

29 July 2010


Equity Market
Poland

Morning Comments

Institutional Sales and Research:

M. Marczak (22 6974738)

M. Jeżewska (22 6974737)

K. Kliszcz (22 6974706)

P. Grzybowski (22 6974717)

M. Stokłosa (22 6974741)

J. Szkopek (22 697 47 40)

Index	Close	Change	Index	Close	Change	Index	Close	Change
DJIA	10 497.9	-0.38%	FTSE 100	5 319.7	-0.86%	Copper (LME)	7 170.0	+1.57%
S&P 500	1 106.1	-0.69%	WIG20	2 470.2	-0.48%	Crude Oil (Brent)	75.6	+0.72%
NASDAQ	2 264.6	-1.04%	BUX	22 508.0	-0.67%	USD/PLN	3.08	-0.03%
DAX	6 178.9	-0.46%	PX 50	1 183.9	-0.46%	EUR/PLN	4.00	-0.04%
CAC 40	3 666.4	+0.83%	PLBonds10	5.84	+0.41%	EUR/USD	1.30	-0.01%

Company & Sector Information

Fuels

Imports push US crude oil inventories up

According to the latest US Department of Energy petroleum status report, in the week ended 23 July US crude oil inventories increased by the staggering 7.3m bbl (+2%) against expectations of a 1.7m bbl reduction. The main source of this surprise were the record-high imports (+12% w/w), which approached the level last seen in August 2006. In addition, the increase in supply coincided with a reduction in capacity utilization at American refineries (from 91.5%, the highest level since August 2007, to 90.6%). **As far as demand is concerned, a certain improvement could be noted, with consumption increasing both in the case of gasoline (+2.1%) and diesel (+7.2%). However, while in the case of gasoline the market has more or less reached an equilibrium (with inventories remaining flat), diesel inventories keep climbing towards the record-high level recorded towards the end of 2009. In our opinion, this is unlikely to allow for a quick return to high refining margins.** (K. Kliszcz)

Ciech

Buy - 02/06/10

Target price: PLN 39.2

PTU sale agreement signed

As per prior arrangements, Ciech signed an agreement for the sale of a 45% stake in PTU to the German insurer Gothaer Finanzholding for PLN 136m. The agreement is conditional on regulatory and corporate approvals, and the sale must be finalized by 30 June 2011. **As a reminder, the book value of the stake in PTU was PLN 34m, which means Ciech is going to recognize a PLN 102m gross profit on the transaction, entailing a PLN 117m post-tax cash gain. In our model, we valued the PTU stake at PLN 75m.** (K. Kliszcz)

PGNiG

Buy - 14/06/10

Target price: PLN 4.24

Non-cash dividend to the Treasury from FY10 profits becomes possible

At a special meeting, shareholders decided to amend PGNiG's charter as regards in-kind dividends to the State Treasury. Until now, such a payout was allowed only from profits for FY 2005-2009; now, FY 2010 has been added as well. **This might mean that in the process of calculating the value of assets that constitute a part of the FY09 dividend payable to the Treasury on 4 October, the pool of transfer assets meant to be transferred to Gaz-System was increased (the current value of leased assets is ca. PLN 280m, while the dividend payable to the Treasury figures to ca. PLN 340m).** (K. Kliszcz)

Agora

Hold - 27/05/10

Target price: PLN 24.7

AMS and Stroer to make a joint bid for Warsaw bus shelter license

Agora's subsidiary AMS and Stroer will make a joint bid for the construction and operation of bus shelters in Warsaw. The companies signed a consortium agreement on 27 July. **Joining forces appears to be beneficial for both entities, as it limits the risk of being pushed out of this segment altogether (the city wants to license bus-shelter advertising to one contractor only). In our opinion, AMS and Stroer stand a good chance of winning the contract.** (P. Grzybowski)

Famur

Hold - 28/05/10

Target price: PLN 2.03

Famur shareholder accused of land fraud

Tomasz D., Famur's indirect majority shareholder and Supervisory Board member, has been accused of land swindle by the prosecutor's office in Gliwice. According to the prosecution, Mr. D. used fraud to obtain rights of first refusal to purchase church land totaling 200 hectares, given to the Catholic Church by the Polish government as compensation for properties appropriated during the communist rule. Famur was reportedly not involved in the swindle. **The story might make a temporary dent in Famur's share value, but the long-term outlook remains intact. We are reiterating our rating for Famur.** (J. Szkopek)

Unibep

Accumulate - 14/05/10
Target price: PLN 9.0

Guidance revision

Unibep's revised 2010 earnings guidance shows a revenue estimate raised from PLN 607m to PLN 680m (we expect PLN 681.3m), and a higher bottom-line estimate of PLN 22m (increased from PLN 20m; our forecast is PLN 19.6m). **The upward revision in expected net earnings is good news. Calculated based on the new estimates, the 2010 P/E figures to 12.5 – one of the lowest levels in the industry. The bulk of Unibep's 2010 and 2011 profits are expected to be generated from real-estate development. The construction business remains under pressure from low margins yielded by contracts acquired in 2009. Most of these contracts are scheduled for completion in 2011, suggesting that construction will generate a net margin of ca. 3% in 2012 (after hovering around 1.5% in 2010 and 2011). Combined with the real-estate business, Unibep's 2012 P/E is expected to be low at 7.4. We have also noticed that the company has become more prudent in selecting new contracts, which bodes well for 2012 earnings. (M. Stoklosa)**

Eurocash

Reduce - 06/05/10
Target price: PLN 18.6

Eurocash acquires Pol Cater

Eurocash signed a preliminary agreement to acquire a 100% stake in Pol Cater Holding from Dansk Cater. Financing for the deal will come from the company's own cash resources. Pol Cater, operating through subsidiary Dania Fast Food sp. z o.o. (DFF), is a leading FMCG supplier to the Polish HoReCa industry. Its customers are mainly food-service chains and independent restaurants, catering companies, and fuel stations. DFF operates seven distribution centers in Warsaw, Katowice, Poznań, Łódź, and Gdańsk, and employs about 170 people. The company generated revenues of PLN 92m in the 12 months ended 30 September 2009, and posted sales of PLN 70m in the period from 1 October 2009 to 30 March 2010. **This is a small acquisition which should not impact Eurocash's value. (K. Kliszcz)**

More News

Banks	The planned amendments to the Financial Supervision Authority's "S" recommendation could prevent most banks from F/X lending. The KNF wants the banks' F/X portfolios not to exceed 50% of their overall mortgage portfolios.
Boryszew	Shareholders will vote on a PLN 75.2m closed rights offering of 752.2m F-stock shares.
Bumech	<i>Parkiet</i> reports that within a few weeks the Company should launch cooperation with a foreign partner with respect to the maintenance and sales of shearer-loaders.
BZ WBK	BZ WBK maintains its quarterly average for provisions in FY 10 will not exceed the FY09 figure. In Q2'10, BZ WBK's provisions increased to PLN 146.5m. Four meeting with potential buyers have been held. BZ WBK plans to keep its cost to income ratio below 50% through 2010. BZ WBK is expecting to pay 50% of its FY10 profits as dividends. BZ WBK is planning to return to commercial property financing. It expects rapid growth in the segment in 2012. At the moment, the Bank is focusing on SME financing.
Cam Media	CAM Media will make a bid for the license for the construction and operation of bus shelters in Warsaw.
Getin Noble	The Bank has terminated an agreement with Bank Handlowy for the issue of deposit certificates for a total of PLN 0.5bn, while extending its agreement with BRE Bank concerning the issue of PLN 1.5bn worth of bonds.
Kopex	Kopex acquired 410 KHW bonds for a total of PLN 39.6m (PLN 41m nominal value). Redemption will be on 28 January (in coal).
LPP	The Company signed an appendix to its PLN 60m loan agreement with Pekao, extending it through 31 July 2011.
MCI Management	Sylwester Janik was appointed to the Management Board.
Multimedia	Multimedia adjusted the price in its tender offer to the current market price, which entails a premium over the analysts' consensus.
Nowa Gala	<i>Parkiet</i> reports the EBRD is not signing the agreements concerning the construction of NG's new plant in Moldova.

PKO BP	In H1'10, PKO BP extended PLN 5.9bn worth of mortgages, including 31.1k zloty loans for a total of PLN 5.1bn and 2.5k euro-denominated loans for PLN 579.7m. According to data collected by the Polish Bank Union, PKO's share of the market for zloty mortgages is 35.1%, and for mortgages in general 27.9%.
Pragma Inkaso	PI is planning a bond offering (up to PLN 20m).
Oil & Gas	Gaz System will get a EU subsidy of over PLN 1.5bn. PLN 1bn will go towards the expansion of Polish gas pipeline networks, and the remainder towards the construction of interconnectors with Germany and the Czech Republic.
Ruch	Subscriptions in Lurena's tender offer will last until 13 September (vs. 10 September as originally planned).
TPSA	In H2'10, TPSA expects its mobile revenue to be flat y/y.

