

30 August 2010


Equity Market
 Poland

Morning Comments

Institutional Sales and Research:

M. Marczak (22 6974738)

I. Rokicka (22 6974737)

K. Kliszcz (22 6974706)

P. Grzybowski (22 6974717)

M. Stokłosa (22 6974741)

J. Szkopek (22 697 47 40)

Index	Close	Change	Index	Close	Change	Index	Close	Change
DJIA	10 150.7	+1.65%	FTSE 100	5 201.6	+0.89%	Copper (LME)	7 459.0	+2.12%
S&P 500	1 064.6	+1.66%	WIG20	2 430.4	+1.25%	Crude Oil (Brent)	76.4	+2.98%
NASDAQ	2 153.6	+1.65%	BUX	22 024.4	+1.28%	USD/PLN	3.11	-1.19%
DAX	5 951.2	+0.65%	PX 50	1 151.8	+0.33%	EUR/PLN	3.97	-0.82%
CAC 40	3 475.0	+0.72%	PLBonds10	5.41	+0.02%	EUR/USD	1.28	+0.37%

Company & Sector Information

Getin Holding

Hold – 06/05/10

Target price: PLN 10.34

Getin Noble Bank considers subordinate debt issue; costs of risk to remain high for 6-9 months, but financing costs could decline sharply in Q4 2010

Below, we present the most interesting takeaways from the analysts' meeting with the Management Boards of Getin Holding and Getin Noble Bank following the publication of earnings for Q2'10:

- The Management of Getin Noble Bank is considering a subordinate bond issue, which could take place before the end of 2010 and whose aim would be to improve the Bank's capital adequacy ratio from the current 9.5%. The issue would figure to ca. PLN 500m, and it would be placed primarily to Polish investors. In our opinion, the cost of such debt would be some 500bps in Poland and could reach as much as 800bps abroad. The capital adequacy ratio would improve by some 180bps, to 11.3%, which would still be the lowest level among the banks we cover (and second-lowest for Tier 1 ratio, ahead only of Kredyt Bank's).
- In addition, in the long-term (i.e. not this year), the Bank might decide to securitize its car loan portfolio (PLN 4.1bn, 12.5% of all loans).
- The Management said that the main area of the mortgage portfolio whose quality was deteriorating significantly faster than average were non-home loans secured by mortgage, which are big in size but not necessarily in relative terms (LTV). The Bank estimates their share of the mortgage portfolio at 8-9%, i.e. PLN 2.1-1.8bn. Collection efforts are starting to bear fruit, as a result of which July was better than the Q2 average. Still, costs of risk in the segment are expected to be elevated for the next 6-9 months (at ca. the Q2 2010 level, over 200bps).
- The Management explained that following the considerable depreciation of the zloty vs. the CHF in Q2 2010 (by 16% q/q), the Bank had revaluated its CHF-denominated IBNR reserve, which increased provisions by ca. PLN 30m. This effect was partially offset by FCY gains. In the future, the Bank will report both of these factors together (in provisions).
- The Bank announced that in September it is launching a new deposit product addressed to the current retail clients whose term deposits expire over the next few months. The Bank is hoping to roll some of the deposits over before maturity date, but still lower the cost of financing. At present, the Bank's average deposit margin is negative at 140-15-bps. Detailed parameters of the new product were not disclosed.
- GNB announced it had one more CIRS, which, if terminated before maturity, should boost earnings. Such transactions took place in Q1 (+PLN 19m) and in Q2 (+PLN 30m).

In H2'10, the Bank will no longer release deferred tax provisions (PLN 89m in H1'10). **(I. Rokicka)**

PZU

Suspended – 04/08/10

PZU eyeing Belarus's Belgosstrakh

Rzeczpospolita reports PZU is interested in the privatization process of the Belarusian insured Belgosstrakh, which controls 57% of the local insurance market and employs over 6k people. In H1 2010, its gross written premium was nearly PLN 550m. PZU did not comment on the newspaper's reports. *Rzeczpospolita's* source (a person close to the Company's Management) says the Polish insurer is observing the Belarusian market and two or three local players. The source claims Belarus may be an interesting market because mandatory insurance does in fact get purchased, which is not necessarily the case in other Eastern European markets. **This piece of news does not come as a surprise. The Company did say a number of times, including during the last post-earnings conference, that it was going to consider investment projects in the region. (I. Rokicka)**

Kernel

Accumulate – 19/08/10
Target price: PLN 68.65

Q4 2010 results

In Q4 2010, sales increased by 31.6% y/y, thanks mostly due to rapid increases in the sales of bulk oil (+204.7% y/y) and bottled oil (+25.5% y/y). Revenue declined Y/Y in all of the following segments: grain loading (-78.4%), agriculture (-75.2%), grain trade (-50.8%) and grain storage (-73.0%). The rapid revenue growth from bulk and bottled oil is mostly a consequence of higher sales volumes (+84.3% y/y and +26.9% y/y, respectively). The decline in revenue in grain loading and trade is attributable to lower volumes (by 59.8% y/y and 62.8% y/y, respectively), in consequence of the decline in Ukraine's harvest size in 2009 vs. 2008 (46 Mt vs. 50 Mt). Operating profit increased by 67.7% y/y, thanks to increases in EBIT generated by bottled oil sales (+17.0% y/y) and bulk oil sales (+189.2%), also thanks to the higher volumes. EBIT declined in grain loading (from USD 5.7m in Q4'09 to -USD 0.1m in Q4'10) and grain trade (-8.7% y/y), due to the decline in volumes. Net profit increased by 40.6% y/y. (J. Szkopek)

Trakcja Polska

Hold - 06/05/10
Target price: PLN 4.16

Revenue to contract by 30% in FY 2010

The CEO of Trakcja Polska expects revenue to contract by 30% y/y in FY 2010. The bottom line target has not been disclosed. The Company's situation is improving: construction work has been launched in the Działdowo project, and there is a number of smaller ones. The Company was the best bidder for projects totaling PLN 1bn. Earnings are supposed to get better as soon as next year. **A 30% decline implies an FY10 revenue of ca. PLN 500m, which means H2 2010 will be only slightly worse Y/Y. This development is in line with our expectations. In H2 2010 Trakcja Polska will work on the overhaul of the Działdowo local control center. The total value of the contract is PLN 781m, and Trakcja, as the consortium leader, will recognize all of this revenue, but its share of the work is just 50%. Therefore, even though revenue will be flat, margins are likely to go down in H2 2010. We expect the Company's earnings to improve once work starts on the D&B contracts for which it was the lowest bidder (Q2 2010 / Q3 2010).** (M. Stokłosa)

Property Developers Office rental rates in Q2 2010

Average Q2 asking rents for office space amounted to EUR 18-25 per square meter in central Warsaw, and EUR 12-16.5/sqm in suburban locations. About 60,000 square meters of commercial spaces were delivered in the capital city in the first half of the year, and the office vacancy rate averaged 8%. Rental rates in other major Polish cities fell in the range of EUR 14-18 in Poznań, EUR 10-14 in Łódź, EUR 10-17 in the Tricity, PLN 11-18 in Katowice, and EUR 13-16 in Krakow. **Office prices seem to have steadied after a small rebound. The supply of new space is small, in line with low demand. Developers are looking for ways to reduce construction costs to ensure good returns on low-rent spaces. Many projects are on standby pending a demand recovery.** (M. Stokłosa)

Gant Development**Guidance revision**

Gant Development revised its 2010 net profit estimate down from PLN 58.6m to PLN 47.8m, and reduced the 2011 bottom-line forecast from PLN 109m to PLN 86.5m. The sales targets for this year and next were adjusted from PLN 313m to PLN 256.5m and from PLN 427m to PLN 478m, respectively. **The revisions come as no surprise – the original targets were too high in our view.** (M. Stokłosa)

Quarter Earnings**AB**

Accumulate - 06/05/10
Target price: PLN 18.8

AB reports stellar quarter

AB's Q4 2009/2010 results came well ahead of expectations. The first high point of the period were strong sales which, at PLN 654.6m, exceeded last year's figure by 15.0% and beat our estimate by 13.0%. The gross margin was an impressive 7.6% (vs. 5.1% in Q4 08/09 and our estimate of 5.4%), with the gross profit rising to PLN 50.0m. General expenses totaled PLN 25.5m, and other operating expenses were in line at PLN 2.5m. The operating profit was three times the figure reported in the same period a year earlier at PLN 22.0m. After net financial expenses of PLN 12.0m (we expected PLN 4.1m), and an in-line effective tax rate, the net profit for the fourth quarter of fiscal 2009/2010 came in at PLN 7.5m.

