

30 July 2010


Equity Market
Poland

Morning Comments

Institutional Sales and Research:

M. Marczak (22 6974738)

M. Jeżewska (22 6974737)

K. Kliszcz (22 6974706)

P. Grzybowski (22 6974717)

M. Stokłosa (22 6974741)

J. Szkopek (22 697 47 40)

Index	Close	Change	Index	Close	Change	Index	Close	Change
DJIA	10 467.2	-0.29%	FTSE 100	5 314.0	-0.11%	Copper (LME)	7 230.5	+0.84%
S&P 500	1 101.5	-0.42%	WIG20	2 483.4	+0.53%	Crude Oil (Brent)	77.0	+1.81%
NASDAQ	2 251.7	-0.57%	BUX	22 681.4	+0.77%	USD/PLN	3.07	-0.50%
DAX	6 134.7	-0.72%	PX 50	1 191.4	+0.63%	EUR/PLN	4.01	+0.15%
CAC 40	3 670.4	+0.11%	PLBonds10	5.84	-0.05%	EUR/USD	1.31	+0.65%

Company & Sector Information

LW Bogdanka

Buy – 19/05/10

Target price: PLN 80.70

CEO on coal price hike

CEO Mirosław Taras has said the Company could raise the price of its coal in 2011 thanks to the improving situation in the domestic market. In other news, Bogdanka has announced it is about to finalize another long-term agreement with the Koźienice Power Plant.

Media

MPG on H1 2010 in advertising

According to MPG, the value of the advertising market in H1 2010 figured to PLN 4.1bn (+12%); by the end of the year, the market may expand by 14.3%. According to the MPG data, in H1 2010 TVN sold 1% more rating points. Sales of newspaper advertisements and AMS's outdoor advertising spaces both declined by 10%. **We consider the 14.3% growth rate forecast somewhat overly optimistic, but we do agree that H2 2010 is likely to be a period of positive surprises and accelerated growth. MPG's estimate of TVN's rating point sales reflects viewership rather than the condition of the advertising market, and the more important factor as far as its earnings are concerned will be the scale of price hikes. As far as Agora is concerned, our forecasts imply -11.5% and -10.5% growth in newspaper and outdoor advertising, respectively, which is roughly in line with the values reported by MPG. (P. Grzybowski)**

Sygnity

Buy – 02/03/10

Target price: PLN18.20

Government contract

Sygnity signed a contract with the Ministry of Labor and Social Policy for the maintenance of Pomost service software. The gross value of the contract is over PLN 14m. Over the next two years, Sygnity will provide software development and maintenance services and support for end users. **The net value of the contract is ca. PLN 11.5m, i.e. ca. 2.0% of the Company's last year's revenue. (P. Grzybowski)**

Komputronik

Hold - 08/12/09

Target price: PLN 11.56

Contract with Complex Logistics

The agreement in question covers complex logistic services. Its term is indefinite, and the estimated value over 5 years is PLN 36m (the amount includes the cost of services provided by freighters subcontracted by Complex Logistics) The contract requires software adjustments on the part of Komputronik. The Management claims the new arrangement will allow for deep cost cuts in the area of storage operations (30% of the current cost base), up to PLN 10m over the next 5 years. **We consider this estimate of future savings overly optimistic, as it is hard to expect that the new Contract will give the Company pricing much below current market rates. (P. Grzybowski)**

Kernel

No threat to grain exports

Parkiet reports Ukraine will not impose a cap on grain exports. **As recently as earlier this week, the country's Agriculture Minister said he did not preclude export quotas on milling wheat, depending on the final size of this year's harvest. (J. Szkopek)**

Budimex

Reduce - 05/07/10

Target price: PLN 78.3

CEO sees a chance for higher earnings in 2011

The CEO believes Budimex's margins could fall in FY 2011 and in H2 2010. At the same time, however, sales will be going up, which could drive profits up. In H2 2010, it will not be possible to sustain H1 margins, as the contribution of the property development segment will decline (the Company expects to transfer some 300 homes to buyers vs. 600 in H1). **In our opinion, Budimex will not be able to improve its earnings in 2011 due to a decline in its property-development revenue (-50%) and lower margins on new road and building construction contracts. (M. Stokłosa)**

Budimex Nieruchomości launches the construction of 870 homes

Budimex Nieruchomości has launched the construction of 400 homes in two Kraków projects and one Warsaw project. In the fall, another Warsaw-based project with 400 homes will kick off. At the moment, Budimex has 400 homes on offer. **News in line with expectations. (M. Stokłosa)**

Budimex to pay out 50-70% of its profits as dividends

According to the CEO, Budimex could pay out 50-70% of its FY10 profits as dividends to shareholders. The Company will offer a dividend payment in 2011 regardless of whether it finalizes its planned acquisition or not. **The payout will be possible if the Company is able to keep its current cash levels, which could lead to a deterioration in earnings (with the subcontractor base limited to bigger, more expensive companies which could accept payment delays). (M. Stokłosa)**

Budimex reveals partner in gas-fired power-plant tenders

Budimex has revealed that its bidding partner in at least two upcoming gas-fired power-plant contract tenders is Spain's Tecnicas Reunidas. In addition to these projects, one of which, based in Skawina, is worth an estimated PLN 1.3 billion, the company also wants to compete for conventional power-generation systems such as the one in Jaworzno with an estimated value of PLN 5.5bn. Budimex says that it is going to vie for the contract alone, and that it has already found boiler and turbine suppliers for the plant. Moreover, the builder would like to capture waste-incinerator orders together with partners that include Ferroviol. **Tecnicas Reunidas seems like a reliable partner, but we were genuinely surprised to hear that Budimex, which has no track record in power-plant projects to speak of, is going for the Jaworzno contract alone. We think it more likely that the company has found a "secret" partner whose name it does not want to reveal yet. (M. Stokłosa)**

Budimex determined to seize all railroad contract opportunities

Budimex intends to compete for all railroad construction and maintenance contracts that come on line. To increase its chances, the company may acquire an industry player like PNI. **In the 10+ tenders awarded in the past few months, Budimex made three bids that ranked 6th, 4th, and 7th. (M. Stokłosa)**

Rafako

Buy – 05/07/10

Target price: PLN 14.0

Rafako required to amend acquisition bid on PAK

RPG Partners and Rafako received requests from the State Treasury to correct their quotes on the ZE PAK power-plant complex, which means that the acquisition negotiations will drag on until October. The Treasury wants to make sure that the bidders can actually afford ZE PAK, and it is probably aiming to obtain higher quotes and assurances that the acquirer will invest in upgrades at the power plants. **We assess the likelihood that ZE PAK will be sold to Rafako at 33%. The price quotes on the power plants are rumored to be hovering around PLN 1 billion. (M. Stokłosa)**

Market for NOx emission control estimated at PLN 2-3bn

Rafako has plans to compete for all contracts for flue-gas denitrogenation plants. The company estimates the six-year value of the market for such solutions at PLN 2bn, but other sources say it is closer to PLN 3bn. **We thought the market was smaller. (M. Stokłosa)**

Unibep

Accumulate - 14/05/10

Target price: PLN 9.0

PLN 39m housing contract

Unibep signed a contract for construction of a residential estate in Białystok for PLN 39m (5.7% of forecasted 2010 revenues). The contract has a deadline in April 2012. **Good news from Unibep. (M. Stokłosa)**

Other opportunities in housing

Unibep expects to sign PLN 100m-worth of residential building contracts within a month. The company needs to capture PLN 20-30m-worth of jobs to fulfill its PLN 680m revenue estimate. Including a pending Russian contract, Unibep's 2011 order backlog is worth about PLN 540m. **We are glad Unibep is doing well filling up future capacity. (M. Stokłosa)**

Plaza Centers**Bond issue**

Plaza Centers is going to issue bonds worth up to PLN 300m. **Plaza needs the capital to finance its huge building pipeline. (M. Stokłosa)**

More News**Asseco BS**

Asseco Business Solutions has started to implement its "Asseco HR" payroll management system for the owner of the "Nasza Klasa" social-networking Website.