Insider Trading and Fund Activity

Konsorcjum Stali	Skyline Investment, an entity closely linked to the Supervisory Board Vice-Chair, sold 154,000 shares at PLN 45 per share on average.
NG2	Acting through subsidiary the CEO sold 150k shares for a total of PLN 8.1m.
Seco/Warwick	Supervisory Board chair sold 2,000 shares for an average PLN 30.1 a share.

Corporate Action Calendar

Thursday /29.07.10/	
PKN ORLEN	Preliminary Q2 2010 results.
Friday /30.07.10/	
ERBUD	Dividend payout, PLN 0.48/share.
Monday /02.08.10/	
CEZ	Dividend payout, CZK 53/share.
PGE	EGM re: merger with 'PGE Górnictwo i Energetyka' and 'PGE Energia.'
RAFAKO	Dividend record date (PLN 0.3/share).
Tuesday /03.08.10/	
AGORA	Dividend payout, PLN 0.5/share.
CERSANIT	EGM; agenda includes vote on new equity issue.
Wednesday /04.08.10/	
BRE	Consolidated H1 2010 earnings announcement.
KĘTY	Dividend payout, PLN 4.0/share.
KREDYT BANK	Consolidated Q2 2010 earnings announcement.
PEKAO	Consolidated H1 2010 earnings announcement.

Economic Calendar

Thursday /29.07.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Business Climate Indicator	July	0.39	0.37
11:00	EU	Consumer Confidence Index	July	-14	-17
11:00	EU	Economic Confidence Index	July	99.1	98.7
11:00	EU	GDP	Q1		0%q/q; -2.2%y/y
11:00	EU	Household Spending	Q1		0%q/q
11:00	EU	Industrial Confidence Index	July	-5	-6
11:00	EU	Services Confidence Index	July	5	4
14:30	USA	Initial Jobless Claims	Week	4525,000	4487,000
14:30	USA	Initial jobless claims	July	460,000	464,000
16:30	USA	Natural gas inventories	July		2891bn

Quarterly earnings announcements from Deutsche Lufthansa, France Telecom, Siemens, Sony, Volkswagen, before US market open.

Friday /30.07.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Unemployment	June	10%	10%
11:00	EU	HICP	July		1.4% y/y
14:30	USA	GDP Deflator	Q2	1.1%	1.1%
14:30	USA	GDP	Q2	2.5% q/q	2.7% q/q; 2.4% y/y
14:30	USA	PCE	Q2	2.4%q/q	3% q/q; 1.6% y/y
14:30	USA	PCE Core	Q2		1.4% y/y
15:45	USA	Chicago PMI	July	56.0	59.10
15:55	USA	University of Michigan confidence index	July	67.0	76.0
	EU	Foreign reserves	June		569.7bn

Quarterly earnings announcements from Alcatel-Lucent, Total, before US market open.

Monday /02.08.10/

Time	Region	Report	Period	Forecast	Previous
9:00	Poland	PMI Manufacturing	July		53.3
10:00	EU	PMI Manufacturing (F)	July		55.6
16:00	USA	Construction spending	June		-0.17%
16:00	USA	ISM Manufacturing	July		56.2

Quarterly earnings announcement from Loews before US market open.

Tuesday /03.08.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	PPI inflation	June		0.3% m/m; 3.1% y/y
14:30	USA	PCE core	June		0.2% m/m; 1.3% y/y
14:30	USA	PCE Deflator	June		0% m/m; 1.9% y/y
14:30	USA	Personal income	June		0.4% m/m
14:30	USA	Personal spending	June		0.2% m/m
16:00	USA	Factory goods orders	June		-1.4% m/m
16:00	USA	Pending home sales	June		-30.0%

Quarterly earnings announcements from DR Horton, Pfizer, Procter & Gamble, Unicredito, before US market open.

Wednesday /04.08.10/


Time	Region	Report	Period	Forecast	Previous
10:00	EU	PMI Services (F)	July		55.5
11:00	EU	Retail sales	June		0.2% m/m; ,3% y/y
14:15	USA	ADP National Employment Report	July		13,000
16:00	USA	ISM Non-Manufacturing	July		53.8

Quarterly earnings announcements from Adidas, Axa, El Paso, Pulte Homes, Societe Generale, before US market open.


Current recommendations of BRE Bank Securities S.A.

Company	Recommendation	Target price	Current price	Date issued	Price on report date	P/E 2010
AB	Accumulate	18.80	16.99	2010-05-06	16.90	9.9
ACTION	Accumulate	18.49	18.39	2010-07-05	17.10	11.7
AGORA	Hold	24.70	24.38	2010-05-27	24.76	20.9
ASBIS	Hold	4.69	4.25	2010-05-10	4.65	9.7
ASSECO POLAND	Buy	70.60	54.95	2010-04-06	57.60	12.6
ASTARTA	Sell	45.83	61.50	2010-05-11	57.50	4.9
BUDIMEX	Reduce	78.30	90.60	2010-07-05	89.90	12.5
BZWBK	Hold	200.50	186.80	2010-04-07	216.50	13.7
CENTRUM KLIMA	Buy	14.65	13.40	2010-05-06	12.00	14.3
CERSANIT	Hold	13.43	13.70	2010-06-04	14.00	16.2
CEZ	Hold	131.87	139.90	2010-03-03	133.90	9.8
CIECH	Buy	39.20	27.00	2010-06-02	27.00	10.6
CINEMA CITY	Hold	39.90	39.70	2010-07-16	39.00	17.2
COMARCH	Hold	93.10	83.60	2010-07-05	81.00	17.0
CYFROWY POLSAT	Accumulate	16.03	14.70	2010-03-25	15.79	12.9
DOM DEVELOPMENT	Accumulate	50.10	45.99	2010-07-05	44.80	42.2
ELEKTROBUDOWA	Hold	169.20	166.00	2010-03-12	171.00	16.1
EMPERIA HOLDING	Hold	81.60	82.00	2010-03-09	77.50	16.1
ENEA	Buy	21.24	18.40	2010-06-02	18.17	12.4
ERBUD	Accumulate	54.60	51.00	2010-07-05	50.00	12.5
EUROCASH	Reduce	18.60	22.65	2010-05-06	20.61	24.3
FAMUR	Hold	2.03	2.06	2010-05-28	2.00	17.3
GETIN	Hold	10.34	10.00	2010-05-06	10.19	13.1
GTC	Hold	23.90	23.95	2010-05-28	23.80	6.9
HANDLOWY	Buy	87.10	76.50	2010-06-02	75.00	15.8
ING BSK	Hold	749.00	776.50	2010-04-07	766.00	14.9
J.W. CONSTRUCTION	Hold	16.40	17.50	2010-07-09	16.10	5.8
KĘTY	Hold	100.71	108.00	2010-07-06	103.00	13.8
KGHM	Hold	96.10	105.00	2010-05-27	93.70	6.3
KOMPUTRONIK	Hold	11.56	10.87	2009-12-08	11.39	11.9
KOPEX	Hold	18.46	19.05	2010-05-28	18.90	17.6
KREDYT BANK	Hold	15.30	15.17	2010-04-07	14.60	32.0
LOTOS	Reduce	26.50	32.00	2010-04-07	31.40	10.6
LW BOGDANKA	Buy	80.70	78.50	2010-05-19	72.45	14.3
MILLENNIUM	Accumulate	5.31	4.60	2010-04-27	4.84	18.9
MONDI	Hold	67.30	74.50	2010-06-02	67.90	19.0
MOSTOSTAL WARSZAWA	Accumulate	76.80	67.80	2010-05-06	68.30	12.6
NETIA	Hold	4.30	4.89	2009-11-06	4.36	50.9
PBG	Reduce	194.00	230.00	2010-06-02	213.40	15.3
PEKAO	Hold	172.80	167.90	2010-03-05	165.50	16.6
PGE	Buy	27.90	22.25	2010-03-30	23.00	12.3
PGNiG	Buy	4.24	3.56	2010-06-14	3.45	12.5
PKN ORLEN	Hold	40.20	39.60	2010-04-08	39.40	10.9
PKO BP	Hold	40.10	40.15	2010-03-17	39.07	16.2
POLICE	Hold	5.50	5.33	2010-06-02	5.39	
POLIMEX MOSTOSTAL	Buy	5.16	4.70	2010-06-02	4.44	13.9
POLNORD	Buy	51.60	35.30	2010-06-02	37.70	22.8
PZU	Hold	358.80	379.10	2010-05-11	312.50	14.5
RAFAKO	Buy	14.00	12.95	2010-07-05	11.95	17.5
SYGNITY	Buy	18.20	13.45	2010-03-02	12.57	
TELEKOMUNIKACJA POLSKA	Accumulate	16.10	15.55	2010-04-23	16.35	18.1
TRAKCJA POLSKA	Hold	4.16	4.28	2010-05-06	4.14	16.4
TVN	Hold	16.69	17.50	2010-05-19	18.00	20.7
ULMA CONSTRUCCION POLSKA	Accumulate	82.20	72.00	2010-07-05	73.00	15.2
UNIBEP	Accumulate	9.00	8.11	2010-05-14	7.90	14.0
ZAPUŁAWY	Hold	72.05	68.50	2010-01-06	80.90	15.9