Summing up, AB had a great fourth quarter. The period's profits received a boost from one time FX differences and conversion gains on the earnings of the company's Czech subsidiary ATC, however, the impressive net earnings generated in the entire fiscal year 2009/2010 (PLN 34.7m) can be considered a recurring result. We are reiterating a positive view on AB. (P. Grzybowski)

Reported vs. forecasted Q4 2009/2010 results

(PLN m)	4Q09/10	4Q08/09	change	4Q09/10F	actuals vs. forecasts	2009/10F	2008/09	change
Revenues	654.6	569.2	15.0%	579.1	13.0%	2882.1	2839.7	1.5%
EBITDA	23.9	7.8	207.3%	10.3	132.6%	67.1	83.0	-19.2%
margin	3.66%	1.37%	-	0.0	-	2.33%	2.92%	-
EBIT	22.0	5.8	276.9%	8.4	162.7%	59.1	76.5	-22.7%
Pre-tax income	10.1	4.4	128.7%	4.3	134.7%	45.4	37.5	21.2%
Net income	7.5	2.8	172.8%	3.2	135.3%	34.7	27.0	28.6%

Source: AB, F - forecasts by BRE Bank Securities

Asseco Poland

Buy - 06/04/10

Target price: PLN 70.6

Asseco does fine without PKO BP

Asseco Poland's weaker-than-predicted net profit for Q2 2010 was an effect of unforeseen one-time expenses, including a PLN 11.7m asset impairment charge booked by Asseco Spain, and Asseco Central Europe's divestment loss of PLN 8.0m. The adjusted bottom line was in line.

The period's consolidated sales increased 7.7% to PLN 761.7m (we expected PLN 730.0m). Geographically, sales increased most in Poland (from PLN 411.3m to PLN 449.0m) and "other" markets (from PLN 41.1m to PLN 69.4m), thanks mainly to contributions from new acquisitions made in Denmark (IT Practicel) and Spain (Terminal Systems). A decline in sales (PLN 110.5m to PLN 100.3m) was recorded in the Balkans.

The gross margin fell slightly short of expectations (33.6% vs. 34.3%). After somewhat higher SG&A expenses (PLN 124.1m vs. our forecast of PLN 118.0m) and better-than-predicted results of other operations (PLN +0.5m vs. PLN -3.0m), EBIT came in at PLN 132.5m, ahead of our PLN 129.4m estimate.

Financial expenses of PLN 25.9m missed our forecast of a PLN 42.0m gain by a wide margin. This was because we had assumed that Asseco would recognize a PLN 40.0m tax allowance reversal under financial gains, meanwhile, the actual PLN 41.5m reversal was used to reduce the period's taxes. The result of financial operations was enlarged by other one-time charges totaling PLN 19.8m, and exchange differences in the amount of PLN 6.7m (we expected FX losses to be offset by hedges).

The Q2 2010 bottom-line profit came in at PLN 109.9m vis-à-vis our PLN 136.3m estimate.

All in all, Asseco Poland's good second-quarter performance should show investors that the company is able to continue generating strong sales even without the recently completed maintenance contract from Poland's largest bank, PKO BP. We are reiterating a buy rating on Asseco Poland. (P. Grzybowski)

Reported vs. forecasted Q2 2010 results

(PLN m)	2Q2010	2Q2009	change	2Q2010F	differ. consensus	differ.	2010F	2009	change
Revenues	761.7	707.3	7.7%	730.0	4.4%	717.5	3193.7	3050.3	4.7%
EBITDA	161.0	166.5	-3.3%	160.4	0.4%	156.0	641.2	646.1	-0.7%
margin	21.1%	23.5%	-	22.0%	-	-	20.1%	21.2%	-
EBIT	132.5	137.9	-3.9%	129.4	2.4%	126.0	517.6	525.5	-1.5%
Pre-tax income	106.2	125.9	-15.6%	171.4	-38.0%	-	514.9	514.4	0.1%
Net income	109.9	101.4	8.4%	136.3	-19.4%	105.5	337.1	373.4	-9.7%

Source: Asseco Poland, F - forecasts by BRE Bank Securities, Consensus estimates by PAP

More News

Alma Alma Market may open two new stores in Warsaw and Krakow by December, using its own cash resources and bank loans.

Atrem Atrem expects a 17% y/y increase in 2010 sales, and steady profit margins. The company is looking at 20 potential acquisition targets. This year's earnings will probably not be distributed to shareholders in light of the expansion plans. After Q3 2010, Atrem will have delivered 75% of the full-year profit target.

Arctic Paper Arctic Paper will probably decide in favor of capacity upgrades at its production facilities in Kostrzyn. The company is set to announce a new growth plan around November.

Krynicky Recykling The book-building process for Krynicky Recykling shares will take place in the price range of PLN 3.70-4.30 per share. The NewConnect-listed company is set raise between PLN 17.58m and PLN 20.43m from the issue.

LPP	LPP's Q2 2010 net profit of PLN 37.85m exceeded the analysts' estimate of PLN 32.8m. The company is optimistic that this year's sales will be stronger than last year, and that the first-half rate of profit growth will continue in the second half.
Orzeł Biały	Orzeł Biały may announce a new 2010-2013 growth plan in early 2011. The lead-battery recycler plans to finance investment projects from EU funds and own cash.
Pamapol	Pamapol expects a 10% increase in 2010 revenues, and hopes to post a solid profit in spite of a downturn in the fruit and vegetables market. 2011 is expected to see continued earnings growth.

Corporate Action Calendar

Monday /30.08.10/

ABPL	Consolidated Q4 2009/2010 earnings announcement.
HANDLOWY	Dividend payment, PLN 3.77 per share.
KERNEL	Consolidated Q4 2009/2010 earnings announcement.
POLIMEX MOSTOSTAL	Consolidated H1 2010 earnings announcement.
TAURON	Consolidated H1 2010 earnings announcement.

Tuesday /31.08.10/

ACTION	Consolidated H1 2010 earnings announcement.
BUDIMEX	Consolidated H1 2010 earnings announcement.
CENTRUM KLIMA	Consolidated H1 2010 earnings announcement.
CERSANIT	Consolidated H1 2010 earnings announcement.
CEZ	Consolidated H1 2010 earnings announcement.
CIECH	Consolidated H1 2010 earnings announcement.
COMARCH	Consolidated H1 2010 earnings announcement.
ELEKTROBUDOWA	Consolidated H1 2010 earnings announcement.
EMPERIA HOLDING	Consolidated H1 2010 earnings announcement.
ERBUD	Consolidated H1 2010 earnings announcement.
FAMUR	Consolidated H1 2010 earnings announcement.
KGHM	Consolidated H1 2010 earnings announcement.
KOPEX	Consolidated H1 2010 earnings announcement.
LW BOGDANKA	Consolidated H1 2010 earnings announcement.
Mostostal Warszawa	Consolidated H1 2010 earnings announcement.
PGE	Consolidated H1 2010 earnings announcement.
PGNiG	Consolidated H1 2010 earnings announcement.
PKN ORLEN	Consolidated H1 2010 earnings announcement.
POLNORD	Consolidated H1 2010 earnings announcement.
RAFAKO	Consolidated H1 2010 earnings announcement.
SYGNITY	Consolidated H1 2010 earnings announcement.
ULMA	Consolidated H1 2010 earnings announcement.

Wednesday /01.09.10/

KOMPUTRONIK	EGM, agenda includes vote on a private E stock placement.
POLIMEX MOSTOSTAL	Dividend record date (PLN 0.04).

Thursday /02.09.10/

ZEG	Last day of tenders in an offer by ZZM SA for 33,636 ZEG shares.
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Friday /03.09.10/

UNIMA 2000	Dividend payment, gross DY = PLN 0.19.
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Economic Calendar

Monday /30.08.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Business confidence index	August		0.66
11:00	EU	Consumer confidence index	August		-14
11:00	EU	Economic confidence index	August		101.3
11:00	EU	Industrial confidence index	August		-4
11:00	EU	Services confidence index	August		6
14:30	USA	Core PCE deflator	July		0.0% m/m; 1.4% y/y
14:30	USA	PCE Deflator	July		-0.1% m/m; 1.4% y/y
14:30	USA	Personal income	July		0% m/m
14:30	USA	Personal outlays	July		0% m/m

Tuesday /31.08.10/

Time	Region	Report	Period	Forecast	Previous
15:00	USA	S&P/Case-Shiller Composite 20	June		4.6% y/y
15:45	USA	Chicago PMI	August		62.3
16:00	USA	Consumer confidence	August		50.4

Wednesday /01.09.10/

Time	Region	Report	Period	Forecast	Previous
9:00	Poland	PMI Manufacturing	August		52.1
14:15	USA	ADP National Employment Report	August		42,000
16:00	USA	Construction spending	July		0.1%
16:00	USA	ISM Manufacturing	August		55.5

Thursday /02.09.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	GDP	2Q		0.2% q/q; 0.6% y/y
11:00	EU	PPI	July		0.3% m/m; 3% y/y
13:45	EU	Interest rate			1%
14:30	USA	Non-farm productivity	2Q		2.8% q/q; 6.1% y/y
14:30	USA	Unit labor costs	2Q		-1.3% q/q; -4.2% y/y
16:00	USA	Factory orders	July		-1.2% m/m
16:00	USA	Pending home sales	July		-2.57%


Friday /03.09.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Retail sales	July		0% m/m; 0.4% y/y
14:30	USA	Average hourly earnings	August		19.04
14:30	USA	Average workweek hours	August		33.5
14:30	USA	Manufacturing payrolls change	August		36,000 m/m
14:30	USA	Nonfarm payrolls	August		-131,000 m/m
14:30	USA	Unemployment rate	August		9.5%
16:00	USA	ISM Non-Manufacturing	August		54.3


Current recommendations of BRE Bank Securities S.A.