Aterm	Aterm signed a three-year PLN 3.15m contract for telemetric services with the wielkopolskie region gas utility.
City Interactive	City Interactive generated sales in excess of PLN 14m in July thanks to its "Sniper: Ghost Warrior" game.
Elstar Oils	Elstar Oils was granted a PLN 120m loan by Bank BGŻ which it will use to buy rapeseed in the 2010/2011 season. The loan is due on 31 July 2011.
Power Utilities	The European Commission has accepted Poland's proposals that will allow new power plants to take advantage of free CO2 emission allowances after 2012.
Eurocash	Eurocash is taking over Pol Cater Holding.
Retailers	Sales of the "Biedronka" discount chain increased 18.1% to PLN 8.88bn in H1 2010.
Komputronik	Komputronik plans to cut 80% of warehouse jobs, representing 10% of its total staff, following the signing of a logistics outsourcing agreement with Complex Logistic. The IT distributor hopes that the
Krynicki Recyk. (IPO)	The Financial Supervision Authority (KNF) approved Krynicki Recykling's prospectus.
Mispol	Mispol estimates its Q2 2010 consolidated net earnings at PLN 0.9-1.2m, with revenues in the range of PLN 68.0-71.0m, EBIT at PLN 2.7-3.0m, and EBITDA at PLN 4.7-5.0m.
MW Trade	4,298,301 shares were sold in a tender offer on MW Trade stock.
Police, Puławy	The State Treasury promised to examine the acquisition quotes submitted on ZA Puławy and ZCh Police, and announce its conclusions, later today.
Remak	Remak received a PLN 5.77m order from Soda Polska Ciech. The deadline is March 2011.
SSI	SSI captured PLN 3.57m-worth of new business in Q2 2010.
Telforceone	TelForceOne sold 83,000 of its own myPhone handsets, marking a year-on-year increase by 137%.
Teta	Unit 4 NV has announced a squeeze-out of minority Teta shareholders holding 6.99% of equity at PLN 14 per share.

Insider Trading and Fund Activity

Sygnity	A Supervisory Board member sold over 22,000 shares for prices ranging from PLN 13.5 to 13.59 a
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Corporate Action Calendar

Friday /30.07.10/

ERBUD	Dividend payout, PLN 0.48/share.
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Monday /02.08.10/

CEZ	Dividend payout, CZK 53/share.
PGE	EGM re: merger with 'PGE Górnictwo i Energetyka' and 'PGE Energia.'
RAFAKO	Dividend record date (PLN 0.3/share).

Tuesday /03.08.10/

AGORA	Dividend payout, PLN 0.5/share.
CERSANIT	EGM; agenda includes vote on new equity issue.

Wednesday /04.08.10/

BRE	Consolidated H1 2010 earnings announcement.
KĘTY	Dividend payout, PLN 4.0/share.
PEKAO	Consolidated H1 2010 earnings announcement.

Thursday /05.08.10/

KREDYT BANK	Consolidated Q2 2010 earnings announcement.
NETIA	Consolidated H1 2010 earnings announcement.

Economic Calendar

Friday /30.07.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Unemployment	June	10%	10%
11:00	EU	HICP	July		1.4% y/y
14:30	USA	GDP Deflator	Q2	1.1%	1.1%
14:30	USA	GDP	Q2	2.5% q/q	2.7% q/q; 2.4% y/y
14:30	USA	PCE	Q2	2.4%q/q	3% q/q; 1.6% y/y
14:30	USA	PCE Core	Q2		1.4% y/y
15:45	USA	Chicago PMI	July	56.0	59.10
15:55	USA	University of Michigan confidence index - fin.	July	67.0	76.0
	EU	Foreign reserves	June		569.7bn
		Quarterly earnings announcements from Alcatel-Lucent, Total, before US market open.			

Monday /02.08.10/

Time	Region	Report	Period	Forecast	Previous
9:00	Poland	PMI Manufacturing	July		53.3
10:00	EU	PMI Manufacturing (F)	July		55.6
16:00	USA	Construction spending	June		-0.17%
16:00	USA	ISM Manufacturing	July		56.2
		Quarterly earnings announcement from Loews before US market open.			

Tuesday /03.08.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	PPI inflation	June		0.3% <i>m/m</i> ; 3.1% <i>y/y</i>
14:30	USA	PCE core	June		0.2% <i>m/m</i> ; 1.3% <i>y/y</i>
14:30	USA	PCE Deflator	June		0% <i>m/m</i> ; 1.9% <i>y/y</i>
14:30	USA	Personal income	June		0.4% <i>m/m</i>
14:30	USA	Personal spending	June		0.2% <i>m/m</i>
16:00	USA	Factory goods orders	June		-1.4% <i>m/m</i>
16:00	USA	Pending home sales	June		-30.0%
		Quarterly earnings announcements from DR Horton, Pfizer, Procter & Gamble, Unicredito, before US market open.			

Wednesday /04.08.10/

Time	Region	Report	Period	Forecast	Previous
10:00	EU	PMI Services (F)	July		55.5
11:00	EU	Retail sales	June		0.2% <i>m/m</i> ; ,3% <i>y/y</i>
14:15	USA	ADP National Employment Report	July		13,000
16:00	USA	ISM Non-Manufacturing	July		53.8
		Quarterly earnings announcements from Adidas, Axa, El Paso, Pulte Homes, Societe Generale, before US market open.			


Thursday /05.08.10/

Time	Region	Report	Period	Forecast	Previous
13:45	EU	Interest rate			1%
		Quarterly earnings announcement from Deutsche Telekom, Viacom before US market open.			


Current recommendations of BRE Bank Securities S.A.

Company	Recommendation	Target price	Current price	Date issued	Price on report date	P/E 2010
AB	Accumulate	18.80	17.00	2010-05-06	16.90	9.9
ACTION	Accumulate	18.49	18.57	2010-07-05	17.10	11.9
AGORA	Hold	24.70	24.48	2010-05-27	24.76	21.0
ASBIS	Hold	4.69	4.15	2010-05-10	4.65	9.9
ASSECO POLAND	Buy	70.60	54.95	2010-04-06	57.60	12.6
ASTARTA	Sell	45.83	63.70	2010-05-11	57.50	5.3
BUDIMEX	Reduce	78.30	94.60	2010-07-05	89.90	13.0
BZWBK	Hold	200.50	185.50	2010-04-07	216.50	13.6
CENTRUM KLIMA	Buy	14.65	13.40	2010-05-06	12.00	14.3
CERSANIT	Hold	13.43	13.75	2010-06-04	14.00	16.2
CEZ	Hold	131.87	141.60	2010-03-03	133.90	10.0
CIECH	Buy	39.20	27.35	2010-06-02	27.00	10.8
CINEMA CITY	Hold	39.90	39.90	2010-07-16	39.00	17.8
COMARCH	Hold	93.10	85.00	2010-07-05	81.00	17.2
CYFROWY POLSAT	Accumulate	16.03	14.75	2010-03-25	15.79	13.0
DOM DEVELOPMENT	Accumulate	50.10	46.50	2010-07-05	44.80	42.6
ELEKTROBUDOWA	Hold	169.20	169.00	2010-03-12	171.00	16.3
EMPERIA HOLDING	Hold	81.60	81.90	2010-03-09	77.50	16.1
ENEA	Buy	21.24	18.35	2010-06-02	18.17	12.4
ERBUD	Accumulate	54.60	51.45	2010-07-05	50.00	12.6
EUROCASH	Reduce	18.60	23.40	2010-05-06	20.61	25.1
FAMUR	Hold	2.03	2.04	2010-05-28	2.00	17.2
GETIN	Hold	10.34	10.29	2010-05-06	10.19	13.5
GTC	Hold	23.90	24.35	2010-05-28	23.80	7.2
HANDLOWY	Buy	87.10	77.00	2010-06-02	75.00	15.9
ING BSK	Hold	749.00	790.00	2010-04-07	766.00	15.2
J.W. CONSTRUCTION	Hold	16.40	17.75	2010-07-09	16.10	5.8
KĘTY	Hold	100.71	107.50	2010-07-06	103.00	13.7
KGHM	Hold	96.10	106.80	2010-05-27	93.70	6.4
KOMPUTRONIK	Hold	11.56	11.73	2009-12-08	11.39	12.8
KOPEX	Hold	18.46	19.40	2010-05-28	18.90	17.9
KREDYT BANK	Hold	15.30	15.49	2010-04-07	14.60	32.7
LOTOS	Reduce	26.50	32.10	2010-04-07	31.40	10.6
LW BOGDANKA	Buy	80.70	78.30	2010-05-19	72.45	14.3
MILLENNIUM	Accumulate	5.31	4.65	2010-04-27	4.84	19.1
MONDI	Hold	67.30	74.45	2010-06-02	67.90	19.0
MOSTOSTAL WARSZAWA	Accumulate	76.80	67.80	2010-05-06	68.30	12.6
NETIA	Hold	4.30	4.89	2009-11-06	4.36	50.9
PBG	Reduce	194.00	230.00	2010-06-02	213.40	15.3
PEKAO	Hold	172.80	166.20	2010-03-05	165.50	16.4
PGE	Buy	27.90	22.10	2010-03-30	23.00	12.2
PGNiG	Buy	4.24	3.55	2010-06-14	3.45	12.4
PKN ORLEN	Hold	40.20	39.55	2010-04-08	39.40	10.9
PKO BP	Hold	40.10	39.81	2010-03-17	39.07	16.0
POLICE	Hold	5.50	5.43	2010-06-02	5.39	
POLIMEX MOSTOSTAL	Buy	5.16	4.74	2010-06-02	4.44	14.0
POLNORD	Buy	51.60	35.55	2010-06-02	37.70	23.0
PZU	Hold	358.80	390.00	2010-05-11	312.50	14.9
RAFAKO	Buy	14.00	12.80	2010-07-05	11.95	17.3
SYGNITY	Buy	18.20	13.81	2010-03-02	12.57	
TELEKOMUNIKACJA POLSKA	Accumulate	18.20	15.77	2010-07-29	15.55	18.3
TRAKCJA POLSKA	Hold	4.16	4.25	2010-05-06	4.14	16.2
TVN	Hold	16.69	17.62	2010-05-19	18.00	20.9
ULMA CONSTRUCCION POLSKA	Accumulate	82.20	72.00	2010-07-05	73.00	15.2
UNIBEP	Accumulate	9.00	8.10	2010-05-14	7.90	14.0
ZAPUŁAWY	Hold	72.05	68.40	2010-01-06	80.90	15.8