CEE bank valuations /28.07.2010/

	Price	P/E			ROE			P/BV			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH BANKS													
BZ WBK	186.8	15.4	13.7	10.7	16%	16%	18%	2.3	2.0	1.8	0.0%	2.1%	2.4%
Getin	10.0	25.8	13.1	10.5	7%	13%	14%	1.9	1.6	1.4	0.0%	0.0%	0.0%
Handlowy	76.5	19.8	15.8	11.5	9%	10%	13%	1.6	1.6	1.5	0.0%	4.9%	5.1%
ING BSK	776.5	17.0	14.9	10.9	13%	13%	15%	2.1	1.8	1.6	0.0%	0.0%	0.0%
Kredyt Bank	15.2	119.2	32.0	9.3	1%	5%	15%	1.6	1.5	1.3	0.0%	0.0%	0.0%
Millenium	4.6	2611.1	18.9	10.7	0%	9%	12%	1.4	1.4	1.2	0.0%	0.0%	0.0%
Pekao	167.9	18.3	16.6	13.9	14%	14%	16%	2.4	2.3	2.2	0.0%	1.7%	4.8%
PKO BP	40.2	21.8	16.2	11.6	13%	15%	18%	2.5	2.3	2.0	2.5%	2.0%	3.1%
Median		20.8	16.0	10.8	11%	13%	15%	2.0	1.7	1.5	0.0%	0.9%	1.2%
INVESTORS IN POLISH BANKS													
AIB	0.9	-	-	-	-	-	-	0.2	0.3	0.3	0.0%	0.0%	0.0%
BCP	0.7	17.8	10.3	7.7	4%	6%	8%	0.6	0.6	0.6	3.3%	4.2%	5.8%
Citigroup	4.1	-	13.2	9.4	-	6%	8%	0.8	0.7	0.7	0.2%	0.1%	0.6%
Commerzbank	6.9	-	-	13.8	-	-	6%	0.6	0.7	0.7	0.0%	0.0%	0.2%
ING	7.5	28.2	7.9	6.1	1%	10%	11%	0.8	0.7	0.7	0.1%	0.3%	2.0%
KBC	36.0	-	9.0	7.6	-	15%	15%	1.1	1.0	0.9	0.0%	2.1%	3.1%
UCI	2.2	22.0	18.4	9.2	3%	4%	7%	0.7	0.7	0.6	1.2%	2.1%	4.2%
Median		22.0	10.3	8.5	3%	6%	8%	0.7	0.7	0.7	0.1%	0.3%	2.0%
FOREIGN BANKS													
BEP	5.2	9.3	11.7	9.1	10%	7%	9%	0.9	0.8	0.8	5.3%	4.3%	5.5%
Deutsche Bank	53.0	7.8	7.8	6.7	13%	12%	12%	0.9	0.8	0.8	1.7%	1.9%	3.2%
Erste Bank	32.4	12.8	13.7	9.2	9%	8%	10%	1.1	1.0	0.9	1.5%	1.8%	2.3%
Komerčni B.	3710.0	13.0	12.1	10.8	17%	17%	18%	2.2	2.0	1.8	4.4%	5.0%	5.8%
OTP	5310.0	9.9	9.3	6.7	13%	12%	15%	1.2	1.1	1.0	0.9%	2.8%	4.8%
Santander	10.4	9.8	9.6	8.2	14%	13%	15%	1.3	1.2	1.1	5.3%	5.5%	6.2%
Türkiye Garanti B.	8.2	12.4	10.4	9.3	24%	23%	21%	2.7	2.2	1.9	1.1%	1.8%	2.4%
Türkiye Halk B.	12.8	10.2	9.2	8.3	31%	28%	25%	2.9	2.3	1.9	3.2%	3.3%	3.9%
Sberbank	2.8	102.0	13.5	8.2	2%	16%	23%	2.5	2.1	1.7	0.2%	0.8%	1.6%
VTB Bank	5.5	-	42.1	13.2	-	2.4%	12.3%	1.7	1.6	1.5	0.2%	0.4%	1.3%
Median		10.2	11.1	8.7	13%	13%	15%	1.5	1.4	1.3	1.6%	2.4%	3.5%

Insurance company valuations /28.07.2010/

	Price	P/E			ROE			P/BV			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES													
PZU	379.1	8.7	14.5	12.2	25%	20%	21%	2.9	2.6	2.3	-	2.9%	3.1%
FOREIGN COMPANIES													
Vienna Insurance G.	37.4	13.6	12.3	10.6	9%	9%	10%	1.1	1.1	1.0	3.0%	2.8%	3.1%
Uniq	13.7	29.9	13.1	10.5	4%	7%	9%	1.4	1.3	1.2	2.0%	2.6%	3.0%
Aegon	4.7	-	9.8	6.8	0%	8%	9%	0.7	0.6	0.6	0.1%	0.8%	3.3%
Allianz	88.9	8.9	8.1	7.5	12%	12%	12%	1.0	0.9	0.9	4.4%	5.0%	5.5%
Aviva	3.6	6.3	6.3	5.3	13%	15%	17%	0.9	1.0	0.9	6.8%	7.3%	7.8%
AXA	14.5	9.7	7.8	6.8	9%	10%	10%	0.8	0.7	0.6	3.5%	5.1%	6.1%
Baloise	82.8	8.9	8.3	7.6	12%	11%	11%	1.0	0.9	0.8	5.4%	5.6%	5.9%
Generali	92.0	16.5	13.4	12.0	8%	8%	9%	1.3	1.2	1.1	2.9%	2.9%	3.0%
Helvetia	320.5	9.3	7.9	7.3	11%	12%	12%	1.0	0.9	0.8	4.3%	4.7%	5.0%
Mapfre	2.6	8.0	8.4	8.0	17%	14%	14%	1.2	1.1	1.0	5.8%	5.8%	6.1%
RSA Insurance	1.3	9.9	9.7	9.0	12%	14%	14%	1.3	1.2	1.2	6.3%	6.7%	7.0%
Zurich Financial	244.4	10.6	8.7	8.0	13%	14%	14%	1.3	1.2	1.1	4.9%	6.3%	6.5%
Median		9.7	8.5	7.8	12%	11%	12%	1.1	1.1	0.9	4.3%	5.1%	5.7%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fuels producer valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2009	2010	2011	2009	2010	2011	2009	2010	2009	2010	2011	2009	2010	2011	
OIL COMPANIES																
Lotos	32.0	13.2	13.0	8.1	0.7	0.6	0.5	4.7	10.6	7.2	5%	5%	6%	0.0%	0.0%	0.0%
PKN Orlen	39.6	8.2	7.5	6.7	0.4	0.4	0.4	12.9	10.9	11.3	5%	5%	6%	0.0%	0.0%	1.9%
MOL	20000.0	9.6	6.9	6.0	1.2	0.9	0.8	23.1	11.3	8.5	13%	13%	14%	1.6%	2.3%	3.3%
OMV	25.6	4.5	3.3	2.9	0.7	0.6	0.5	10.6	7.0	5.6	14%	17%	17%	3.4%	3.9%	4.3%
Hellenic Petroleum	6.1	7.5	7.4	6.5	0.5	0.4	0.4	9.1	10.0	7.9	7%	6%	6%	7.4%	7.3%	7.8%
Tupras	33.8	7.1	6.4	5.7	0.4	0.3	0.3	11.0	9.7	9.0	5%	5%	5%	7.5%	8.3%	8.6%
Unipetrol	205.0	13.3	8.2	6.5	0.6	0.5	0.5	-	50.8	20.6	5%	6%	7%	0.1%	3.5%	4.7%
Median		8.2	7.4	6.5	0.6	0.5	0.5	10.8	10.6	8.5	5%	6%	6%	1.6%	3.5%	4.3%
GAS COMPANIES																
PGNiG	3.6	7.7	6.5	6.5	1.1	1.1	1.2	17.5	12.5	13.1	15%	18%	18%	0.7%	2.2%	3.2%
Gazprom	164.9	4.8	3.8	3.3	1.7	1.5	1.3	5.8	4.7	4.0	34%	39%	38%	1.4%	1.6%	1.9%
GDF Suez	25.6	6.7	6.4	5.9	1.2	1.1	1.1	12.8	12.7	11.4	17%	18%	19%	5.9%	6.0%	6.3%
Gas Natural SDG	12.8	8.1	7.2	6.9	1.9	1.8	1.7	9.0	8.8	8.3	24%	25%	25%	6.1%	6.6%	7.1%
Median		7.2	6.4	6.2	1.4	1.3	1.2	10.9	10.6	9.8	21%	21%	22%	3.6%	4.1%	4.8%