Company	Recommendation	Target price	Current price	Date issued	Price on report date	P/E 2010
AB	Accumulate	18.80	18.05	2010-05-06	16.90	10.5
ACTION	Hold	18.49	16.69	2010-08-04	18.47	10.7
AGORA	Accumulate	25.80	24.31	2010-08-27	24.30	20.8
ASBIS	Hold	4.69	3.90	2010-05-10	4.65	9.1
ASSECO POLAND	Buy	70.60	56.45	2010-04-06	57.60	13.0
ASTARTA	Sell	45.83	67.90	2010-05-11	57.50	5.5
BUDIMEX	Sell	78.30	90.80	2010-08-04	98.20	12.5
BZWBK	Hold	200.50	187.70	2010-04-07	216.50	13.8
CENTRUM KLIMA	Accumulate	14.65	15.40	2010-08-04	13.58	16.4
CERSANIT	Hold	13.43	14.60	2010-06-04	14.00	17.2
CEZ	Hold	131.87	133.00	2010-03-03	133.90	9.5
CIECH	Buy	34.50	29.05	2010-08-23	28.27	9.3
CINEMA CITY	Hold	39.90	41.70	2010-07-16	39.00	18.6
COMARCH	Reduce	79.50	77.80	2010-08-03	86.35	30.0
CYFROWY POLSAT	Hold	16.03	14.40	2010-08-04	14.94	12.7
DOM DEVELOPMENT	Accumulate	50.10	47.40	2010-07-05	44.80	43.5
ELEKTROBUDOWA	Hold	169.20	177.90	2010-03-12	171.00	17.2
EMPERIA HOLDING	Hold	81.60	82.00	2010-03-09	77.50	16.1
ENEA	Buy	21.24	20.45	2010-06-02	18.17	13.8
ERBUD	Accumulate	54.60	47.09	2010-07-05	50.00	11.5
EUROCASH	Reduce	18.60	22.19	2010-05-06	20.61	23.8
FAMUR	Hold	2.03	2.08	2010-05-28	2.00	17.5
GETIN	Hold	10.34	9.63	2010-05-06	10.19	12.6
GTC	Hold	23.90	22.10	2010-05-28	23.80	6.6
HANDLOWY	Buy	87.10	76.90	2010-06-02	75.00	15.9
ING BSK	Suspended		765.00	2010-08-04	821.00	14.7
J.W. CONSTRUCTION	Hold	16.40	16.40	2010-07-09	16.10	5.4
KERNEL	Accumulate	68.65	61.75	2010-08-19	63.20	8.7
KĘTY	Accumulate	115.38	106.40	2010-08-23	105.50	12.0
KGHM	Hold	96.10	106.00	2010-05-27	93.70	6.1
KOMPUTRONIK	Hold	11.56	10.87	2009-12-08	11.39	11.9
KOPEX	Hold	18.46	17.80	2010-05-28	18.90	16.4
KREDYT BANK	Hold	15.30	14.50	2010-04-07	14.60	30.6
LOTOS	Sell	26.50	29.77	2010-08-04	33.15	9.9
LW BOGDANKA	Hold	80.70	81.00	2010-08-04	79.15	14.8
MILLENNIUM	Suspended		4.40	2010-08-04	4.68	18.1
MONDI	Hold	71.10	75.00	2010-08-13	73.70	17.6
MOSTOSTAL WARSZAWA	Hold	68.60	64.00	2010-08-02	67.50	16.1
NETIA	Accumulate	5.30	4.80	2010-08-10	4.86	24.9
PBG	Reduce	194.00	225.00	2010-06-02	213.40	15.0
PEKAO	Hold	172.80	157.00	2010-03-05	165.50	15.5
PGE	Buy	27.90	22.43	2010-03-30	23.00	12.4
PGNiG	Buy	4.24	3.53	2010-06-14	3.45	12.4
PKO ORLEN	Hold	40.20	38.90	2010-04-08	39.40	10.7
PKO BP	Hold	40.10	38.40	2010-03-17	39.07	15.5
POLICE	Hold	5.50	5.94	2010-06-02	5.39	12.6
POLIMEX MOSTOSTAL	Reduce	4.27	4.59	2010-07-30	4.74	15.4
POLNORD	Buy	51.60	36.60	2010-06-02	37.70	23.6
PZU	Suspended		373.60	2010-08-04	399.00	14.3
RAFAKO	Hold	14.00	12.60	2010-08-04	13.85	17.1
SYGNITY	Buy	18.20	12.95	2010-03-02	12.57	
TAURON	Buy	8.42	5.30	2010-08-16	5.10	11.7
TELEKOMUNIKACJA POLSKA	Accumulate	18.20	16.84	2010-07-29	15.55	17.2
TRAKCJA POLSKA	Hold	4.16	4.40	2010-05-06	4.14	16.8
TVN	Reduce	16.69	17.10	2010-08-04	18.70	20.3
ULMA CONSTRUCCION POLSKA	Accumulate	82.20	71.25	2010-07-05	73.00	15.0
UNIBEP	Accumulate	9.00	8.60	2010-05-14	7.90	14.9
ZA PULAWY	Hold	72.05	77.50	2010-01-06	80.90	17.9

CEE bank valuations /27.08.2010/


	Price	P/E			ROE			P/BV			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH BANKS													
BZ WBK	187.7	15.5	13.8	10.8	16%	16%	18%	2.3	2.1	1.8	0.0%	2.1%	2.4%
Getin	9.6	24.9	12.6	10.1	7%	13%	14%	1.8	1.6	1.4	0.0%	0.0%	0.0%
Handlowy	76.9	19.9	15.9	11.6	9%	10%	13%	1.6	1.6	1.5	0.0%	4.9%	5.0%
ING BSK	765.0	16.7	14.7	10.8	13%	13%	15%	2.0	1.8	1.5	0.0%	0.0%	0.0%
Kredyt Bank	14.5	114.0	30.6	8.9	1%	5%	15%	1.5	1.4	1.2	0.0%	0.0%	0.0%
Millenium	4.4	2497.6	18.1	10.2	0%	9%	12%	1.3	1.3	1.2	0.0%	0.0%	0.0%
Pekao	157.0	17.1	15.5	13.0	14%	14%	16%	2.3	2.2	2.1	0.0%	1.8%	5.2%
PKO BP	38.4	20.8	15.5	11.1	13%	15%	18%	2.3	2.2	1.9	2.6%	2.1%	3.2%
Median		20.4	15.5	10.8	11%	13%	15%	1.9	1.7	1.5	0.0%	0.9%	1.2%
INVESTORS IN POLISH BANKS													
AIB	0.8	-	-	-	-	-	-	0.1	0.2	0.2	0.0%	0.0%	0.0%
BCP	0.6	15.9	9.3	6.9	4%	6%	8%	0.5	0.5	0.5	3.7%	4.7%	6.5%
Citigroup	3.8	-	12.2	8.6	-	6%	8%	0.7	0.7	0.6	0.3%	0.1%	0.6%
Commerzbank	6.3	-	-	12.6	-	-	6%	0.5	0.7	0.6	0.0%	0.0%	0.2%
ING	7.0	26.1	7.3	5.6	1%	10%	11%	0.8	0.6	0.6	0.1%	0.3%	2.1%
KBC	32.5	-	8.1	6.8	-	15%	15%	1.0	0.9	0.8	0.0%	2.3%	3.4%
UCI	1.9	19.1	16.0	8.0	3%	4%	7%	0.6	0.6	0.5	1.3%	2.5%	4.8%
Median		19.1	9.3	7.4	3%	6%	8%	0.6	0.6	0.6	0.1%	0.3%	2.1%
FOREIGN BANKS													
BEP	4.7	8.4	10.6	8.2	10%	7%	9%	0.8	0.8	0.7	5.8%	4.8%	6.1%
Deutsche Bank	50.1	7.4	7.4	6.3	13%	12%	12%	0.9	0.8	0.7	1.8%	2.0%	3.4%
Erste Bank	29.1	11.4	12.3	8.3	9%	8%	10%	1.0	0.9	0.8	1.7%	2.0%	2.6%
Komerčni B.	3835.0	13.4	12.5	11.1	17%	17%	18%	2.3	2.1	1.9	4.2%	4.8%	5.6%
OTP	4500.0	8.4	7.9	5.7	13%	12%	15%	1.0	0.9	0.8	1.0%	3.3%	5.7%
Santander	9.2	8.7	8.5	7.3	14%	13%	15%	1.1	1.1	1.0	6.0%	6.2%	7.0%
Türkiye Garanti B.	7.3	11.1	9.3	8.3	24%	23%	21%	2.5	2.0	1.7	1.3%	2.0%	2.6%
Türkiye Halk B.	12.1	9.7	8.7	7.8	31%	28%	25%	2.8	2.2	1.8	3.4%	3.5%	4.1%
Sberbank	2.5	92.6	12.2	7.5	2%	16%	23%	2.2	1.9	1.5	0.2%	0.9%	1.8%
VTB Bank	5.2	-	40.4	12.6	-	2.4%	12.3%	1.6	1.6	1.4	0.3%	0.4%	1.3%
Median		9.7	9.9	8.0	13%	13%	15%	1.3	1.3	1.2	1.7%	2.7%	3.8%