CEE bank valuations /29.07.2010/

	Price	P/E			ROE			P/BV			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH BANKS													
BZ WBK	185.5	15.3	13.6	10.7	16%	16%	18%	2.3	2.0	1.8	0.0%	2.2%	2.4%
Getin	10.3	26.6	13.5	10.8	7%	13%	14%	1.9	1.7	1.5	0.0%	0.0%	0.0%
Handlowy	77.0	19.9	15.9	11.6	9%	10%	13%	1.6	1.6	1.5	0.0%	4.9%	5.0%
ING BSK	790.0	17.3	15.2	11.1	13%	13%	15%	2.1	1.8	1.6	0.0%	0.0%	0.0%
Kredyt Bank	15.5	121.8	32.7	9.5	1%	5%	15%	1.6	1.5	1.3	0.0%	0.0%	0.0%
Millenium	4.7	2639.5	19.1	10.8	0%	9%	12%	1.4	1.4	1.2	0.0%	0.0%	0.0%
Pekao	166.2	18.1	16.4	13.8	14%	14%	16%	2.4	2.3	2.2	0.0%	1.7%	4.9%
PKO BP	39.8	21.6	16.0	11.5	13%	15%	18%	2.4	2.2	2.0	2.5%	2.0%	3.1%
Median		20.8	16.0	11.0	11%	13%	15%	2.0	1.8	1.5	0.0%	0.9%	1.2%
INVESTORS IN POLISH BANKS													
AIB	0.9	-	-	-	-	-	-	0.2	0.3	0.3	0.0%	0.0%	0.0%
BCP	0.7	16.9	9.9	7.3	4%	6%	8%	0.5	0.6	0.6	3.5%	4.4%	6.1%
Citigroup	4.1	-	13.3	9.4	-	6%	8%	0.8	0.8	0.7	0.2%	0.1%	0.6%
Commerzbank	6.9	-	-	13.8	-	-	6%	0.6	0.7	0.7	0.0%	0.0%	0.2%
ING	7.6	28.5	8.0	6.2	1%	10%	11%	0.9	0.7	0.7	0.1%	0.3%	1.9%
KBC	35.4	-	8.9	7.4	-	15%	15%	1.1	0.9	0.9	0.0%	2.1%	3.1%
UCI	2.2	22.0	18.4	9.2	3%	4%	7%	0.7	0.7	0.6	1.2%	2.1%	4.2%
Median		22.0	9.9	8.3	3%	6%	8%	0.7	0.7	0.7	0.1%	0.3%	1.9%
FOREIGN BANKS													
BEP	5.2	9.2	11.6	9.0	10%	7%	9%	0.9	0.8	0.8	5.3%	4.3%	5.5%
Deutsche Bank	53.3	7.8	7.9	6.7	13%	12%	12%	0.9	0.8	0.8	1.7%	1.9%	3.2%
Erste Bank	32.5	12.8	13.7	9.2	9%	8%	10%	1.1	1.0	0.9	1.5%	1.8%	2.3%
Komerčni B.	3695.0	12.9	12.0	10.7	17%	17%	18%	2.2	2.0	1.8	4.4%	5.0%	5.8%
OTP	5350.0	10.0	9.4	6.8	13%	12%	15%	1.2	1.1	1.0	0.9%	2.8%	4.8%
Santander	10.3	9.7	9.5	8.1	14%	13%	15%	1.2	1.2	1.1	5.4%	5.6%	6.3%
Türkiye Garanti B.	8.2	12.5	10.4	9.3	24%	23%	21%	2.8	2.2	1.9	1.1%	1.8%	2.3%
Türkiye Halk B.	12.6	10.1	9.0	8.1	31%	28%	25%	2.9	2.3	1.9	3.3%	3.3%	4.0%
Sberbank	2.9	103.1	13.6	8.3	2%	16%	23%	2.5	2.1	1.7	0.2%	0.8%	1.6%
VTB Bank	5.6	-	42.2	13.2	-	2.4%	12.3%	1.7	1.6	1.5	0.2%	0.4%	1.3%
Median		10.1	11.0	8.6	13%	13%	15%	1.4	1.4	1.3	1.6%	2.3%	3.6%

Insurance company valuations /29.07.2010/

	Price	P/E			ROE			P/BV			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES													
PZU	390.0	8.9	14.9	12.5	25%	20%	21%	3.0	2.7	2.4	-	2.8%	3.0%
FOREIGN COMPANIES													
Vienna Insurance G.	36.7	13.4	12.0	10.4	9%	9%	10%	1.1	1.1	1.0	3.0%	2.9%	3.2%
Uniq	13.8	30.0	13.1	10.6	4%	7%	9%	1.4	1.3	1.2	2.0%	2.6%	3.0%
Aegon	4.7	-	9.8	6.8	0%	8%	9%	0.7	0.6	0.6	0.1%	0.8%	3.3%
Allianz	88.9	8.9	8.1	7.4	12%	12%	12%	1.0	0.9	0.9	4.4%	5.0%	5.5%
Aviva	3.7	6.4	6.4	5.4	13%	15%	17%	0.9	1.0	0.9	6.6%	7.2%	7.7%
AXA	14.2	9.6	7.6	6.7	9%	10%	10%	0.8	0.7	0.6	3.5%	5.2%	6.1%
Baloise	83.4	9.0	8.4	7.6	12%	11%	11%	1.0	0.9	0.8	5.4%	5.6%	5.9%
Generali	92.0	16.5	13.4	12.0	8%	8%	9%	1.3	1.2	1.1	2.9%	2.9%	3.0%
Helvetia	324.0	9.4	8.0	7.4	11%	12%	12%	1.0	0.9	0.8	4.3%	4.6%	4.9%
Mapfre	2.6	8.0	8.4	8.1	17%	14%	14%	1.2	1.1	1.0	5.8%	5.8%	6.0%
RSA Insurance	1.3	9.9	9.7	9.0	12%	14%	14%	1.3	1.3	1.2	6.3%	6.7%	7.0%
Zurich Financial	243.3	10.5	8.6	8.0	13%	14%	14%	1.3	1.2	1.1	4.9%	6.3%	6.6%
Median		9.6	8.5	7.8	12%	11%	12%	1.1	1.1	1.0	4.3%	5.1%	5.7%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fuels producer valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
OIL COMPANIES																
Lotos	32.1	13.2	13.0	8.1	0.7	0.6	0.5	4.7	10.6	7.2	5%	5%	6%	0.0%	0.0%	0.0%
PKN Orlen	39.6	8.1	7.5	6.7	0.4	0.4	0.4	12.9	10.9	11.3	5%	5%	6%	0.0%	0.0%	1.9%
MOL	20175.0	9.6	6.9	6.0	1.2	0.9	0.8	23.3	11.4	8.5	13%	13%	14%	1.6%	2.3%	3.3%
OMV	25.7	4.5	3.3	2.9	0.7	0.6	0.5	10.6	7.0	5.6	14%	17%	17%	3.4%	3.9%	4.3%
Hellenic Petroleum	6.1	7.6	7.4	6.6	0.5	0.4	0.4	9.1	10.1	8.0	7%	6%	6%	7.3%	7.3%	7.7%
Tupras	34.0	7.2	6.5	5.8	0.4	0.3	0.3	11.0	9.8	9.0	5%	5%	5%	7.4%	8.3%	8.5%
Unipetrol	212.4	13.8	8.5	6.7	0.6	0.5	0.5	-	52.7	21.4	5%	6%	7%	0.1%	3.4%	4.6%
Median		8.1	7.4	6.6	0.6	0.5	0.5	10.8	10.6	8.5	5%	6%	6%	1.6%	3.4%	4.3%
GAS COMPANIES																
PGNiG	3.6	7.7	6.5	6.4	1.1	1.1	1.2	17.4	12.4	13.1	15%	18%	18%	0.7%	2.3%	3.2%
Gazprom	166.5	4.9	3.8	3.3	1.7	1.5	1.3	5.9	4.8	4.1	34%	39%	38%	1.4%	1.6%	1.9%
GDF Suez	25.9	6.7	6.5	5.9	1.2	1.1	1.1	12.9	12.9	11.5	17%	18%	19%	5.9%	5.9%	6.2%
Gas Natural SDG	13.1	8.1	7.2	6.9	1.9	1.8	1.7	9.2	8.9	8.5	24%	25%	25%	5.9%	6.4%	7.0%
Median		7.2	6.5	6.2	1.4	1.3	1.2	11.0	10.7	10.0	21%	21%	22%	3.6%	4.1%	4.7%