Power Utilities company valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2009	2010	2011	2009	2010	2011	2009	2010	2009	2010	2011	2009	2010	2011	
ENERGY COMPANIES																
CEZ	139.9	6.6	7.1	7.4	3.1	3.3	3.4	9.0	9.8	9.9	46%	46%	45%	5.7%	6.3%	5.8%
ENEA	18.4	6.3	4.3	5.0	1.0	0.8	0.9	15.8	12.4	12.4	16%	18%	18%	2.5%	3.2%	4.0%
PGE	22.3	5.9	6.1	6.2	2.2	2.1	2.2	11.4	12.3	11.6	37%	35%	36%	3.2%	3.4%	4.1%
E.ON	23.0	6.2	6.1	5.9	1.0	1.0	1.0	7.9	8.3	8.0	16%	16%	16%	6.5%	6.6%	6.8%
EDF	32.5	6.5	6.0	5.6	1.6	1.6	1.5	15.9	15.2	13.0	25%	26%	27%	3.6%	3.6%	4.0%
Endesa	19.2	5.8	6.0	6.0	1.9	1.8	1.7	7.8	9.0	9.0	32%	30%	29%	7.2%	5.8%	5.8%
ENEL SpA	3.7	6.3	6.2	6.1	1.6	1.5	1.5	7.4	8.3	8.2	25%	25%	24%	7.3%	7.2%	7.3%
Fortum	17.7	9.2	9.0	9.1	4.0	3.8	3.7	12.1	11.8	12.1	43%	42%	41%	5.2%	5.5%	5.6%
Iberdrola	5.4	8.6	8.1	7.6	2.3	2.3	2.2	10.5	10.5	9.9	27%	28%	29%	6.0%	6.0%	6.1%
RWE AG	54.7	5.0	4.4	4.3	0.9	0.8	0.8	8.6	7.8	7.8	18%	19%	19%	6.5%	6.7%	6.9%
Median		6.3	6.1	6.0	1.8	1.7	1.6	9.7	10.2	9.9	26%	27%	28%	5.8%	5.9%	5.8%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fertilizer producers and chemical company valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
FERTILIZER PRODUCERS																
POLICE	5.3	-	10.7	6.0	0.3	0.4	0.3	-	-	15.5	-	4%	6%	0.0%	0.0%	0.0%
ZA Puławy	68.5	8.3	6.6	3.0	0.6	0.6	0.4	19.3	15.9	5.8	7%	8%	14%	14.9%	1.3%	1.6%
Acron	26.8	7.9	5.9	5.4	1.7	1.4	1.2	9.1	7.2	7.1	22%	24%	23%	1.9%	2.9%	4.1%
Agrium	46.4	10.2	6.5	5.5	0.9	0.9	0.8	18.9	10.0	8.1	9%	14%	15%	0.3%	0.2%	0.2%
DSM	37.3	3.8	3.6	3.6	1.4	1.5	1.5	40.8	33.1	31.3	38%	40%	40%	1.9%	2.1%	2.3%
K+S	40.4	20.6	9.4	7.2	2.4	1.8	1.7	69.8	17.9	12.3	12%	19%	23%	0.7%	2.3%	3.4%
Silvinit	18690.0	7.1	6.8	5.1	4.8	4.2	3.3	10.8	10.6	7.4	68%	61%	64%	1.7%	1.3%	2.3%
Uralkali	3.8	14.2	9.7	7.2	7.4	5.3	4.2	23.2	6.5	4.7	53%	55%	59%	1.4%	3.1%	6.0%
Yara	215.8	15.2	7.8	7.8	1.2	1.2	1.1	26.2	11.9	10.5	8%	15%	14%	2.0%	2.4%	2.7%
Median		9.3	6.8	5.5	1.4	1.4	1.2	21.2	11.2	8.1	17%	19%	23%	1.7%	2.1%	2.3%
CHEMICAL COMPANIES																
Ciech	27.0	6.4	5.1	4.5	0.6	0.6	0.5	-	10.6	6.7	10%	12%	12%	0.0%	0.0%	0.0%
Akzo Nobel	45.7	7.4	6.8	6.3	0.9	0.9	0.9	17.7	14.7	12.6	13%	14%	14%	2.9%	3.3%	3.7%
BASF	45.3	7.6	5.7	5.3	1.1	1.0	0.9	21.7	12.5	11.1	14%	17%	17%	3.4%	4.2%	4.5%
Croda	12.7	13.5	10.9	10.2	2.2	2.1	2.0	25.1	17.7	16.3	17%	20%	20%	1.6%	2.0%	2.2%
Dow Chemical	27.1	10.0	7.3	6.4	1.2	1.0	1.0	52.6	16.1	10.4	12%	14%	15%	3.3%	2.9%	2.9%
Rhodia	15.7	6.4	4.1	3.8	0.7	0.6	0.6	-	9.6	7.4	11%	15%	15%	0.1%	1.8%	2.3%
Sisecam	1.9	5.9	5.0	4.3	1.1	1.0	0.9	15.9	10.3	7.0	19%	21%	22%	0.0%	1.1%	2.1%
Soda Sanayii	1.6	5.3	5.9	4.2	1.1	1.0	0.8	8.1	6.7	3.9	20%	16%	18%	-	6.0%	8.1%
Solvay	73.8	6.9	10.1	9.1	1.0	1.3	1.3	12.5	24.0	18.4	14%	13%	14%	3.6%	3.5%	3.7%
Tata Chemicals	327.6	6.2	7.2	6.8	1.0	1.4	1.3	10.6	11.6	10.3	16%	19%	19%	2.7%	2.6%	2.6%
Tessenderlo Chemie	22.7	15.7	5.7	4.6	0.5	0.4	0.4	-	26.2	11.0	3%	7%	9%	5.3%	5.5%	5.7%
Wacker Chemie	134.6	11.7	7.2	6.3	2.0	1.7	1.6	39.4	17.7	14.6	17%	24%	25%	0.9%	1.4%	1.7%
Median		7.2	6.4	5.8	1.0	1.0	0.9	17.7	13.6	10.7	14%	16%	16%	2.7%	2.7%	2.7%

European national operator valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Netia	4.9	6.1	5.0	4.3	1.1	1.1	0.9	21.5	50.9	24.4	19%	21%	22%	-	2.0%	4.1%
TPSA	15.6	4.0	4.5	4.5	1.5	1.7	1.7	16.2	18.1	17.2	38%	36%	37%	9.6%	9.6%	9.6%
Median		5.0	4.8	4.4	1.3	1.4	1.3	18.8	34.5	20.8	28%	29%	30%	9.6%	5.8%	6.9%
MID CAPS																
Belgacom	27.3	5.7	5.3	5.7	1.8	1.7	1.7	10.6	10.7	11.1	32%	32%	30%	7.7%	8.0%	8.0%
Cesky Telecom	427.0	5.0	5.4	5.4	2.2	2.3	2.3	12.2	12.6	12.1	44%	43%	43%	10.8%	9.2%	9.1%
Hellenic Telekom	6.2	3.8	4.0	4.1	1.4	1.4	1.4	6.1	7.0	6.4	36%	35%	35%	11.3%	8.8%	9.5%
Matav	682.0	4.3	4.5	4.6	1.7	1.8	1.8	8.8	9.5	9.7	39%	39%	39%	10.9%	10.9%	10.9%
Portugal Telecom	8.5	5.9	5.5	5.4	2.1	2.0	1.9	14.0	13.8	12.1	36%	35%	36%	6.7%	6.8%	6.9%
Telecom Austria	9.3	4.3	4.7	4.7	1.6	1.7	1.7	11.6	13.9	12.2	37%	35%	35%	8.0%	8.0%	8.0%
Median		4.7	5.0	5.1	1.8	1.7	1.7	11.1	11.6	11.6	36%	35%	36%	9%	8%	9%
BIG CAPS																
BT	1.4	4.5	3.9	3.9	1.0	1.1	1.1	10.0	9.5	8.8	22%	27%	27%	5.8%	4.9%	5.4%
DT	10.3	4.5	4.6	4.6	1.4	1.5	1.5	15.4	14.2	13.7	32%	32%	32%	7.6%	7.0%	7.0%
FT	15.2	4.6	4.9	4.9	1.5	1.7	1.7	9.0	8.7	8.4	33%	35%	35%	9.3%	9.2%	9.2%
KPN	10.9	5.5	5.3	5.3	2.1	2.1	2.1	11.9	9.7	9.2	38%	40%	40%	6.4%	7.3%	7.8%
Swisscom	390.6	6.2	6.5	6.4	2.5	2.5	2.5	10.3	10.9	10.6	40%	38%	39%	5.8%	5.9%	6.2%
TELEFONICA	17.0	5.5	5.6	5.5	2.2	2.2	2.1	9.9	9.5	9.1	40%	39%	39%	6.8%	8.3%	9.2%
TeliaSonera	53.5	8.2	7.8	7.6	2.7	2.7	2.7	12.3	11.6	10.9	33%	35%	35%	3.9%	4.7%	5.1%
TI	1.0	4.9	4.9	4.9	2.0	2.0	2.0	9.8	8.8	8.3	41%	41%	42%	5.2%	5.6%	6.2%
Median		5.2	5.1	5.1	2.1	2.1	2.1	10.2	9.6	9.1	36%	37%	37%	6.1%	6.5%	6.6%


Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

IT company valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AB	17.0	6.7	7.1	6.4	0.1	0.1	0.1	8.9	9.9	9.0	2%	2%	2%	0.0%	0.0%	0.0%
ACTION	18.4	6.8	8.4	7.2	0.1	0.2	0.2	10.1	11.7	9.5	2%	2%	2%	7.5%	2.0%	1.7%
ASBIS	4.3	14.6	5.4	4.3	0.1	0.1	0.1	-	9.7	6.5	0%	1%	1%	0.0%	0.0%	0.0%
ASSECO POLAND	55.0	7.3	7.3	6.7	1.5	1.5	1.3	11.4	12.6	11.9	21%	20%	20%	2.6%	2.4%	2.5%
COMARCH	83.6	10.0	9.0	6.6	0.8	0.8	0.7	20.0	17.0	13.0	8%	9%	11%	0.0%	0.0%	0.0%
KOMPUTRONIK	10.9	12.7	8.1	5.6	0.1	0.1	0.1	41.3	11.9	7.7	1%	2%	2%	0.0%	0.0%	0.0%
SYGNITY	13.5	-	9.0	4.9	0.3	0.3	0.3	-	-	-	-	3%	5%	0.0%	0.0%	0.0%
Median		8.6	8.1	6.4	0.1	0.2	0.2	11.4	11.8	9.3	2%	2%	2%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Accenture	39.9	7.6	7.5	7.0	1.2	1.2	1.1	15.0	15.1	13.3	15%	15%	15%	1.2%	2.4%	2.0%
Atos Origin	32.2	5.3	4.9	4.4	0.5	0.5	0.5	14.8	12.2	9.9	9%	10%	11%	0.2%	0.5%	0.9%
CapGemini	33.9	6.2	6.4	5.3	0.5	0.5	0.5	17.2	18.3	13.3	8%	8%	10%	2.3%	2.5%	2.9%
IBM	128.4	7.9	7.4	6.9	1.9	1.8	1.7	13.0	11.4	10.4	24%	24%	25%	1.6%	1.8%	1.9%
Indra Sistemas	12.7	6.9	6.8	6.4	0.9	0.9	0.9	10.5	10.3	9.6	13%	13%	14%	5.1%	5.3%	5.7%
LogicaCMG	1.0	6.9	6.0	5.7	0.6	0.5	0.5	9.5	8.5	7.8	8%	9%	9%	2.9%	3.3%	3.6%
Microsoft	26.0	8.4	7.7	7.0	3.3	3.2	2.9	15.4	12.6	11.2	39%	42%	42%	1.9%	2.0%	1.7%
Oracle	24.3	10.7	9.1	8.0	5.2	4.4	3.4	17.1	15.0	12.8	48%	48%	43%	0.1%	0.8%	0.9%
SAP	36.0	13.4	11.5	10.4	4.1	3.8	3.6	21.2	17.8	15.9	30%	33%	34%	1.4%	1.6%	1.8%
TietoEnator	13.5	6.5	5.7	5.0	0.6	0.6	0.6	12.7	10.8	9.2	9%	11%	12%	3.1%	4.4%	5.2%
Median		7.3	7.1	6.7	1.0	1.0	1.0	14.9	12.4	10.8	14%	14%	15%	1.8%	2.2%	2.0%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Media company valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AGORA	24.4	7.9	6.7	6.4	1.0	0.9	0.8	32.4	20.9	20.1	12%	14%	13%	1.5%	2.4%	2.5%
CYFROWY POLSAT	14.7	11.8	8.7	7.5	3.1	2.6	2.5	16.6	12.9	11.6	26%	30%	33%	5.1%	4.0%	5.1%
TVN	17.5	9.9	12.3	10.0	3.7	3.3	2.9	14.2	20.7	16.5	37%	27%	29%	4.4%	1.8%	1.4%
DAILY																
Arnolgo Mondadori	2.6	10.3	7.4	6.3	0.7	0.7	0.7	15.6	11.2	8.7	7%	10%	11%	2.1%	6.7%	8.1%
Axel Springer	90.5	9.3	8.1	7.0	1.3	1.2	1.1	11.1	13.1	11.0	14%	15%	16%	4.8%	5.0%	5.4%
Daily Mail	4.9	9.3	8.3	7.7	1.4	1.5	1.4	13.5	11.8	10.2	15%	18%	19%	3.0%	3.1%	3.3%
Gruppo Editorial	1.6	9.9	5.8	5.0	1.0	1.0	1.0	49.9	12.0	9.1	10%	18%	20%	0.0%	3.8%	5.6%
Mcclatchy	3.7	6.2	5.8	5.9	1.5	1.6	1.6	11.6	6.2	6.6	24%	28%	27%	2.4%	-	-
Naspers	311.5	21.0	19.1	15.5	5.0	4.6	4.0	29.5	22.2	16.8	24%	24%	26%	0.7%	0.8%	1.0%
New York Times	9.0	4.2	3.3	3.4	0.5	0.5	0.5	42.2	12.5	12.3	13%	16%	16%	0.0%	-	-
Promotora de Inform	2.3	8.0	7.7	7.0	1.5	1.5	1.5	7.3	5.7	4.3	19%	20%	22%	0.6%	0.6%	0.5%
SPIR Comm	17.1	21.4	9.9	6.8	0.4	0.4	0.4	-	-	37.6	2%	4%	6%	21.1%	-	-
Trinity Mirror	0.8	4.0	3.6	3.4	0.7	0.7	0.7	4.4	3.2	2.9	18%	19%	20%	0.0%	0.7%	3.0%
Mediana		9.3	7.5	6.6	1.2	1.1	1.1	13.5	11.8	9.7	14%	18%	19%	1.4%	3.1%	3.3%
TV																
Antena 3 Televis	6.0	21.3	10.1	8.3	2.1	1.9	1.8	29.6	12.4	9.9	10%	19%	22%	2.9%	5.9%	7.1%
CETV	411.7	32.5	12.7	9.0	3.1	2.6	2.3	-	-	24.5	9%	21%	26%	0.0%	0.0%	0.0%
Gestevisión Telecinco	9.5	21.8	13.3	8.2	3.8	2.8	2.3	33.9	19.4	12.9	17%	21%	28%	3.0%	4.0%	6.4%
ITV PLC	0.5	13.2	8.4	6.7	1.5	1.4	1.4	41.0	15.7	10.5	11%	17%	20%	0.0%	0.2%	1.1%
M6-Metropole Tel	17.3	8.3	7.6	7.1	1.6	1.5	1.5	17.2	16.2	14.7	20%	20%	21%	5.4%	4.9%	5.1%
Mediaset SPA	5.0	6.3	5.7	5.2	2.0	1.8	1.7	20.1	14.8	12.4	32%	32%	32%	4.8%	5.6%	6.5%
RTL Group	62.3	11.7	10.1	9.1	1.8	1.7	1.7	23.6	17.1	15.3	15%	17%	19%	3.6%	4.7%	5.4%
TF1-TV Francaise	12.5	14.6	13.3	9.1	1.2	1.2	1.1	35.3	27.8	15.8	9%	9%	12%	2.1%	3.1%	4.0%
Mediana		13.9	10.1	8.3	1.9	1.8	1.7	29.6	16.2	13.8	13%	19%	21%	2.9%	4.3%	5.3%
PAY TV																
BSkyB PLC	7.2	13.3	12.3	10.6	2.7	2.5	2.3	27.5	23.8	18.9	20%	20%	22%	2.4%	2.6%	2.8%
Canal Plus	5.5	5.4	5.3	5.2	0.2	0.2	0.2	15.1	15.7	15.3	5%	5%	4%	4.6%	4.8%	4.9%
Cogeco	34.5	5.5	5.5	5.1	2.3	2.1	2.0	15.9	14.9	12.7	41%	39%	40%	1.3%	1.6%	1.7%
Comcast	19.6	6.1	5.8	5.6	2.3	2.2	2.2	16.6	15.7	13.9	39%	39%	39%	1.4%	1.9%	2.1%
Liberty Global	29.0	6.2	7.0	6.8	2.7	3.0	3.1	-	-	36.2	43%	43%	45%	0.0%	0.0%	0.0%
Multimedia	9.7	6.6	6.0	5.7	3.2	3.0	2.8	22.9	18.2	15.0	49%	50%	50%	0.0%	3.0%	4.1%
Shaw Communications	19.4	7.5	6.7	6.2	3.4	3.1	2.8	15.7	14.9	13.2	46%	46%	44%	4.3%	4.5%	4.7%
Mediana		6.2	6.0	5.7	2.7	2.5	2.3	16.3	15.7	15.0	41%	39%	40%	1.4%	2.6%	2.8%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Construction company valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Budimex	90.6	7.2	10.0	9.9	0.5	0.5	0.5	13.3	12.5	14.3	7%	5%	5%	6.4%	7.5%	4.9%
Elektrobudowa	166.0	8.6	10.5	9.5	1.0	1.0	0.9	14.5	16.1	14.4	11%	9%	9%	1.9%	2.0%	2.3%
Erbud	51.0	7.4	8.8	8.3	0.5	0.5	0.4	15.4	12.5	12.8	7%	5%	5%	0.2%	1.0%	1.2%
Mostostal Warszawa	67.8	5.2	6.9	7.3	0.4	0.4	0.4	11.3	12.6	14.3	8%	6%	5%	0.0%	4.4%	3.9%
PBG	230.0	11.8	10.7	10.5	1.5	1.1	0.9	15.6	15.3	14.9	13%	10%	8%	0.0%	1.3%	1.3%
Polimex Mostostal	4.7	7.7	8.7	8.0	0.5	0.6	0.5	13.9	13.9	12.7	7%	7%	7%	0.2%	0.0%	0.0%
Rafako	13.0	9.8	9.6	7.6	0.7	0.6	0.4	23.9	17.5	15.0	7%	7%	5%	0.0%	0.0%	0.0%
Trakcja Polska	4.3	6.3	8.9	8.6	0.8	0.7	0.5	9.6	16.4	17.0	12%	8%	6%	2.3%	0.0%	0.0%
Ulma Construcccion	72.0	8.3	4.7	4.1	3.4	2.4	2.1	-	15.2	11.5	41%	51%	51%	0.0%	0.0%	0.0%
Unibep	8.1	8.9	10.6	10.6	0.7	0.5	0.4	15.5	14.0	14.5	8%	4%	4%	1.2%	0.0%	0.7%
Median		8.0	9.2	8.5	0.7	0.6	0.5	14.5	14.6	14.4	8%	7%	6%	0.2%	0.5%	0.9%
FOREIGN COMPANIES																
AMEC	8.8	9.5	8.5	7.6	0.8	0.8	0.7	18.6	16.8	14.7	9%	9%	10%	2.0%	2.2%	2.4%
BILFINGER	44.5	7.6	5.3	5.3	0.3	0.3	0.3	14.0	9.4	8.7	4%	6%	6%	4.1%	5.3%	5.3%
EIFFAGE	39.7	8.7	8.7	8.1	1.2	1.2	1.2	12.9	14.6	12.0	14%	14%	15%	2.9%	2.9%	3.2%
HOCHTIEF	50.3	5.7	4.9	4.6	0.3	0.3	0.3	19.2	15.3	13.3	5%	5%	6%	2.9%	3.3%	3.6%
NCC	132.4	7.2	8.2	7.5	0.3	0.4	0.3	13.3	13.8	12.4	5%	4%	5%	3.0%	4.2%	4.5%
SKANSKA	122.9	6.7	7.5	7.5	0.3	0.3	0.3	14.6	16.4	16.1	5%	5%	5%	4.5%	4.6%	4.7%
STRABAG	17.4	3.9	3.8	3.8	0.2	0.2	0.2	12.6	11.9	11.9	5%	5%	5%	3.0%	2.8%	2.9%
Median		7.2	7.5	7.5	0.3	0.3	0.3	14.0	14.6	12.4	5%	5%	6%	3.0%	3.3%	3.6%