Insurance company valuations /27.08.2010/


	Price	P/E			ROE			P/BV			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES													
PZU	373.6	8.6	14.3	12.0	25%	20%	21%	2.9	2.6	2.3	-	2.9%	3.2%
FOREIGN COMPANIES													
Vienna Insurance G.	38.1	13.9	12.5	10.8	9%	9%	10%	1.2	1.1	1.0	2.9%	2.8%	3.1%
Uniq	13.4	29.2	12.7	10.3	4%	7%	9%	1.4	1.3	1.2	2.1%	2.7%	3.1%
Aegon	4.1	-	8.7	6.0	0%	8%	9%	0.6	0.6	0.5	0.1%	0.9%	3.7%
Allianz	81.6	8.2	7.5	6.8	12%	12%	12%	0.9	0.8	0.8	4.8%	5.5%	6.0%
Aviva	3.8	6.7	6.7	5.6	13%	15%	17%	1.0	1.1	1.0	6.4%	6.9%	7.4%
AXA	12.5	8.4	6.7	5.9	9%	10%	10%	0.7	0.6	0.6	4.0%	6.0%	7.0%
Baloise	82.9	8.9	8.3	7.6	12%	11%	11%	1.0	0.9	0.8	5.4%	5.6%	5.9%
Generali	94.3	17.0	13.8	12.3	8%	8%	9%	1.3	1.3	1.1	2.8%	2.8%	3.0%
Helvetia	330.0	9.5	8.2	7.6	11%	12%	12%	1.0	0.9	0.8	4.2%	4.6%	4.8%
Mapfre	2.3	7.0	7.4	7.0	17%	14%	14%	1.1	1.0	0.9	6.6%	6.6%	6.9%
RSA Insurance	1.2	9.6	9.3	8.7	12%	14%	14%	1.2	1.2	1.1	6.6%	7.0%	7.3%
Zurich Financial	226.4	9.8	8.0	7.4	13%	14%	14%	1.2	1.1	1.0	5.3%	6.8%	7.1%
Median		9.5	8.2	7.5	12%	11%	12%	1.0	1.0	0.9	4.5%	5.5%	5.9%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fuels producer valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2009	2010	2011	2009	2010	2011	2009	2010	2009	2010	2011	2009	2010	2011	
OIL COMPANIES																
Lotos	29.8	12.8	12.6	7.9	0.6	0.6	0.5	4.4	9.9	6.7	5%	5%	6%	0.0%	0.0%	0.0%
PKN Orlen	38.9	8.1	7.4	6.6	0.4	0.4	0.4	12.7	10.7	11.1	5%	5%	6%	0.0%	0.0%	1.9%
MOL	20850.0	9.8	7.1	6.1	1.3	0.9	0.8	24.1	11.8	8.8	13%	13%	14%	1.5%	2.2%	3.2%
OMV	25.9	4.6	3.4	3.0	0.7	0.6	0.5	10.7	7.1	5.7	14%	17%	17%	3.4%	3.9%	4.2%
Hellenic Petroleum	5.9	7.4	7.2	6.4	0.5	0.4	0.4	8.8	9.7	7.7	7%	6%	6%	7.6%	7.6%	8.0%
Tupras	34.0	7.2	6.5	5.8	0.4	0.3	0.3	11.0	9.8	9.0	5%	5%	5%	7.4%	8.3%	8.5%
Unipetrol	224.8	14.5	8.9	7.1	0.7	0.5	0.5	-	55.7	22.6	5%	6%	7%	0.0%	3.2%	4.3%
Median		8.1	7.2	6.4	0.6	0.5	0.5	10.9	9.9	8.8	5%	6%	6%	1.5%	3.2%	4.2%
GAS COMPANIES																
PGNiG	3.5	7.7	6.4	6.4	1.1	1.1	1.2	17.3	12.4	13.0	15%	18%	18%	0.7%	2.3%	3.2%
Gazprom	158.0	4.7	3.7	3.2	1.6	1.4	1.2	5.6	4.5	3.8	34%	39%	38%	1.4%	1.7%	2.0%
GDF Suez	24.7	6.5	6.3	5.7	1.1	1.1	1.1	12.3	12.2	10.9	17%	18%	19%	6.2%	6.3%	6.6%
Gas Natural SDG	11.9	7.9	7.0	6.7	1.9	1.8	1.7	8.4	8.2	7.7	24%	25%	25%	6.5%	7.1%	7.6%
Median		7.1	6.3	6.1	1.4	1.3	1.2	10.3	10.2	9.3	21%	21%	22%	3.8%	4.3%	4.9%

Power Utilities company valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2009	2010	2011	2009	2010	2011	2009	2010	2009	2010	2011	2009	2010	2011	
ENERGY COMPANIES																
CEZ	133.0	6.4	6.9	7.2	3.0	3.2	3.3	8.6	9.5	9.6	46%	46%	45%	6.0%	6.6%	6.0%
ENEA	20.5	7.1	5.0	5.7	1.2	0.9	1.0	17.6	13.8	13.8	16%	18%	18%	2.2%	2.8%	3.6%
PGE	22.4	5.9	6.1	6.2	2.2	2.1	2.2	11.5	12.4	11.7	37%	35%	36%	3.2%	3.4%	4.0%
TAURON	5.3	4.4	4.4	4.3	0.8	0.8	0.8	11.2	11.7	11.3	19%	18%	19%	0.7%	0.0%	1.7%
E.ON	22.3	6.1	6.0	5.9	1.0	1.0	1.0	7.7	8.1	7.8	16%	16%	16%	6.7%	6.8%	7.0%
EDF	32.1	6.4	6.0	5.6	1.6	1.6	1.5	15.7	15.0	12.9	25%	26%	27%	3.7%	3.7%	4.0%
Endesa	18.6	5.8	5.9	5.9	1.9	1.7	1.7	7.6	8.7	8.8	32%	30%	29%	7.4%	6.0%	6.0%
ENEL SpA	3.7	6.4	6.2	6.1	1.6	1.5	1.5	7.4	8.4	8.2	25%	25%	24%	7.3%	7.1%	7.3%
Fortum	17.9	9.3	9.1	9.2	4.0	3.8	3.8	12.2	11.9	12.3	43%	42%	41%	5.2%	5.5%	5.5%
Iberdrola	5.5	8.6	8.1	7.7	2.3	2.3	2.2	10.6	10.6	10.0	27%	28%	29%	5.9%	6.0%	6.1%
RWE AG	52.4	4.9	4.3	4.2	0.9	0.8	0.8	8.3	7.5	7.5	18%	19%	19%	6.7%	7.0%	7.2%
Median		6.4	6.0	5.9	1.6	1.6	1.5	10.6	10.6	10.0	25%	26%	27%	5.9%	6.0%	6.0%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fertilizer producers and chemical company valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
FERTILIZER PRODUCERS																
POLICE	5.9	-	6.1	3.8	0.3	0.4	0.3	-	12.6	5.2	-	6%	8%	0.0%	0.0%	0.0%
ZA Puławy	77.5	15.4	7.5	3.4	0.6	0.6	0.5	54.7	17.9	6.5	4%	8%	14%	13.1%	1.1%	1.4%
Acron	30.0	8.6	6.4	5.8	1.9	1.5	1.3	10.3	8.2	8.1	22%	24%	23%	1.7%	2.5%	3.6%
Agrium	54.2	11.7	7.5	6.3	1.0	1.0	1.0	22.1	11.7	9.4	9%	14%	15%	0.2%	0.2%	0.2%
DSM	32.7	3.6	3.4	3.4	1.4	1.4	1.4	35.8	29.1	27.5	38%	40%	40%	2.1%	2.4%	2.6%
K+S	41.5	21.1	9.6	7.4	2.5	1.8	1.7	-	18.4	12.6	12%	19%	23%	0.7%	2.3%	3.4%
Silvinit	19974.3	7.5	7.2	5.4	5.1	4.4	3.4	11.6	11.3	8.0	68%	61%	64%	1.6%	1.2%	2.1%
Uralkali	4.3	16.1	11.0	8.2	8.5	6.0	4.8	26.4	7.4	5.3	53%	55%	59%	1.2%	2.8%	5.3%
Yara	248.5	17.1	8.8	8.7	1.4	1.3	1.2	30.1	13.7	12.1	8%	15%	14%	1.8%	2.1%	2.4%
Median		13.5	7.5	5.8	1.4	1.4	1.3	26.4	12.6	8.1	17%	19%	23%	1.6%	2.1%	2.4%
CHEMICAL COMPANIES																
Ciech	29.1	6.5	6.1	4.8	0.6	0.6	0.5	-	9.3	8.8	10%	10%	11%	0.0%	0.0%	0.0%
Akzo Nobel	41.5	6.9	6.3	5.8	0.9	0.9	0.8	16.1	13.4	11.5	13%	14%	14%	3.2%	3.6%	4.0%
BASF	42.0	7.2	5.4	5.0	1.0	0.9	0.9	20.2	11.6	10.3	14%	17%	17%	3.7%	4.6%	4.8%
Croda	12.8	13.6	10.9	10.2	2.2	2.1	2.0	25.3	17.9	16.4	17%	20%	20%	1.6%	2.0%	2.2%
Dow Chemical	24.7	9.5	7.0	6.1	1.1	1.0	0.9	48.0	14.7	9.5	12%	14%	15%	3.6%	3.2%	3.2%
Rhodia	15.1	6.2	4.0	3.7	0.7	0.6	0.6	-	9.2	7.2	11%	15%	15%	0.1%	1.9%	2.4%
Sisecam	2.2	6.4	5.4	4.7	1.2	1.1	1.0	18.6	12.0	8.2	19%	21%	22%	0.0%	1.0%	1.8%
Soda Sanayii	1.7	5.5	6.2	4.4	1.1	1.0	0.8	8.6	7.1	4.2	20%	16%	18%	-	5.7%	7.6%
Solvay	72.2	6.8	9.9	8.9	1.0	1.3	1.2	12.3	23.5	18.0	14%	13%	14%	3.6%	3.6%	3.8%
Tata Chemicals	382.0	6.8	7.9	7.5	1.1	1.5	1.4	12.4	13.5	12.0	16%	19%	19%	2.3%	2.2%	2.2%
Tessenderlo Chemie	22.7	15.7	5.7	4.6	0.5	0.4	0.4	-	26.3	11.1	3%	7%	9%	5.3%	5.5%	5.7%
Wacker Chemie	120.4	10.5	6.4	5.7	1.8	1.5	1.4	35.3	15.8	13.1	17%	24%	25%	1.0%	1.6%	1.9%
Median		6.8	6.2	5.3	1.1	1.0	0.9	18.6	13.5	10.7	14%	16%	16%	2.3%	2.7%	2.8%