Power Utilities company valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
ENERGY COMPANIES																
CEZ	141.6	6.7	7.2	7.5	3.1	3.3	3.4	9.1	10.0	10.1	46%	46%	45%	5.6%	6.3%	5.7%
ENEA	18.4	6.3	4.3	5.0	1.0	0.8	0.9	15.8	12.4	12.4	16%	18%	18%	2.5%	3.2%	4.0%
PGE	22.1	5.8	6.0	6.1	2.2	2.1	2.2	11.3	12.2	11.6	37%	35%	36%	3.2%	3.4%	4.1%
E.ON	22.8	6.2	6.1	5.9	1.0	1.0	1.0	7.8	8.2	8.0	16%	16%	16%	6.6%	6.7%	6.8%
EDF	32.5	6.5	6.0	5.6	1.6	1.6	1.5	15.9	15.2	13.1	25%	26%	27%	3.6%	3.6%	4.0%
Endesa	19.4	5.9	6.0	6.0	1.9	1.8	1.7	7.9	9.1	9.1	32%	30%	29%	7.1%	5.8%	5.8%
ENEL SpA	3.7	6.4	6.2	6.1	1.6	1.5	1.5	7.4	8.3	8.2	25%	25%	24%	7.3%	7.1%	7.3%
Fortum	17.9	9.3	9.1	9.2	4.0	3.8	3.8	12.2	11.9	12.3	43%	42%	41%	5.2%	5.5%	5.5%
Iberdrola	5.5	8.6	8.1	7.6	2.3	2.3	2.2	10.6	10.6	10.0	27%	28%	29%	5.9%	6.0%	6.1%
RWE AG	54.5	5.0	4.4	4.3	0.9	0.8	0.8	8.6	7.8	7.8	18%	19%	19%	6.5%	6.8%	7.0%
Median		6.3	6.0	6.0	1.8	1.7	1.6	9.9	10.3	10.0	26%	27%	28%	5.8%	5.9%	5.7%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fertilizer producers and chemical company valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
FERTILIZER PRODUCERS																
POLICE	5.4	-	10.8	6.1	0.3	0.4	0.3	-	-	15.7	-	4%	6%	0.0%	0.0%	0.0%
ZA Puławy	68.4	8.3	6.6	3.0	0.6	0.6	0.4	19.3	15.8	5.8	7%	8%	14%	14.9%	1.3%	1.6%
Acron	26.8	7.9	5.9	5.3	1.7	1.4	1.2	9.0	7.1	7.0	22%	24%	23%	1.9%	2.9%	4.2%
Agrium	47.6	10.5	6.7	5.6	0.9	0.9	0.9	19.4	10.3	8.3	9%	14%	15%	0.3%	0.2%	0.2%
DSM	36.6	3.7	3.6	3.6	1.4	1.4	1.4	40.1	32.6	30.8	38%	40%	40%	1.9%	2.2%	2.3%
K+S	40.4	20.6	9.4	7.2	2.4	1.8	1.7	69.8	17.9	12.3	12%	19%	23%	0.7%	2.3%	3.4%
Silvinit	18732.0	7.1	6.8	5.1	4.8	4.2	3.3	10.8	10.6	7.5	68%	61%	64%	1.7%	1.3%	2.3%
Uralkali	3.8	14.0	9.6	7.2	7.4	5.2	4.2	22.9	6.4	4.6	53%	55%	59%	1.4%	3.2%	6.1%
Yara	220.6	15.5	7.9	7.9	1.3	1.2	1.1	26.8	12.2	10.7	8%	15%	14%	2.0%	2.4%	2.7%
Median		9.4	6.8	5.6	1.4	1.4	1.2	21.2	11.4	8.3	17%	19%	23%	1.7%	2.2%	2.3%
CHEMICAL COMPANIES																
Ciech	27.4	6.4	5.1	4.5	0.6	0.6	0.5	-	10.8	6.8	10%	12%	12%	0.0%	0.0%	0.0%
Akzo Nobel	45.6	7.4	6.8	6.3	0.9	0.9	0.9	17.7	14.7	12.6	13%	14%	14%	2.9%	3.3%	3.7%
BASF	44.4	7.5	5.6	5.2	1.1	1.0	0.9	21.3	12.3	10.9	14%	17%	17%	3.5%	4.3%	4.6%
Croda	13.1	13.8	11.2	10.4	2.3	2.2	2.1	25.9	18.3	16.8	17%	20%	20%	1.6%	1.9%	2.1%
Dow Chemical	27.3	10.1	7.4	6.4	1.2	1.0	1.0	53.0	16.2	10.5	12%	14%	15%	3.3%	2.9%	2.9%
Rhodia	15.8	6.4	4.1	3.8	0.7	0.6	0.6	-	9.6	7.5	11%	15%	15%	0.1%	1.8%	2.3%
Sisecam	1.9	5.9	5.0	4.3	1.1	1.0	0.9	15.9	10.3	7.0	19%	21%	22%	0.0%	1.1%	2.1%
Soda Sanayii	1.6	5.4	6.0	4.2	1.1	1.0	0.8	8.1	6.8	4.0	20%	16%	18%	-	6.0%	8.0%
Solvay	75.8	7.0	10.3	9.3	1.0	1.3	1.3	12.9	24.6	18.9	14%	13%	14%	3.5%	3.4%	3.6%
Tata Chemicals	322.1	6.1	7.1	6.7	1.0	1.3	1.3	10.4	11.4	10.1	16%	19%	19%	2.7%	2.6%	2.6%
Tessenderlo Chemie	22.8	15.7	5.8	4.6	0.5	0.4	0.4	-	26.3	11.1	3%	7%	9%	5.3%	5.5%	5.7%
Wacker Chemie	127.6	11.1	6.8	6.0	1.9	1.6	1.5	37.4	16.8	13.9	17%	24%	25%	0.9%	1.5%	1.8%
Median		7.2	6.4	5.6	1.0	1.0	0.9	17.7	13.5	10.7	14%	16%	16%	2.7%	2.7%	2.7%