Property Developers company valuations /28.07.2010/


	Price	EV/EBITDA			P/BV			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
Dom Development	46.0	12.5	30.8	10.8	1.7	1.5	1.5	14.1	42.2	13.5	16%	9%	18%	1.7%	0.6%	1.9%
GTC	24.0	-	9.3	8.6	4.8	5.4	4.6	-	6.9	7.3	-	142%	166%	0.0%	0.0%	0.0%
J.W. Construction	17.5	9.9	5.7	7.8	2.9	2.3	1.6	9.4	5.8	6.6	21%	30%	47%	0.0%	0.0%	0.0%
Polnord	35.3	13.5	20.0	14.3	0.7	0.7	0.7	12.3	22.8	11.5	48%	15%	32%	0.0%	0.0%	0.0%
Median		12.5	14.7	9.7	2.3	1.9	1.5	12.3	14.9	9.4	21%	22%	39%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
CA IMMO INTERNATIONAL	6.5	21.3	17.7	14.3	0.5	0.6	0.6	-	-	-	66%	52%	55%	0.0%	0.0%	1.5%
CITYCON	2.7	18.9	17.1	16.0	0.7	0.8	0.8	15.0	12.2	11.5	56%	58%	59%	5.1%	5.2%	5.5%
CORIO	45.1	26.4	18.5	16.3	0.8	1.0	1.0	14.9	15.3	14.8	64%	83%	87%	5.9%	6.0%	6.1%
DEUTSCHE EUROSHOP	23.9	18.9	17.2	16.5	0.9	1.0	1.0	20.7	16.8	15.1	87%	86%	86%	4.4%	4.5%	4.9%
ECHO INVESTMENT	4.6	14.6	15.2	11.7	1.2	1.1	1.1	21.4	16.9	12.2	58%	61%	71%	0.0%	0.0%	0.0%
HAMMERSON	3.9	19.4	19.9	19.2	0.6	1.0	0.9	19.0	18.0	18.7	77%	78%	79%	3.9%	4.1%	4.3%
KLEPIERRE	24.8	21.5	17.6	16.8	0.8	1.2	1.1	16.6	17.1	16.4	71%	85%	86%	5.0%	5.1%	5.2%
SPARKASSEN IMMO	5.2	24.5	17.4	15.3	0.6	0.7	0.7	-	12.5	7.8	53%	50%	50%	0.0%	1.6%	5.2%
UNIBAIL-RODAMCO	150.2	18.9	18.8	17.6	0.9	1.1	1.1	16.0	16.1	15.5	86%	82%	81%	5.3%	5.5%	5.7%
Median		19.4	17.6	16.3	0.8	1.0	1.0	16.6	16.4	14.9	66%	78%	79%	4.4%	4.5%	5.2%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies * polish company


Machinery manufacturer valuations /28.07.2010/

	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
FAMUR	2.1	8.1	9.8	5.6	1.6	1.6	1.5	17.1	17.3	10.2	19%	16%	26%	0.0%	0.0%	0.0%
KOPEX	19.1	8.5	7.7	6.4	0.8	0.7	0.7	16.2	17.6	12.5	9%	9%	10%	0.0%	0.0%	0.0%
Median		8.3	8.7	6.0	1.2	1.1	1.1	16.7	17.5	11.3	14%	13%	18%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Atlas Copco	120.8	14.2	11.9	10.2	2.6	2.5	2.2	22.9	18.1	15.0	18%	21%	22%	2.4%	2.7%	3.1%
Bucyrus	60.2	9.3	7.5	6.2	1.9	1.4	1.2	15.2	15.7	11.8	20%	18%	19%	0.2%	0.2%	0.2%
Emeco	0.7	3.4	4.0	3.4	1.3	1.7	1.5	7.4	10.1	7.0	38%	41%	45%	5.0%	2.8%	6.4%
Industrea	0.4	5.3	4.6	4.0	1.8	1.5	1.4	7.4	7.6	5.9	34%	34%	34%	1.7%	3.4%	4.2%
Joy Global	58.7	8.2	10.8	8.8	1.7	2.0	1.8	13.8	18.8	15.0	21%	19%	20%	1.2%	1.2%	1.2%
Sandvik	94.2	36.9	10.6	8.2	2.0	1.8	1.6	-	20.9	13.7	5%	17%	20%	1.7%	2.3%	3.4%
Median		8.8	9.1	7.2	1.8	1.7	1.6	13.8	16.9	12.8	21%	20%	21%	1.7%	2.5%	3.2%