European national operator valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Netia	4.8	5.2	4.4	3.9	1.1	1.0	0.9	21.1	24.9	17.1	21%	23%	24%	0.0%	0.0%	4.0%
TPSA	16.8	4.3	4.6	4.6	1.6	1.7	1.7	17.6	17.2	15.9	38%	37%	38%	8.9%	8.9%	8.9%
Median		4.7	4.5	4.2	1.3	1.4	1.3	19.3	21.0	16.5	29%	30%	31%	4.5%	4.5%	6.5%
MID CAPS																
Belgacom	28.3	5.9	5.4	5.9	1.9	1.7	1.8	11.0	11.0	11.5	32%	32%	30%	7.4%	7.7%	7.7%
Cesky Telecom	437.9	5.2	5.6	5.5	2.3	2.4	2.4	12.6	12.9	12.4	44%	43%	43%	10.5%	9.0%	8.9%
Hellenic Telekom	5.4	3.6	3.9	3.9	1.3	1.4	1.4	5.3	6.1	5.6	36%	35%	35%	13.0%	10.1%	10.9%
Matav	678.0	4.2	4.5	4.6	1.7	1.7	1.8	8.8	9.5	9.7	39%	39%	39%	11.0%	11.0%	11.0%
Portugal Telecom	9.2	6.1	5.8	5.6	2.2	2.0	2.0	15.1	14.9	13.1	36%	35%	36%	6.2%	6.3%	6.3%
Telecom Austria	10.1	4.5	4.9	4.9	1.6	1.7	1.8	12.6	15.0	13.2	37%	35%	35%	7.4%	7.4%	7.4%
Median		4.8	5.2	5.2	1.8	1.7	1.8	11.8	12.0	11.9	36%	35%	36%	9%	8%	8%
BIG CAPS																
BT	1.3	4.4	3.9	3.8	1.0	1.0	1.1	9.6	9.1	8.4	22%	27%	27%	6.0%	5.1%	5.6%
DT	10.4	4.5	4.6	4.7	1.4	1.5	1.5	15.6	14.4	13.9	32%	32%	32%	7.5%	6.9%	6.9%
FT	16.5	4.8	5.1	5.1	1.6	1.8	1.8	9.7	9.4	9.2	33%	35%	35%	8.5%	8.5%	8.5%
KPN	11.3	5.7	5.4	5.4	2.2	2.2	2.2	12.4	10.1	9.5	38%	40%	40%	6.1%	7.0%	7.5%
Swisscom	394.8	6.3	6.5	6.5	2.5	2.5	2.5	10.5	11.0	10.7	40%	38%	39%	5.7%	5.9%	6.1%
TELEFONICA	17.4	5.5	5.6	5.6	2.2	2.2	2.2	10.2	9.7	9.3	40%	39%	39%	6.6%	8.1%	8.9%
TeliaSonera	53.2	8.2	7.7	7.5	2.7	2.7	2.6	12.2	11.5	10.9	33%	35%	35%	4.0%	4.8%	5.1%
TI	1.1	5.0	5.0	5.0	2.1	2.1	2.1	10.5	9.4	8.9	41%	41%	42%	4.9%	5.3%	5.8%
Median		5.3	5.3	5.3	2.1	2.1	2.1	10.5	9.9	9.4	36%	37%	37%	6.1%	6.4%	6.5%


Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

IT company valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AB	18.1	7.0	7.4	6.8	0.1	0.1	0.1	9.5	10.5	9.6	2%	2%	2%	0.0%	0.0%	0.0%
ACTION	16.7	6.3	7.8	6.7	0.1	0.2	0.2	9.2	10.7	8.6	2%	2%	2%	8.3%	2.2%	1.9%
ASBIS	3.9	13.8	5.1	4.1	0.1	0.1	0.1	-	9.1	6.1	0%	1%	1%	0.0%	0.0%	0.0%
ASSECO POLAND	56.5	7.4	7.5	6.9	1.6	1.5	1.4	11.7	13.0	12.2	21%	20%	20%	2.6%	2.3%	2.5%
COMARCH	77.8	9.4	10.6	6.0	0.7	0.8	0.6	19.2	30.0	14.3	8%	7%	11%	0.0%	0.0%	0.0%
KOMPUTRONIK	10.9	12.7	8.1	5.6	0.1	0.1	0.1	41.3	11.9	7.7	1%	2%	2%	0.0%	0.0%	0.0%
SYGNITY	13.0	-	8.8	4.8	0.3	0.3	0.2	-	-	-	-	3%	5%	0.0%	0.0%	0.0%
Median		8.4	7.8	6.0	0.1	0.2	0.2	11.7	11.3	9.1	2%	2%	2%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Accenture	37.2	7.0	7.0	6.5	1.1	1.1	1.0	14.0	14.1	12.4	15%	15%	15%	1.3%	2.6%	2.2%
Atos Origin	30.3	5.0	4.6	4.1	0.5	0.5	0.5	13.9	11.5	9.3	9%	10%	11%	0.3%	0.6%	0.9%
CapGemini	33.6	6.1	6.4	5.2	0.5	0.5	0.5	17.1	18.2	13.2	8%	8%	10%	2.3%	2.5%	3.0%
IBM	124.7	7.6	7.2	6.7	1.8	1.7	1.7	12.6	11.1	10.1	24%	24%	25%	1.7%	1.8%	1.9%
Indra Sistemas	13.0	7.1	7.0	6.6	0.9	0.9	0.9	10.8	10.6	9.9	13%	13%	14%	5.0%	5.2%	5.6%
LogicaCMG	1.1	7.4	6.4	6.0	0.6	0.6	0.6	10.3	9.2	8.5	8%	9%	9%	2.7%	3.1%	3.3%
Microsoft	23.9	7.7	7.0	6.3	3.0	2.9	2.7	14.2	11.6	10.3	39%	42%	42%	2.1%	2.2%	1.9%
Oracle	22.5	9.9	8.4	7.4	4.8	4.1	3.2	15.8	13.9	11.8	48%	48%	43%	0.1%	0.9%	1.0%
SAP	34.9	13.0	11.1	10.1	3.9	3.7	3.5	20.5	17.2	15.3	30%	33%	34%	1.4%	1.6%	1.9%
TietoEnator	12.8	6.2	5.4	4.8	0.6	0.6	0.6	12.0	10.2	8.7	9%	11%	12%	3.3%	4.6%	5.5%
Median		7.2	7.0	6.4	1.0	1.0	0.9	14.0	11.5	10.2	14%	14%	15%	1.9%	2.4%	2.1%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Media company valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AGORA	24.3	7.9	6.7	6.4	0.9	0.9	0.8	32.3	20.8	20.0	12%	14%	13%	1.5%	2.4%	2.5%
CYFROWY POLSAT	14.4	11.6	8.5	7.3	3.0	2.6	2.4	16.2	12.7	11.3	26%	30%	33%	5.2%	4.1%	5.2%
TVN	17.1	9.7	12.0	9.9	3.6	3.2	2.8	13.8	20.3	16.1	37%	27%	29%	4.5%	1.8%	1.5%
DAILY																
Arnolgo Mondadori	2.2	9.4	6.8	5.8	0.7	0.7	0.6	13.5	9.7	7.5	7%	10%	11%	2.4%	7.8%	9.4%
Axel Springer	90.0	9.3	8.0	6.9	1.3	1.2	1.1	11.0	13.0	11.0	14%	15%	16%	4.8%	5.0%	5.4%
Daily Mail	4.5	8.9	8.0	7.3	1.3	1.4	1.4	12.6	11.0	9.5	15%	18%	19%	3.3%	3.3%	3.5%
Gruppo Editoriale	1.5	9.5	5.5	4.8	1.0	1.0	1.0	47.1	11.3	8.6	10%	18%	20%	0.0%	4.0%	5.9%
Mcclatchy	2.9	6.0	5.6	5.7	1.5	1.5	1.6	8.9	4.8	5.1	24%	28%	27%	3.2%	-	-
Naspers	292.0	19.8	17.9	14.5	4.7	4.3	3.8	27.6	20.9	15.8	24%	24%	26%	0.7%	0.8%	1.1%
New York Times	7.5	3.5	2.8	2.8	0.5	0.5	0.5	35.3	10.5	10.3	13%	16%	16%	0.0%	-	-
Promotora de Inform	1.6	7.8	7.4	6.8	1.5	1.5	1.5	5.2	4.1	3.1	19%	20%	22%	0.8%	0.8%	0.7%
SPIR Comm	17.9	21.8	10.1	6.9	0.4	0.4	0.4	-	-	39.3	2%	4%	6%	20.1%	-	-
Trinity Mirror	1.1	4.6	4.1	3.9	0.8	0.8	0.8	6.3	4.6	4.1	18%	19%	20%	0.0%	0.5%	2.1%
Mediana		9.1	7.1	6.3	1.1	1.1	1.1	12.6	10.5	9.0	14%	18%	19%	1.6%	3.3%	3.5%
TV																
Antena 3 Televis	5.2	18.8	8.9	7.3	1.9	1.7	1.6	25.4	10.7	8.5	10%	19%	22%	3.3%	6.9%	8.3%
CETV	412.0	32.7	12.8	9.0	3.1	2.7	2.3	-	-	24.7	9%	21%	26%	0.0%	0.0%	0.0%
Gestelevision Telecinco	7.8	18.0	11.0	6.8	3.1	2.3	1.9	27.7	15.8	10.5	17%	21%	28%	3.6%	4.9%	7.9%
ITV PLC	0.6	13.7	8.7	6.9	1.6	1.5	1.4	42.9	16.4	10.9	11%	17%	20%	0.0%	0.2%	1.1%
M6-Metropole Tel	16.3	7.8	7.2	6.7	1.5	1.4	1.4	16.2	15.2	13.8	20%	20%	21%	5.7%	5.2%	5.5%
Mediaset SPA	4.8	6.1	5.5	5.0	1.9	1.7	1.6	19.2	14.2	11.8	32%	32%	32%	5.0%	5.9%	6.8%
RTL Group	62.3	11.7	10.1	9.1	1.8	1.7	1.7	23.6	17.1	15.3	15%	17%	19%	3.6%	4.7%	5.4%
TF1-TV Francaise	11.7	13.7	12.4	8.5	1.2	1.1	1.1	32.8	25.8	14.7	9%	9%	12%	2.3%	3.4%	4.4%
Mediana		13.7	9.5	7.1	1.8	1.7	1.6	25.4	15.8	12.8	13%	19%	21%	3.5%	4.8%	5.4%
PAY TV																
BSkyB PLC	7.1	13.1	12.1	10.4	2.7	2.4	2.2	27.0	23.4	18.6	20%	20%	22%	2.5%	2.7%	2.9%
Canal Plus	5.5	5.3	5.2	5.1	0.2	0.2	0.2	14.9	15.6	15.1	5%	5%	4%	4.7%	4.9%	5.0%
Cogeco	36.1	5.7	5.6	5.2	2.3	2.2	2.1	16.6	15.5	13.2	41%	39%	40%	1.3%	1.6%	1.7%
Comcast	17.3	5.6	5.4	5.2	2.2	2.1	2.0	14.6	13.9	12.2	39%	39%	39%	1.6%	2.1%	2.4%
Liberty Global	27.6	6.2	6.9	6.7	2.7	3.0	3.0	-	-	34.5	43%	43%	45%	0.0%	0.0%	0.0%
Multimedia	9.7	6.6	6.1	5.7	3.2	3.0	2.8	22.9	18.3	15.1	49%	50%	50%	0.0%	3.0%	4.1%
Shaw Communications	20.6	7.8	7.0	6.5	3.6	3.2	2.9	16.6	15.8	14.1	46%	46%	44%	4.0%	4.2%	4.4%
Mediana		6.2	6.1	5.7	2.7	2.4	2.2	16.6	15.7	15.1	41%	39%	40%	1.6%	2.7%	2.9%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Construction company valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Budimex	90.8	7.2	10.0	10.0	0.5	0.5	0.5	13.3	12.5	14.4	7%	5%	5%	6.4%	7.5%	4.9%
Elektrobudowa	177.9	9.3	11.4	10.3	1.1	1.1	1.0	15.5	17.2	15.5	11%	9%	9%	1.7%	1.9%	2.1%
Erbud	47.1	6.7	8.1	7.6	0.5	0.4	0.4	14.2	11.5	11.8	7%	5%	5%	0.3%	1.1%	1.3%
Mostostal Warszawa	64.0	4.9	8.5	8.4	0.4	0.4	0.4	10.9	16.1	16.7	8%	5%	5%	0.5%	4.6%	3.1%
PBG	225.0	11.6	10.5	10.3	1.5	1.1	0.9	15.3	15.0	14.5	13%	10%	8%	0.0%	1.3%	1.4%
Polimex Mostostal	4.6	7.5	9.3	9.8	0.5	0.6	0.6	13.6	15.4	17.0	7%	7%	6%	0.2%	0.8%	0.0%
Rafako	12.6	9.5	9.3	7.3	0.7	0.6	0.4	23.2	17.1	14.6	7%	7%	5%	0.0%	0.0%	0.0%
Trakcja Polska	4.4	6.5	9.2	9.0	0.8	0.7	0.5	9.8	16.8	17.5	12%	8%	6%	2.3%	0.0%	0.0%
Ulma Construcccion	71.3	8.2	4.7	4.1	3.4	2.4	2.1	-	15.0	11.3	41%	51%	51%	0.0%	0.0%	0.0%
Unibep	8.6	9.4	11.2	11.2	0.8	0.5	0.5	16.4	14.9	15.4	8%	4%	4%	1.2%	0.0%	0.7%
Median		7.9	9.3	9.4	0.7	0.6	0.5	14.2	15.2	15.0	8%	7%	6%	0.4%	1.0%	1.0%
FOREIGN COMPANIES																
AMEC	9.0	9.8	8.8	7.8	0.8	0.8	0.8	19.0	17.2	15.1	9%	9%	10%	1.9%	2.1%	2.3%
BILFINGER	46.9	7.9	5.5	5.5	0.3	0.3	0.3	14.7	9.9	9.1	4%	6%	6%	3.9%	5.1%	5.1%
EIFFAGE	36.6	8.6	8.5	8.0	1.2	1.2	1.2	11.9	13.5	11.1	14%	14%	15%	3.1%	3.1%	3.5%
HOCHTIEF	51.4	5.8	5.0	4.7	0.3	0.3	0.3	19.6	15.6	13.5	5%	5%	6%	2.8%	3.2%	3.6%
NCC	124.9	6.9	7.8	7.1	0.3	0.3	0.3	12.6	13.0	11.7	5%	4%	5%	3.1%	4.5%	4.8%
SKANSKA	115.1	6.2	6.9	6.9	0.3	0.3	0.3	13.7	15.3	15.1	5%	5%	5%	4.8%	4.9%	5.1%
STRABAG	16.6	3.8	3.7	3.7	0.2	0.2	0.2	12.0	11.3	11.3	5%	5%	5%	3.1%	3.0%	3.1%
Median		6.9	6.9	6.9	0.3	0.3	0.3	13.7	13.5	11.7	5%	5%	6%	3.1%	3.2%	3.6%