European national operator valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Netia	4.9	6.1	5.0	4.3	1.1	1.1	0.9	21.5	50.9	24.4	19%	21%	22%	-	2.0%	4.1%
TPSA	15.8	4.0	4.6	4.6	1.5	1.7	1.7	16.5	18.3	17.5	38%	36%	37%	9.5%	9.5%	9.5%
Median		5.1	4.8	4.4	1.3	1.4	1.3	19.0	34.6	20.9	28%	29%	30%	9.5%	5.7%	6.8%
MID CAPS																
Belgacom	27.6	5.7	5.3	5.8	1.9	1.7	1.7	10.7	10.8	11.2	32%	32%	30%	7.6%	7.9%	7.9%
Cesky Telecom	432.1	5.1	5.5	5.5	2.2	2.3	2.4	12.4	12.8	12.2	44%	43%	43%	10.6%	9.1%	9.0%
Hellenic Telekom	6.3	3.8	4.1	4.1	1.4	1.4	1.4	6.2	7.0	6.4	36%	35%	35%	11.2%	8.7%	9.4%
Matav	686.0	4.3	4.5	4.6	1.7	1.8	1.8	8.9	9.6	9.8	39%	39%	39%	10.8%	10.8%	10.9%
Portugal Telecom	8.5	5.8	5.5	5.4	2.1	2.0	1.9	13.8	13.7	12.0	36%	35%	36%	6.8%	6.9%	6.9%
Telecom Austria	9.6	4.4	4.8	4.8	1.6	1.7	1.7	12.0	14.3	12.6	37%	35%	35%	7.8%	7.8%	7.8%
Median		4.7	5.0	5.1	1.8	1.7	1.8	11.3	11.8	11.6	36%	35%	36%	9%	8%	8%
BIG CAPS																
BT	1.4	4.6	4.0	4.0	1.0	1.1	1.1	10.3	9.8	9.1	22%	27%	27%	5.6%	4.8%	5.2%
DT	10.3	4.5	4.6	4.7	1.4	1.5	1.5	15.5	14.3	13.8	32%	32%	32%	7.5%	7.0%	7.0%
FT	16.0	4.7	5.0	5.0	1.6	1.7	1.7	9.5	9.1	8.9	33%	35%	35%	8.8%	8.7%	8.7%
KPN	10.6	5.4	5.2	5.2	2.1	2.1	2.1	11.6	9.4	8.9	38%	40%	40%	6.5%	7.5%	8.0%
Swisscom	393.0	6.3	6.5	6.5	2.5	2.5	2.5	10.4	10.9	10.7	40%	38%	39%	5.7%	5.9%	6.2%
TELEFONICA	17.6	5.6	5.7	5.6	2.2	2.2	2.2	10.2	9.8	9.4	40%	39%	39%	6.6%	8.0%	8.9%
TeliaSonera	52.5	8.1	7.6	7.5	2.6	2.7	2.6	12.1	11.3	10.7	33%	35%	35%	4.0%	4.8%	5.2%
TI	1.0	4.9	4.9	4.9	2.0	2.0	2.0	9.9	8.9	8.4	41%	41%	42%	5.2%	5.6%	6.2%
Median		5.2	5.1	5.1	2.0	2.1	2.1	10.4	9.8	9.2	36%	37%	37%	6.1%	6.4%	6.6%


Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

IT company valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AB	17.0	6.7	7.1	6.4	0.1	0.1	0.1	8.9	9.9	9.0	2%	2%	2%	0.0%	0.0%	0.0%
ACTION	18.6	6.9	8.5	7.3	0.1	0.2	0.2	10.2	11.9	9.6	2%	2%	2%	7.4%	2.0%	1.7%
ASBIS	4.2	15.0	5.5	4.4	0.1	0.1	0.1	-	9.9	6.6	0%	1%	1%	0.0%	0.0%	0.0%
ASSECO POLAND	55.0	7.3	7.3	6.7	1.5	1.5	1.3	11.4	12.6	11.9	21%	20%	20%	2.6%	2.4%	2.5%
COMARCH	85.0	10.2	9.1	6.7	0.8	0.9	0.7	20.3	17.2	13.2	8%	9%	11%	0.0%	0.0%	0.0%
KOMPUTRONIK	11.7	13.4	8.6	5.9	0.1	0.2	0.1	44.6	12.8	8.3	1%	2%	2%	0.0%	0.0%	0.0%
SYGNITY	13.8	-	9.2	5.0	0.3	0.3	0.3	-	-	-	-	3%	5%	0.0%	0.0%	0.0%
Median		8.7	8.5	6.4	0.1	0.2	0.2	11.4	12.3	9.3	2%	2%	2%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Accenture	39.3	7.4	7.4	6.9	1.1	1.1	1.1	14.8	14.8	13.1	15%	15%	15%	1.3%	2.5%	2.1%
Atos Origin	33.3	5.4	5.0	4.5	0.5	0.5	0.5	15.3	12.6	10.2	9%	10%	11%	0.2%	0.5%	0.8%
CapGemini	36.4	6.7	7.0	5.7	0.6	0.6	0.6	18.5	19.6	14.3	8%	8%	10%	2.2%	2.3%	2.7%
IBM	128.0	7.8	7.4	6.9	1.9	1.8	1.7	13.0	11.4	10.4	24%	24%	25%	1.6%	1.8%	1.9%
Indra Sistemas	12.7	7.0	6.8	6.4	0.9	0.9	0.9	10.5	10.3	9.6	13%	13%	14%	5.1%	5.3%	5.7%
LogicaCMG	1.1	7.2	6.2	5.9	0.6	0.6	0.6	10.0	8.9	8.2	8%	9%	9%	2.8%	3.2%	3.5%
Microsoft	26.0	8.5	7.7	7.0	3.3	3.2	3.0	15.4	12.6	11.2	39%	42%	42%	1.9%	2.0%	1.7%
Oracle	23.7	10.5	8.9	7.8	5.0	4.3	3.4	16.7	14.7	12.4	48%	48%	43%	0.1%	0.8%	0.9%
SAP	35.5	13.2	11.4	10.3	4.0	3.8	3.5	20.9	17.6	15.6	30%	33%	34%	1.4%	1.6%	1.8%
TietoEnator	13.7	6.6	5.7	5.1	0.6	0.6	0.6	12.9	11.0	9.4	9%	11%	12%	3.1%	4.3%	5.1%
Median		7.3	7.2	6.7	1.0	1.0	1.0	15.0	12.6	10.8	14%	14%	15%	1.8%	2.2%	2.0%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Media company valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AGORA	24.5	7.9	6.7	6.4	1.0	0.9	0.8	32.6	21.0	20.1	12%	14%	13%	1.5%	2.4%	2.5%
CYFROWY POLSAT	14.8	11.8	8.7	7.5	3.1	2.6	2.5	16.6	13.0	11.6	26%	30%	33%	5.1%	4.0%	5.1%
TVN	17.6	9.9	12.3	10.1	3.7	3.3	2.9	14.3	20.9	16.6	37%	27%	29%	4.4%	1.8%	1.4%
DAILY																
Arnolgo Mondadori	2.5	10.3	7.4	6.3	0.7	0.7	0.7	15.5	11.2	8.7	7%	10%	11%	2.1%	6.8%	8.1%
Axel Springer	90.5	9.3	8.1	7.0	1.3	1.2	1.1	11.1	13.1	11.0	14%	15%	16%	4.8%	5.0%	5.4%
Daily Mail	4.9	9.4	8.4	7.8	1.4	1.5	1.5	13.7	12.1	10.4	15%	18%	19%	3.0%	3.1%	3.2%
Gruppo Editorial	1.6	9.9	5.8	5.0	1.0	1.0	1.0	49.7	12.0	9.1	10%	18%	20%	0.0%	3.8%	5.6%
Mcclatchy	3.6	6.2	5.8	5.9	1.5	1.6	1.6	11.2	6.0	6.4	24%	28%	27%	2.5%	-	-
Naspers	314.4	21.2	19.3	15.6	5.0	4.6	4.0	29.7	22.5	17.0	24%	24%	26%	0.7%	0.8%	1.0%
New York Times	8.7	4.0	3.2	3.3	0.5	0.5	0.5	40.9	12.1	11.9	13%	16%	16%	0.0%	-	-
Promotora de Inform	2.3	8.0	7.7	7.0	1.5	1.5	1.5	7.5	5.8	4.4	19%	20%	22%	0.6%	0.6%	0.5%
SPIR Comm	17.2	21.5	10.0	6.8	0.4	0.4	0.4	-	-	37.8	2%	4%	6%	20.9%	-	-
Trinity Mirror	1.0	4.5	4.0	3.8	0.8	0.8	0.8	5.8	4.3	3.8	18%	19%	20%	0.0%	0.5%	2.3%
Mediana		9.4	7.5	6.6	1.2	1.1	1.1	13.7	12.0	9.7	14%	18%	19%	1.4%	3.1%	3.2%
TV																
Antena 3 Televis	5.9	20.9	9.9	8.1	2.1	1.9	1.8	28.8	12.1	9.7	10%	19%	22%	2.9%	6.1%	7.3%
CETV	402.4	32.9	12.9	9.1	3.1	2.7	2.3	-	-	25.0	9%	21%	26%	0.0%	0.0%	0.0%
Gestevision Telecinco	8.9	20.4	12.4	7.7	3.5	2.6	2.2	31.6	18.0	12.0	17%	21%	28%	3.2%	4.3%	6.9%
ITV PLC	0.5	13.3	8.4	6.7	1.5	1.4	1.4	41.2	15.8	10.5	11%	17%	20%	0.0%	0.2%	1.1%
M6-Metropole Tel	17.2	8.2	7.6	7.1	1.6	1.5	1.5	17.1	16.1	14.6	20%	20%	21%	5.4%	4.9%	5.2%
Mediaset SPA	5.0	6.3	5.6	5.1	2.0	1.8	1.7	19.9	14.7	12.3	32%	32%	32%	4.9%	5.7%	6.5%
RTL Group	61.5	11.6	10.0	9.0	1.8	1.7	1.7	23.3	16.9	15.1	15%	17%	19%	3.7%	4.7%	5.4%
TF1-TV Francaise	12.5	14.6	13.2	9.1	1.2	1.2	1.1	35.1	27.6	15.7	9%	9%	12%	2.1%	3.1%	4.1%
Mediana		13.9	9.9	7.9	1.9	1.8	1.7	28.8	16.1	13.5	13%	19%	21%	3.1%	4.5%	5.3%
PAY TV																
BSkyB PLC	7.1	13.1	12.2	10.5	2.7	2.4	2.3	27.1	23.5	18.7	20%	20%	22%	2.5%	2.7%	2.9%
Canal Plus	5.4	5.3	5.2	5.1	0.2	0.2	0.2	14.9	15.6	15.1	5%	5%	4%	4.7%	4.9%	5.0%
Cogeco	34.6	5.5	5.5	5.1	2.3	2.2	2.0	16.0	14.9	12.7	41%	39%	40%	1.3%	1.6%	1.7%
Comcast	19.1	6.0	5.7	5.6	2.3	2.2	2.1	16.2	15.4	13.6	39%	39%	39%	1.4%	1.9%	2.2%
Liberty Global	28.8	6.2	7.0	6.8	2.7	3.0	3.1	-	-	36.0	43%	43%	45%	0.0%	0.0%	0.0%
Multimedia	9.6	6.6	6.0	5.6	3.2	3.0	2.8	22.7	18.1	15.0	49%	50%	50%	0.0%	3.0%	4.1%
Shaw Communications	19.5	7.5	6.7	6.2	3.4	3.1	2.8	15.8	15.0	13.3	46%	46%	44%	4.2%	4.5%	4.7%
Mediana		6.2	6.0	5.6	2.7	2.4	2.3	16.1	15.5	15.0	41%	39%	40%	1.4%	2.7%	2.9%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Construction company valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Budimex	94.6	7.7	10.4	10.4	0.5	0.6	0.5	13.9	13.0	15.0	7%	5%	5%	6.2%	7.2%	4.7%
Elektrobudowa	169.0	8.8	10.8	9.7	1.0	1.0	0.9	14.7	16.3	14.7	11%	9%	9%	1.8%	2.0%	2.2%
Erbud	51.5	7.5	8.9	8.4	0.5	0.5	0.4	15.5	12.6	12.9	7%	5%	5%	0.2%	1.0%	1.2%
Mostostal Warszawa	67.8	5.2	6.9	7.3	0.4	0.4	0.4	11.3	12.6	14.3	8%	6%	5%	0.0%	4.4%	3.9%
PBG	230.0	11.8	10.7	10.5	1.5	1.1	0.9	15.6	15.3	14.9	13%	10%	8%	0.0%	1.3%	1.3%
Polimex Mostostal	4.7	7.7	8.7	8.1	0.5	0.6	0.5	14.0	14.0	12.8	7%	7%	7%	0.2%	0.0%	0.0%
Rafako	12.8	9.7	9.5	7.5	0.7	0.6	0.4	23.6	17.3	14.8	7%	7%	5%	0.0%	0.0%	0.0%
Trakcja Polska	4.3	6.2	8.8	8.5	0.8	0.7	0.5	9.5	16.2	16.9	12%	8%	6%	2.4%	0.0%	0.0%
Ulma Construcccion	72.0	8.3	4.7	4.1	3.4	2.4	2.1	-	15.2	11.5	41%	51%	51%	0.0%	0.0%	0.0%
Unibep	8.1	8.9	10.6	10.6	0.7	0.5	0.4	15.4	14.0	14.5	8%	4%	4%	1.2%	0.0%	0.7%
Median		8.0	9.2	8.5	0.7	0.6	0.5	14.7	14.6	14.6	8%	7%	6%	0.2%	0.5%	0.9%
FOREIGN COMPANIES																
AMEC	8.8	9.5	8.4	7.6	0.8	0.8	0.7	18.5	16.7	14.7	9%	9%	10%	2.0%	2.2%	2.4%
BILFINGER	44.5	7.6	5.3	5.3	0.3	0.3	0.3	14.0	9.4	8.7	4%	6%	6%	4.1%	5.3%	5.3%
EIFFAGE	39.6	8.7	8.7	8.1	1.2	1.2	1.2	12.9	14.6	12.0	14%	14%	15%	2.9%	2.9%	3.2%
HOCHTIEF	50.4	5.7	4.9	4.6	0.3	0.3	0.3	19.3	15.3	13.3	5%	5%	6%	2.9%	3.3%	3.6%
NCC	129.2	7.1	8.0	7.3	0.3	0.4	0.3	13.0	13.5	12.1	5%	4%	5%	3.0%	4.3%	4.6%
SKANSKA	122.6	6.7	7.5	7.4	0.3	0.3	0.3	14.6	16.3	16.0	5%	5%	5%	4.5%	4.6%	4.8%
STRABAG	17.7	4.0	3.9	3.8	0.2	0.2	0.2	12.8	12.1	12.1	5%	5%	5%	3.0%	2.8%	2.9%
Median		7.1	7.5	7.3	0.3	0.3	0.3	14.0	14.6	12.1	5%	5%	6%	3.0%	3.3%	3.6%

Property Developers company valuations /29.07.2010/


	Price	EV/EBITDA			P/BV			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Dom Development	46.5	12.6	31.1	10.9	1.7	1.5	1.5	14.2	42.6	13.6	16%	9%	18%	1.7%	0.6%	1.8%
GTC	24.4	-	9.5	8.7	4.9	5.5	4.7	-	7.2	7.6	-	142%	166%	0.0%	0.0%	0.0%
J.W. Construction	17.8	10.0	5.8	7.9	3.0	2.3	1.7	9.6	5.8	6.7	21%	30%	47%	0.0%	0.0%	0.0%
Polnord	35.6	13.5	20.1	14.3	0.7	0.7	0.7	12.4	23.0	11.6	48%	15%	32%	0.0%	0.0%	0.0%
Median		12.6	14.8	9.8	2.3	1.9	1.6	12.4	15.1	9.6	21%	22%	39%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
CA IMMO INTERNATIONAL	6.5	21.3	17.7	14.3	0.5	0.6	0.6	-	-	-	66%	52%	55%	0.0%	0.0%	1.5%
CITYCON	2.7	18.9	17.0	15.9	0.7	0.8	0.8	14.9	12.1	11.4	56%	58%	59%	5.1%	5.2%	5.5%
CORIO	45.0	26.4	18.5	16.3	0.8	1.0	1.0	14.8	15.2	14.8	64%	83%	87%	5.9%	6.0%	6.1%
DEUTSCHE EUROSHOP	23.8	18.8	17.2	16.4	0.9	1.0	1.0	20.6	16.7	15.0	87%	86%	86%	4.4%	4.6%	5.0%
ECHO INVESTMENT	4.7	14.7	15.4	11.8	1.2	1.1	1.1	21.9	17.2	12.4	58%	61%	71%	0.0%	0.0%	0.0%
HAMMERSON	3.9	19.4	20.0	19.3	0.6	1.0	0.9	19.1	18.1	18.8	77%	78%	79%	3.9%	4.1%	4.2%
KLEPIERRE	24.6	21.4	17.5	16.7	0.8	1.2	1.1	16.4	16.9	16.2	71%	85%	86%	5.1%	5.1%	5.2%
SPARKASSEN IMMO	5.2	24.6	17.4	15.3	0.6	0.7	0.7	-	12.6	7.8	53%	50%	50%	0.0%	1.6%	5.1%
UNIBAIL-RODAMCO	149.9	18.9	18.8	17.6	0.9	1.1	1.1	16.0	16.1	15.4	86%	82%	81%	5.3%	5.5%	5.8%
Median		19.4	17.5	16.3	0.8	1.0	1.0	16.4	16.4	14.9	66%	78%	79%	4.4%	4.6%	5.1%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies * polish company