Paper manufacturer valuations /28.07.2010/

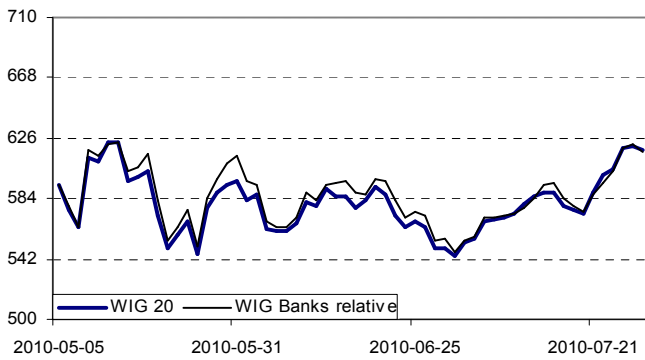
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
MONDI	74.5	20.2	10.6	8.7	3.2	2.4	2.2	52.2	19.0	13.3	16%	23%	25%	0.0%	0.0%	6.8%
FOREIGN COMPANIES																
Billerund	46.8	7.2	4.3	4.8	0.8	0.7	0.7	30.2	8.1	9.6	11%	17%	15%	1.2%	4.1%	5.3%
Holmen	192.5	7.9	10.0	8.0	1.3	1.3	1.2	16.1	28.1	17.3	16%	13%	15%	4.7%	3.6%	3.7%
INTL Paper	24.1	6.2	5.9	5.2	0.8	0.8	0.7	27.5	13.6	9.7	13%	13%	14%	1.4%	1.5%	1.9%
M-Real	2.9	68.0	6.9	6.5	0.8	0.8	0.8	-	27.5	14.5	1%	11%	12%	0.0%	0.4%	0.6%
Norske Skog	7.5	5.3	10.6	6.5	0.6	0.6	0.6	-	-	-	11%	6%	10%	0.0%	0.0%	0.0%
Portucel EMP.	2.2	11.5	8.3	7.1	2.3	1.9	1.8	18.4	14.2	11.1	20%	23%	25%	3.4%	4.3%	5.0%
Stora Enso	6.8	11.2	8.5	7.4	1.0	0.9	0.9	42.0	16.8	13.3	9%	11%	12%	2.6%	3.0%	3.1%
Svenska	106.0	7.4	7.6	6.6	1.1	1.1	1.0	13.2	12.9	10.7	14%	14%	15%	3.5%	3.8%	4.1%
UPM-Kymmene	11.1	9.5	8.1	6.9	1.3	1.2	1.1	-	25.0	15.4	13%	14%	16%	3.5%	4.1%	4.4%
Median		7.9	8.1	6.6	1.0	0.9	0.9	23.0	15.5	12.2	13%	13%	15%	2.6%	3.6%	3.7%

Mining company valuations /28.07.2010/

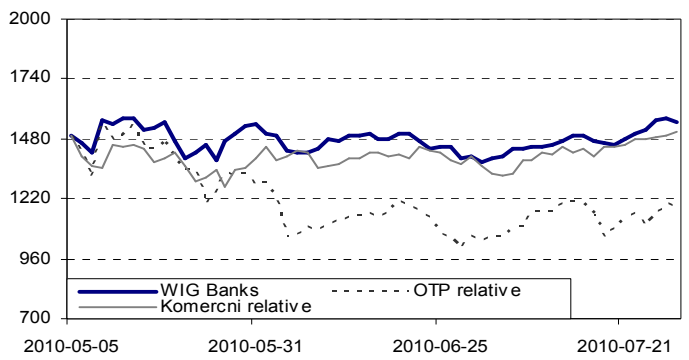
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
KGHM	105.0	5.5	5.2	6.2	1.8	1.7	1.7	8.3	6.3	10.7	33%	34%	27%	11.1%	2.9%	4.8%
FOREIGN COMPANIES																
Anglo Amer.	25.4	7.0	4.0	3.3	2.0	1.6	1.4	11.7	6.1	4.6	29%	40%	43%	0.3%	1.6%	3.9%
BHP Billiton	19.9	5.4	4.7	3.2	2.4	2.2	1.7	11.2	8.2	5.3	44%	48%	55%	4.0%	4.3%	4.9%
Freeport-MCMOR	70.4	5.1	3.8	3.6	2.4	2.0	1.9	13.1	8.7	7.8	48%	52%	52%	0.1%	1.4%	2.0%
Rio Tinto	33.9	7.2	4.0	3.5	2.3	1.7	1.6	10.4	5.2	4.4	31%	44%	47%	1.6%	2.9%	3.2%
Southern Peru	31.5	14.8	8.7	6.7	7.2	5.2	4.0	29.4	14.7	11.0	49%	59%	60%	1.5%	4.9%	6.0%
Median		7.0	4.0	3.5	2.4	2.0	1.7	11.7	8.2	5.3	44%	48%	52%	1.5%	2.9%	3.9%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

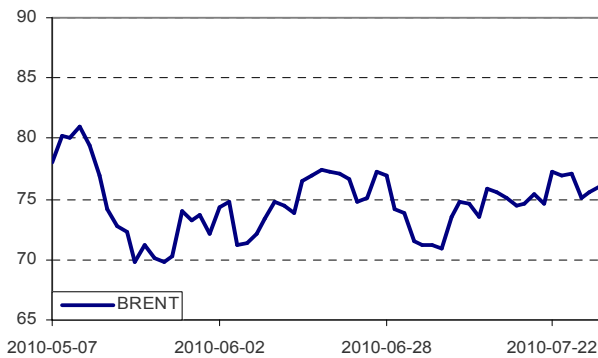
WIG Banks index vs. WIG 20 index (EUR)



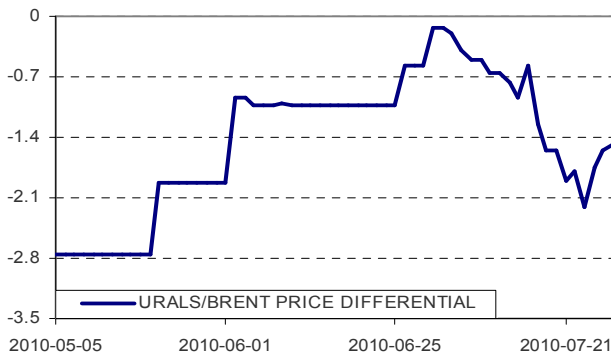
OTP and Komerčni's relative performance vs. WIG Banks index (EUR)



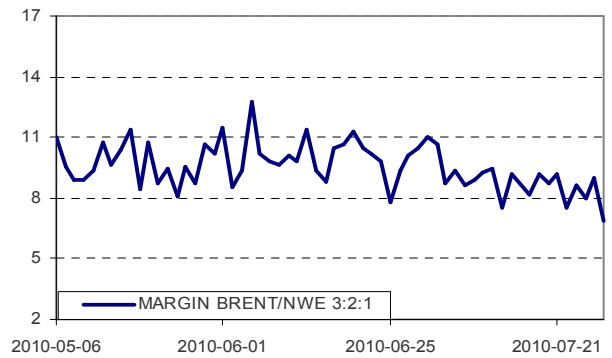
BRENT (USD/bbl)



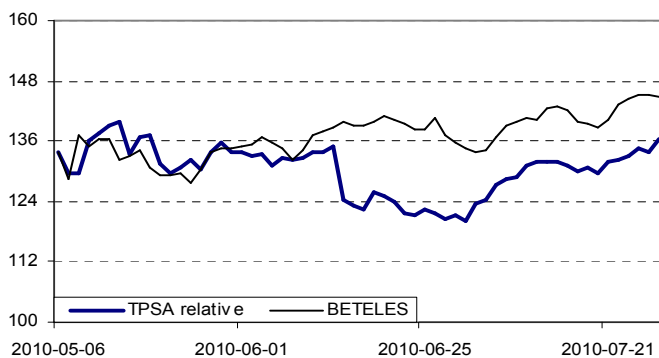
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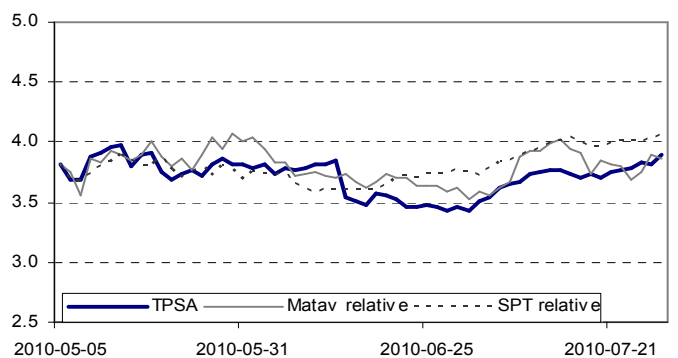
BRENT (USD/bbl)



TPSA vs. BETELES - Bloomberg Europe 500 Telecom Services Index (EUR)