Property Developers company valuations /27.08.2010/


	Price	EV/EBITDA			P/BV			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Dom Development	47.4	12.8	31.6	11.1	1.7	1.6	1.5	14.5	43.5	13.9	16%	9%	18%	1.7%	0.6%	1.8%
GTC	22.1	-	9.0	8.3	4.4	5.0	4.2	-	6.6	6.9	-	142%	166%	0.0%	0.0%	0.0%
J.W. Construction	16.4	9.6	5.5	7.5	2.7	2.1	1.5	8.8	5.4	6.2	21%	30%	47%	0.0%	0.0%	0.0%
Polnord	36.6	13.7	20.5	14.5	0.7	0.7	0.7	12.7	23.6	11.9	48%	15%	32%	0.0%	0.0%	0.0%
Median		12.8	14.8	9.7	2.2	1.8	1.5	12.7	15.1	9.4	21%	22%	39%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
CA IMMO INTERNATIONAL	5.5	19.7	16.3	13.2	0.4	0.5	0.5	-	-	-	66%	52%	55%	0.0%	0.0%	1.7%
CITYCON	2.6	18.7	16.9	15.8	0.7	0.7	0.8	14.5	11.8	11.1	56%	58%	59%	5.2%	5.3%	5.7%
CORIO	45.8	26.7	18.7	16.5	0.8	1.0	1.0	15.1	15.5	15.0	64%	83%	87%	5.8%	5.9%	6.0%
DEUTSCHE EUROSHOP	23.2	18.6	16.9	16.2	0.9	1.0	0.9	20.1	16.3	14.6	87%	86%	86%	4.5%	4.7%	5.1%
ECHO INVESTMENT	4.6	14.6	15.2	11.7	1.2	1.1	1.1	21.4	16.9	12.2	58%	61%	71%	0.0%	0.0%	0.0%
HAMMERSON	3.6	18.6	19.1	18.4	0.5	0.9	0.8	17.6	16.6	17.3	77%	78%	79%	4.2%	4.4%	4.6%
KLEPIERRE	24.5	21.4	17.5	16.7	0.8	1.2	1.1	16.3	16.9	16.2	71%	85%	86%	5.1%	5.1%	5.3%
SPARKASSEN IMMO	5.1	24.5	17.3	15.3	0.6	0.7	0.7	-	12.5	7.7	53%	50%	50%	0.0%	1.6%	5.2%
UNIBAIL-RODAMCO	148.7	18.8	18.7	17.5	0.9	1.1	1.1	15.9	16.0	15.3	86%	82%	81%	5.4%	5.5%	5.8%
Median		18.8	17.3	16.2	0.8	1.0	0.9	16.3	16.1	14.8	66%	78%	79%	4.5%	4.7%	5.2%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies * polish company


Machinery manufacturer valuations /27.08.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
FAMUR	2.1	8.1	9.9	5.7	1.6	1.6	1.5	17.3	17.5	10.3	19%	16%	26%	0.0%	0.0%	0.0%
KOPEX	17.8	8.0	7.3	6.1	0.8	0.7	0.6	15.2	16.4	11.7	9%	9%	10%	0.0%	0.0%	0.0%
Median		8.1	8.6	5.9	1.2	1.1	1.1	16.2	17.0	11.0	14%	13%	18%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Atlas Copco	113.5	13.4	11.3	9.6	2.4	2.3	2.1	21.5	17.0	14.1	18%	21%	22%	2.6%	2.9%	3.3%
Bucyrus	57.1	8.8	7.1	5.9	1.8	1.3	1.1	14.4	14.9	11.2	20%	18%	19%	0.2%	0.2%	0.2%
Emeco	0.8	3.6	4.3	3.6	1.4	1.8	1.6	8.3	11.3	7.9	38%	41%	45%	4.5%	2.5%	5.7%
Industrea	0.3	5.0	4.3	3.8	1.7	1.5	1.3	6.9	7.0	5.5	34%	34%	34%	1.8%	3.6%	4.5%
Joy Global	56.8	8.0	10.4	8.5	1.7	2.0	1.7	13.4	18.2	14.5	21%	19%	20%	1.2%	1.2%	1.2%
Sandvik	88.8	35.3	10.2	7.9	1.9	1.8	1.6	-	19.7	12.9	5%	17%	20%	1.8%	2.4%	3.6%
Median		8.4	8.6	6.9	1.7	1.8	1.6	13.4	16.0	12.1	21%	20%	21%	1.8%	2.5%	3.4%

Paper manufacturer valuations /27.08.2010/

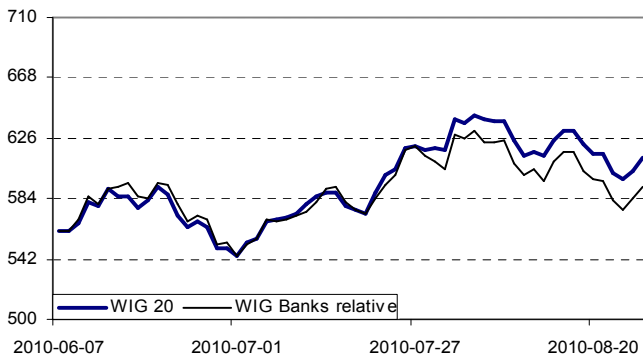
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
MONDI	75.0	20.3	10.2	8.1	3.3	2.1	1.8	52.5	17.6	12.2	16%	20%	23%	0.0%	0.0%	5.7%
FOREIGN COMPANIES																
Billerund	42.1	6.6	3.9	4.4	0.7	0.7	0.7	27.2	7.3	8.6	11%	17%	15%	1.3%	4.6%	5.9%
Holmen	198.5	8.0	10.2	8.2	1.3	1.3	1.2	16.6	29.0	17.9	16%	13%	15%	4.5%	3.5%	3.6%
INTL Paper	20.4	5.7	5.4	4.8	0.7	0.7	0.7	23.2	11.5	8.2	13%	13%	14%	1.6%	1.8%	2.2%
M-Real	2.8	66.1	6.7	6.3	0.8	0.8	0.7	-	25.9	13.6	1%	11%	12%	0.0%	0.5%	0.7%
Norske Skog	8.6	5.3	10.8	6.6	0.6	0.7	0.6	-	-	-	11%	6%	10%	0.0%	0.0%	0.0%
Portucel EMP.	2.2	11.4	8.2	7.0	2.3	1.9	1.8	18.2	14.0	11.0	20%	23%	25%	3.5%	4.3%	5.0%
Stora Enso	6.4	10.8	8.3	7.1	0.9	0.9	0.8	39.9	15.9	12.7	9%	11%	12%	2.7%	3.1%	3.2%
Svenska	100.4	7.1	7.3	6.4	1.0	1.0	1.0	12.5	12.2	10.1	14%	14%	15%	3.7%	4.0%	4.3%
UPM-Kymmene	10.7	9.3	7.9	6.7	1.3	1.1	1.1	-	24.0	14.8	13%	14%	16%	3.6%	4.3%	4.6%
Median		8.0	7.9	6.6	0.9	0.9	0.8	20.7	15.0	11.8	13%	13%	15%	2.7%	3.5%	3.6%

Mining company valuations /27.08.2010/

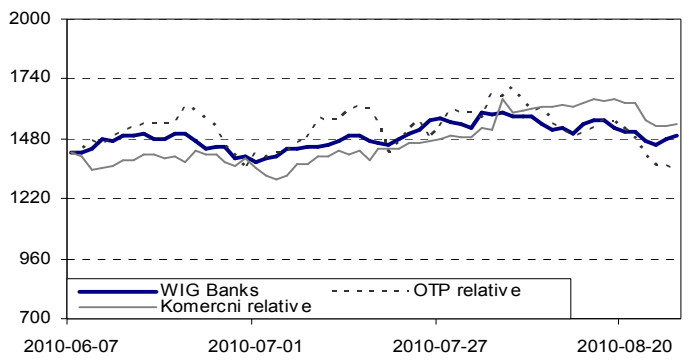
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
KGHM	106.0	5.6	5.2	6.2	1.8	1.8	1.7	8.3	6.1	10.7	33%	34%	27%	11.0%	2.8%	4.7%
FOREIGN COMPANIES																
Anglo Amer.	23.0	6.5	3.7	3.1	1.9	1.5	1.3	10.6	5.5	4.2	29%	40%	43%	0.3%	1.8%	4.3%
BHP Billiton	18.0	4.9	4.3	2.9	2.1	2.0	1.6	10.1	7.4	4.8	44%	48%	55%	4.4%	4.8%	5.4%
Freeport-MCMOR	71.2	5.1	3.9	3.6	2.5	2.0	1.9	13.2	8.8	7.9	48%	52%	52%	0.1%	1.4%	2.0%
Rio Tinto	32.2	6.9	3.8	3.3	2.2	1.7	1.6	9.9	5.0	4.2	31%	44%	47%	1.7%	3.0%	3.3%
Southern Peru	30.1	14.1	8.3	6.4	6.9	4.9	3.8	28.1	14.0	10.5	49%	59%	60%	1.5%	5.1%	6.2%
Median		6.5	3.9	3.3	2.2	2.0	1.6	10.6	7.4	4.8	44%	48%	52%	1.5%	3.0%	4.3%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

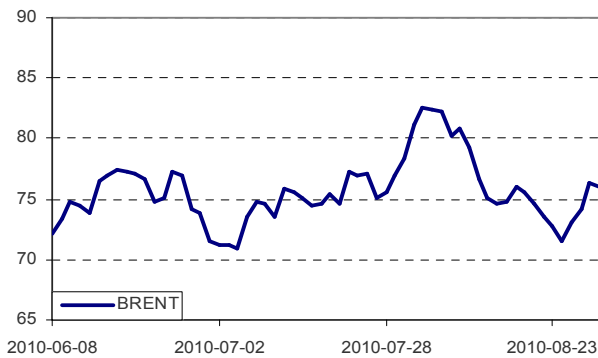
WIG Banks index vs. WIG 20 index (EUR)



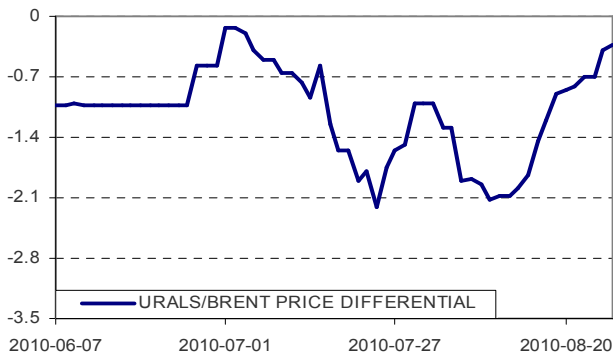
OTP and Komerčni's relative performance vs. WIG Banks index (EUR)