Machinery manufacturer valuations /29.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
FAMUR	2.0	8.0	9.7	5.6	1.5	1.5	1.4	16.9	17.2	10.1	19%	16%	26%	0.0%	0.0%	0.0%
KOPEX	19.4	8.6	7.8	6.5	0.8	0.7	0.7	16.5	17.9	12.7	9%	9%	10%	0.0%	0.0%	0.0%
Median		8.3	8.8	6.0	1.2	1.1	1.1	16.7	17.5	11.4	14%	13%	18%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Atlas Copco	117.6	13.9	11.7	9.9	2.5	2.4	2.2	22.3	17.6	14.6	18%	21%	22%	2.5%	2.8%	3.2%
Bucyrus	60.8	9.4	7.6	6.3	1.9	1.4	1.2	15.3	15.9	12.0	20%	18%	19%	0.2%	0.2%	0.2%
Emeco	0.7	3.5	4.0	3.4	1.3	1.7	1.5	7.6	10.3	7.2	38%	41%	45%	4.9%	2.8%	6.2%
Industrea	0.4	5.3	4.6	4.0	1.8	1.5	1.4	7.4	7.6	5.9	34%	34%	34%	1.7%	3.4%	4.2%
Joy Global	58.1	8.1	10.7	8.7	1.7	2.0	1.8	13.7	18.6	14.8	21%	19%	20%	1.2%	1.2%	1.2%
Sandvik	93.1	36.6	10.5	8.2	2.0	1.8	1.6	-	20.6	13.5	5%	17%	20%	1.7%	2.3%	3.4%
Median		8.8	9.1	7.2	1.8	1.7	1.6	13.7	16.8	12.8	21%	20%	21%	1.7%	2.5%	3.3%

Paper manufacturer valuations /29.07.2010/

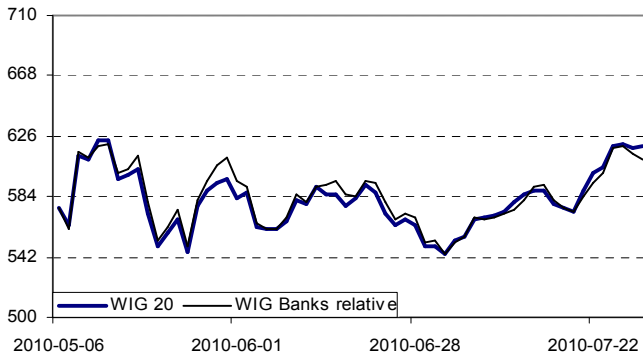
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
MONDI	74.5	20.2	10.6	8.7	3.2	2.4	2.2	52.1	19.0	13.3	16%	23%	25%	0.0%	0.0%	6.8%
FOREIGN COMPANIES																
Billerund	46.7	7.2	4.3	4.8	0.8	0.7	0.7	30.1	8.1	9.6	11%	17%	15%	1.2%	4.2%	5.3%
Holmen	193.0	7.9	10.0	8.0	1.3	1.3	1.2	16.2	28.2	17.4	16%	13%	15%	4.7%	3.6%	3.7%
INTL Paper	24.1	6.2	5.9	5.2	0.8	0.8	0.7	27.5	13.6	9.7	13%	13%	14%	1.4%	1.5%	1.9%
M-Real	2.9	68.0	6.9	6.5	0.8	0.8	0.8	-	27.5	14.5	1%	11%	12%	0.0%	0.4%	0.6%
Norske Skog	7.4	5.2	10.6	6.5	0.6	0.6	0.6	-	-	-	11%	6%	10%	0.0%	0.0%	0.0%
Portucel EMP.	2.2	11.5	8.3	7.1	2.3	1.9	1.8	18.4	14.1	11.1	20%	23%	25%	3.4%	4.3%	5.0%
Stora Enso	6.8	11.2	8.6	7.4	1.0	0.9	0.9	42.2	16.8	13.4	9%	11%	12%	2.6%	2.9%	3.1%
Svenska	105.4	7.4	7.5	6.6	1.1	1.1	1.0	13.2	12.8	10.6	14%	14%	15%	3.5%	3.8%	4.1%
UPM-Kymmene	11.1	9.5	8.0	6.8	1.3	1.2	1.1	-	24.9	15.4	13%	14%	16%	3.5%	4.2%	4.4%
Median		7.9	8.0	6.6	1.0	0.9	0.9	22.9	15.5	12.2	13%	13%	15%	2.6%	3.6%	3.7%

Mining company valuations /29.07.2010/

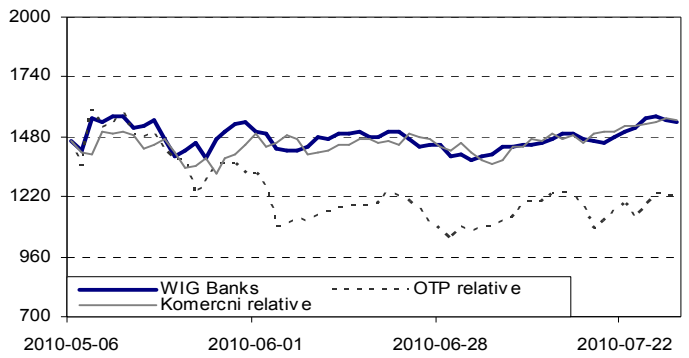
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
KGHM	106.8	5.6	5.3	6.3	1.8	1.8	1.7	8.4	6.4	10.9	33%	34%	27%	10.9%	2.8%	4.7%
FOREIGN COMPANIES																
Anglo Amer.	25.4	7.0	4.0	3.3	2.0	1.6	1.4	11.7	6.1	4.7	29%	40%	43%	0.3%	1.6%	3.9%
BHP Billiton	19.8	5.3	4.7	3.2	2.3	2.2	1.7	11.1	8.2	5.2	44%	48%	55%	4.0%	4.4%	4.9%
Freeport-MCMOR	70.7	5.1	3.9	3.6	2.5	2.0	1.9	13.2	8.7	7.9	48%	52%	52%	0.1%	1.4%	2.0%
Rio Tinto	33.6	7.1	3.9	3.4	2.2	1.7	1.6	10.3	5.2	4.3	31%	44%	47%	1.6%	2.9%	3.2%
Southern Peru	31.2	14.6	8.6	6.7	7.2	5.1	4.0	29.1	14.5	10.9	49%	59%	60%	1.5%	4.9%	6.0%
Median		7.0	4.0	3.4	2.3	2.0	1.7	11.7	8.2	5.2	44%	48%	52%	1.5%	2.9%	3.9%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

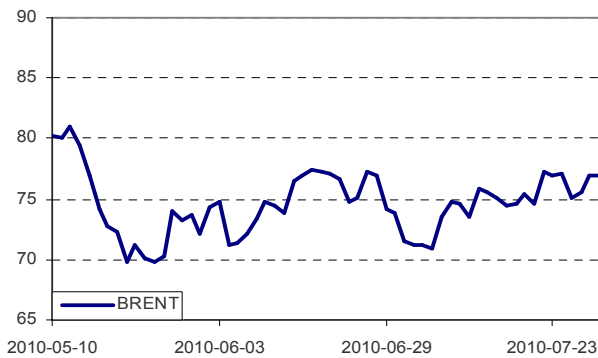
WIG Banks index vs. WIG 20 index (EUR)



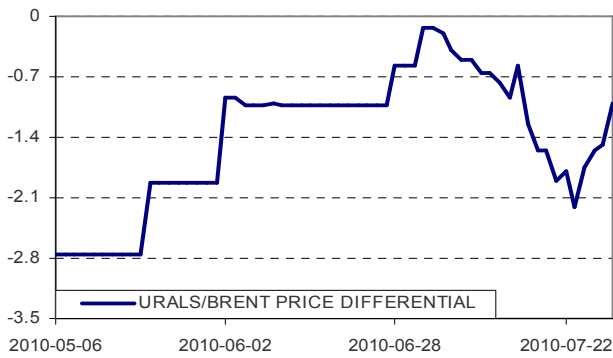
OTP and Komerčni's relative performance vs. WIG Banks index (EUR)