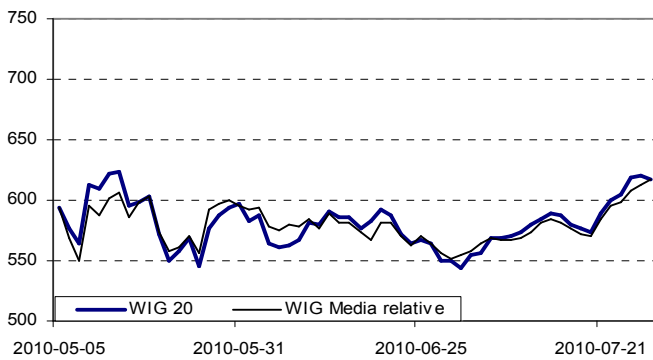


National operator quotations: TPSA, Hungarian Magyar Telecom and Czech SPT (EUR)

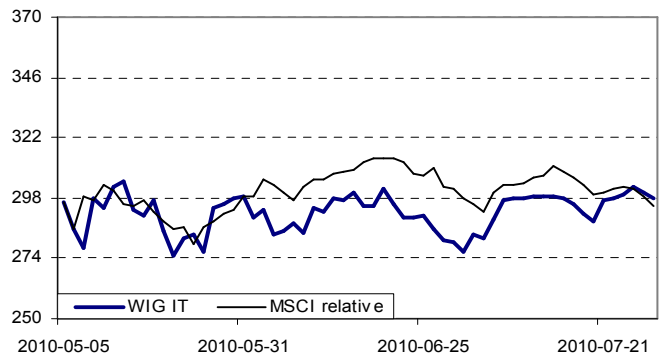


Source: Bloomberg

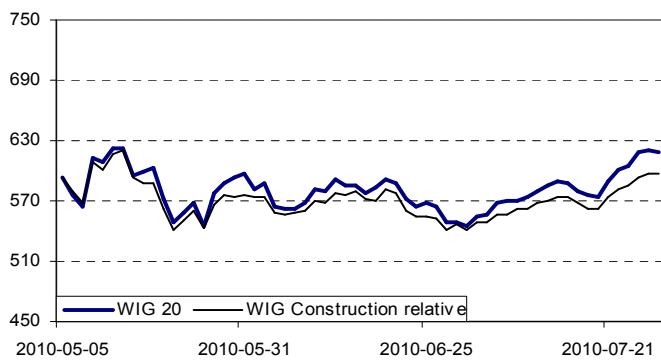
WIG Media index vs. WIG 20 index (EUR)



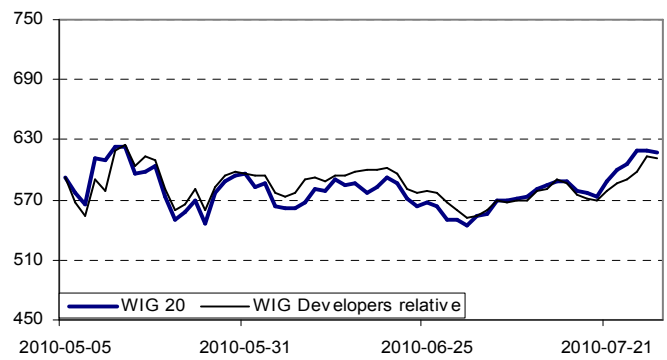
WIG IT index vs. MSCI



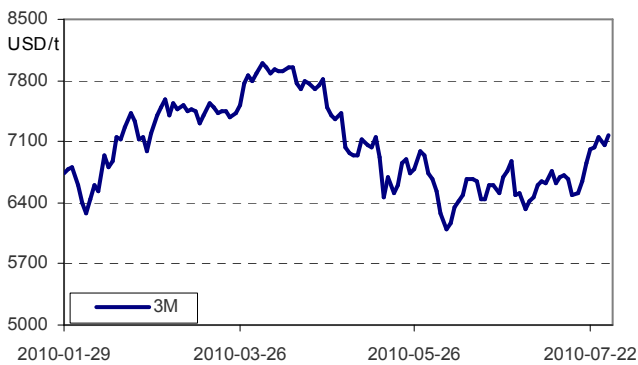
WIG Construction index vs. WIG 20 index (EUR)



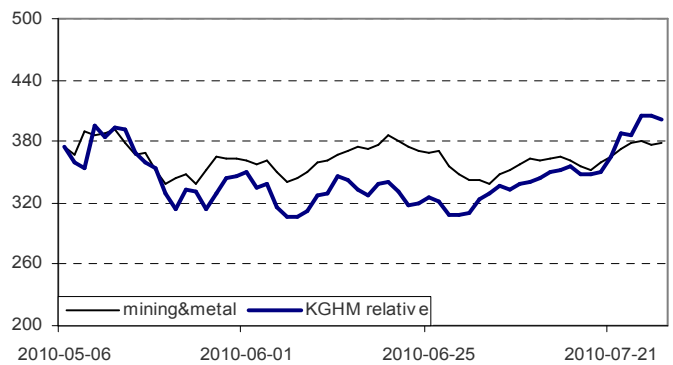
WIG Developers index vs. WIG 20 index (EUR)



Copper price on LME



KGHM vs. mining&metal sector index (USD)



Source: Bloomberg

Michał Marczak tel. (+48 22) 697 47 38
Managing Director
Head of Research
michal.marczak@dibre.com.pl
Strategy, Telco, Mining, Metals, Media

Research Department:

Marta Jeżewska tel. (+48 22) 697 47 37
Deputy Director
marta.jezewska@dibre.com.pl
Banks

Analysts:

Kamil Kliszcz tel. (+48 22) 697 47 06
kamil.kliszcz@dibre.com.pl
Fuels, Chemicals, Energy, Retail

Piotr Grzybowski tel. (+48 22) 697 47 17
piotr.grzybowski@dibre.com.pl
IT, Media

Maciej Stokłosa tel. (+48 22) 697 47 41
maciej.stoklosa@dibre.com.pl
Construction, Real-Estate Developers

Jakub Szkopek tel. (+48 22) 697 47 40
jakub.szkopek@dibre.com.pl
Manufacturers

Sales and Trading:

Piotr Dudziński tel. (+48 22) 697 48 22
Director
piotr.dudzinski@dibre.com.pl

Marzena Łempicka-Wiliim tel. (+48 22) 697 48 95
Deputy Director
marzena.lempicka@dibre.com.pl

Traders:

Emil Onyszczuk tel. (+48 22) 697 49 63
emil.onyszczuk@dibre.com.pl

Grzegorz Stępień tel. (+48 22) 697 48 62
grzegorz.stepien@dibre.com.pl

Tomasz Dudź tel. (+48 22) 697 49 68
tomasz.dudz@dibre.com.pl

Michał Jakubowski tel. (+48 22) 697 47 44
michal.jakubowski@dibre.com.pl

Tomasz Jakubiec tel. (+48 22) 697 47 31
tomasz.jakubiec@dibre.com.pl

Grzegorz Strublewski tel. (+48 22) 697 48 76
grzegorz.strublewski@dibre.com.pl

Foreign Markets Unit:

Adam Prokop tel. (+48 22) 697 48 46
Foreign Markets Manager
adam.prokop@dibre.com.pl

Michał Roźmiej tel. (+48 22) 697 48 64
michal.rozmiej@dibre.com.pl

Jakub Słotkiewicz tel. (+48 22) 697 48 64
jakub.slotkiewicz@dibre.com.pl

Jacek Wrześniewski tel. (+48 22) 697 49 85
jacek.wrzesniewski@dibre.com.pl

"Private Broker"

Jarosław Banasiak tel. (+48 22) 697 48 70
Manager, "Private Broker" Team
pawel.szczepanik@dibre.com.pl

Jacek Szczepański tel. (+48 22) 697 48 26
Director, Active Sales
jacek.szczepanski@dibre.com.pl

Dom Inwestycyjny
BRE Banku S.A.
ul. Wspólna 47/49
00-950 Warszawa
www.dibre.com.pl

List of abbreviations and ratios contained in the report.

EV – net debt + market value (EV – economic value)

EBIT – Earnings Before Interest and Taxes

EBITDA – EBIT + Depreciation and Amortisation

PBA – Profit on Banking Activity

P/CE – price to earnings with amortisation

MC/S – market capitalisation to sales

EBIT/EV – operating profit to economic value

P/E – (Price/Earnings) – price divided by annual net profit per share

ROE – (Return on Equity) – annual net profit divided by average equity

P/BV – (Price/Book Value) – price divided by book value per share

Net debt – credits + debt papers + interest bearing loans – cash and cash equivalents

EBITDA margin – EBITDA/Sales

Recommendations of BRE Bank Securities S.A.

A recommendation is valid for a period of 6-9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:

BUY – we expect that the rate of return from an investment will be at least 15%

ACCUMULATE – we expect that the rate of return from an investment will range from 5% to 15%

HOLD – we expect that the rate of return from an investment will range from -5% to +5%

REDUCE – we expect that the rate of return from an investment will range from -5% to -15%

SELL – we expect that an investment will bear a loss greater than 15%

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