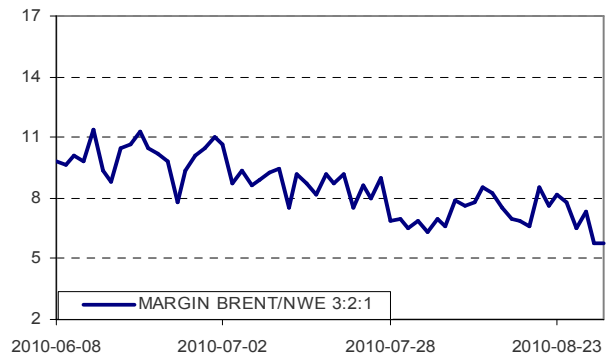
BRENT (USD/bbl)



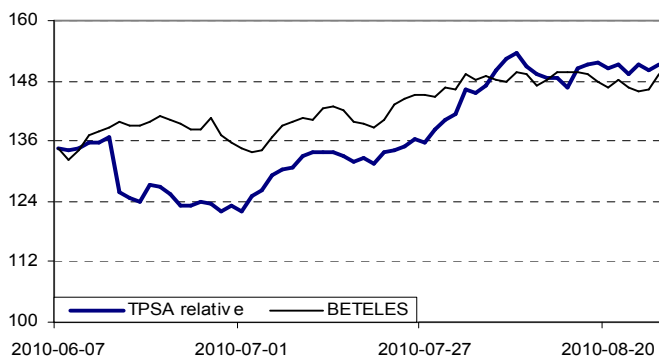
BRENT (USD/bbl)



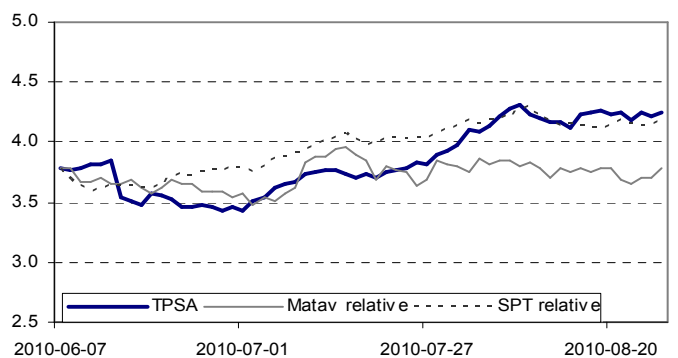
BRENT (USD/bbl)



TPSA vs. BETELES - Bloomberg Europe 500 Telecom Services Index (EUR)

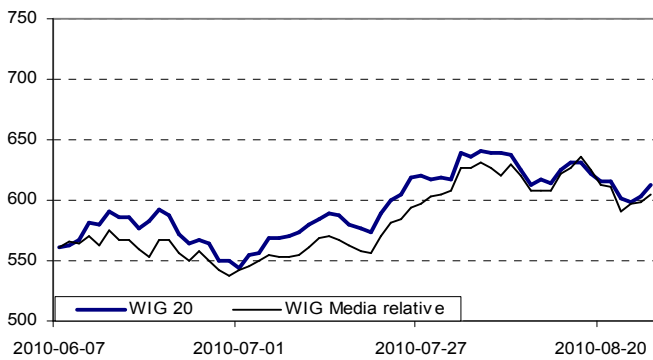


National operator quotations: TPSA, Hungarian Magyar Telecom and Czech SPT (EUR)

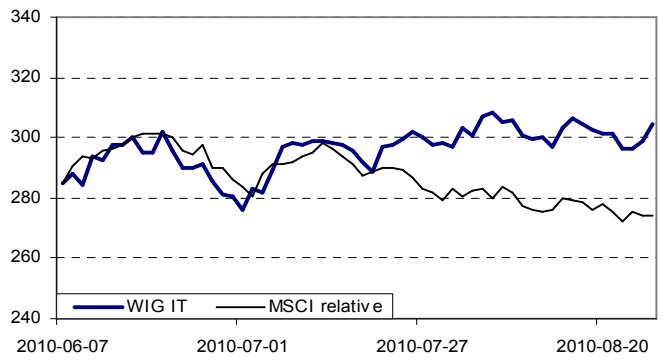


Source: Bloomberg

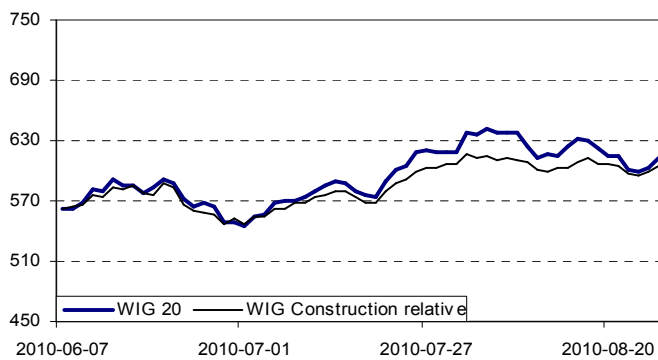
WIG Media index vs. WIG 20 index (EUR)



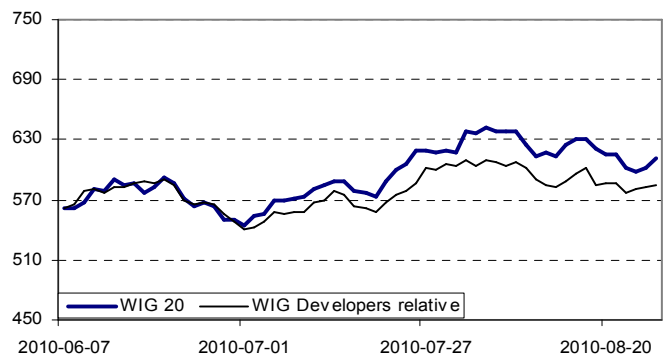
WIG IT index vs. MSCI



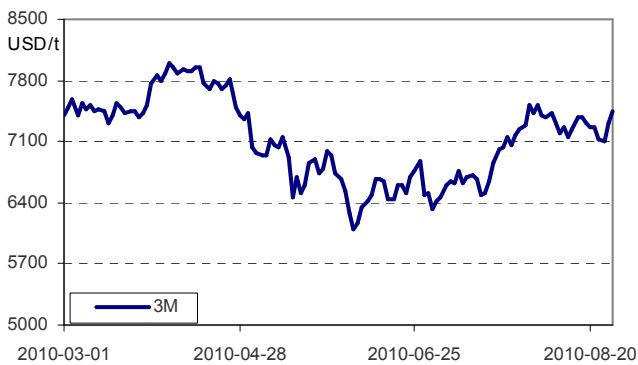
WIG Construction index vs. WIG 20 index (EUR)



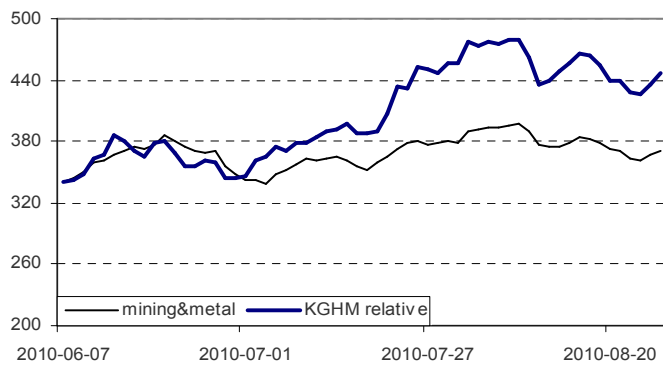
WIG Developers index vs. WIG 20 index (EUR)



Copper price on LME



KGHM vs. mining&metal sector index (USD)



Source: Bloomberg

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List of abbreviations and ratios contained in the report.

EV – net debt + market value (EV – economic value)

EBIT – Earnings Before Interest and Taxes

EBITDA – EBIT + Depreciation and Amortisation

PBA – Profit on Banking Activity

P/CE – price to earnings with amortisation

MC/S – market capitalisation to sales

EBIT/EV – operating profit to economic value

P/E – (Price/Earnings) – price divided by annual net profit per share

ROE – (Return on Equity) – annual net profit divided by average equity

P/BV – (Price/Book Value) – price divided by book value per share

Net debt – credits + debt papers + interest bearing loans – cash and cash equivalents

EBITDA margin – EBITDA/Sales

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A recommendation is valid for a period of 6-9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:

BUY – we expect that the rate of return from an investment will be at least 15%

ACCUMULATE – we expect that the rate of return from an investment will range from 5% to 15%

HOLD – we expect that the rate of return from an investment will range from -5% to +5%

REDUCE – we expect that the rate of return from an investment will range from -5% to -15%

SELL – we expect that an investment will bear a loss greater than 15%

Recommendations are updated at least once every nine months.

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