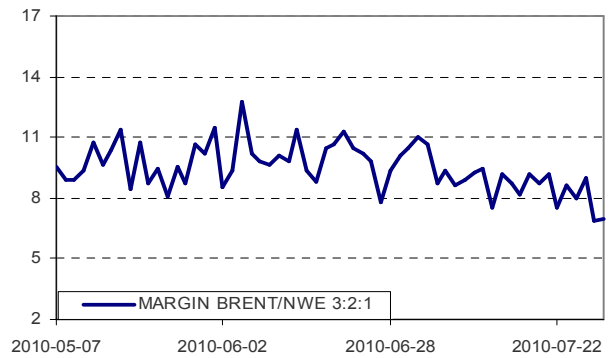
BRENT (USD/bbl)



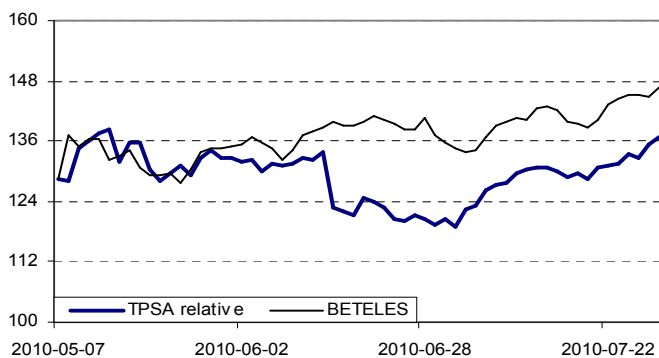
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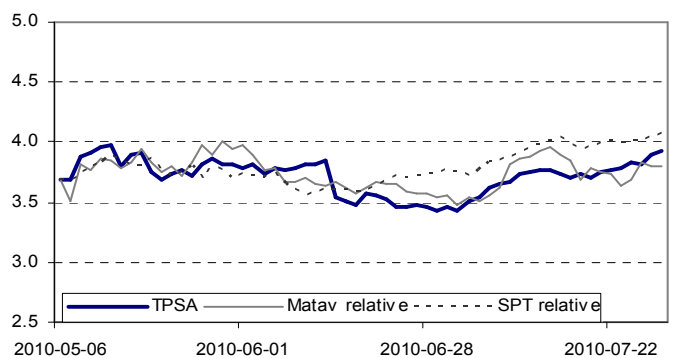
BRENT (USD/bbl)



TPSA vs. BETELES - Bloomberg Europe 500 Telecom Services Index (EUR)

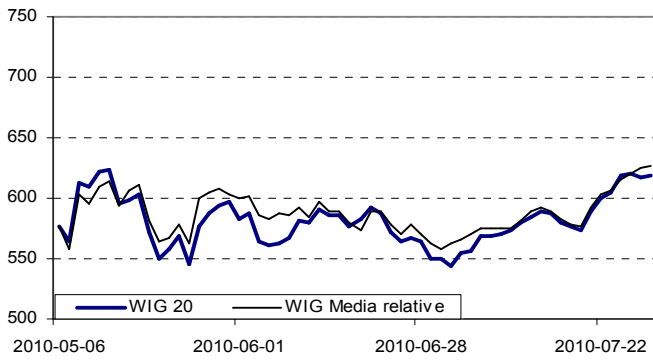


National operator quotations: TPSA, Hungarian Magyar Telecom and Czech SPT (EUR)

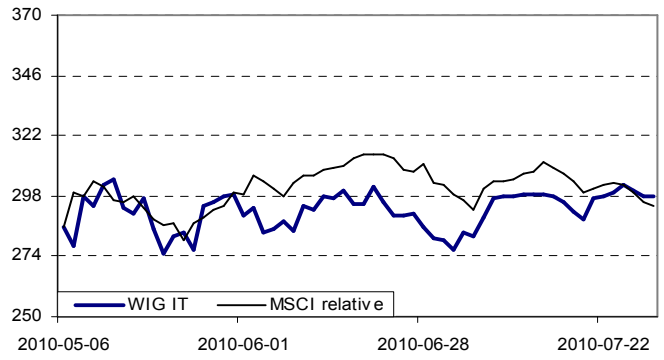


Source: Bloomberg

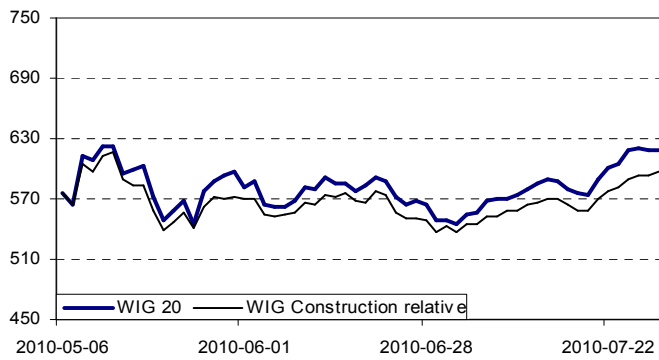
WIG Media index vs. WIG 20 index (EUR)



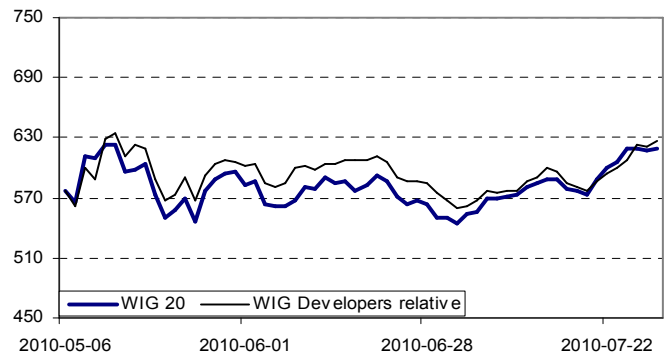
WIG IT index vs. MSCI



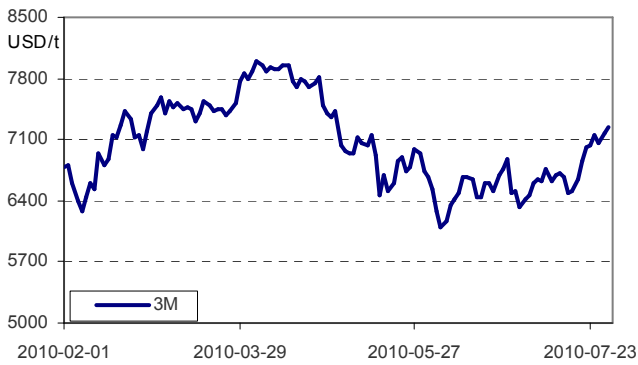
WIG Construction index vs. WIG 20 index (EUR)



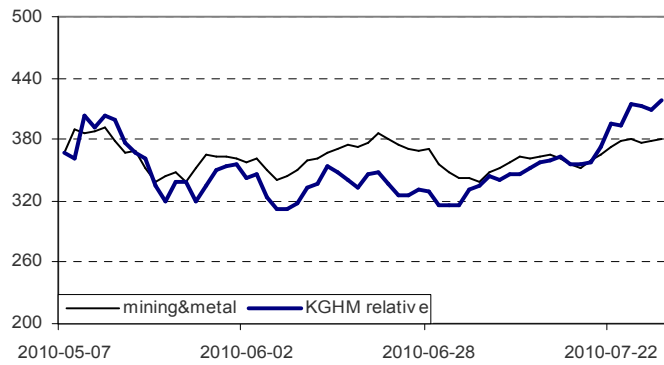
WIG Developers index vs. WIG 20 index (EUR)



Copper price on LME



KGHM vs. mining&metal sector index (USD)



Source: Bloomberg

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List of abbreviations and ratios contained in the report.

EV – net debt + market value (EV – economic value)

EBIT – Earnings Before Interest and Taxes

EBITDA – EBIT + Depreciation and Amortisation

PBA – Profit on Banking Activity

P/CE – price to earnings with amortisation

MC/S – market capitalisation to sales

EBIT/EV – operating profit to economic value

P/E – (Price/Earnings) – price divided by annual net profit per share

ROE – (Return on Equity) – annual net profit divided by average equity

P/BV – (Price/Book Value) – price divided by book value per share

Net debt – credits + debt papers + interest bearing loans – cash and cash equivalents

EBITDA margin – EBITDA/Sales

Recommendations of BRE Bank Securities S.A.

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ACCUMULATE – we expect that the rate of return from an investment will range from 5% to 15%

HOLD – we expect that the rate of return from an investment will range from -5% to +5%

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