28 July 2010

BRE Bank Securities

Equity Market
Poland

Morning Comments

Institutional Sales and Research:
M. Marczak (22 6974738) M. Jeżewska (22 6974737) K. Kliszcz (22 6974706)
P. Grzybowski (22 6974717) M. Stokłosa (22 6974741) J. Szkopek (22 697 47 40)

Index	Close	Change	Index	Close	Change	Index	Close	Change
DJIA	10 537.7	+0.12%	**FTSE 100**	5 365.7	+0.27%	**Copper (LME)**	7 059.0	-1.26%
S&P 500	1 113.8	-0.10%	**WIG20**	2 482.1	-0.51%	**Crude Oil (Brent)**	75.1	-2.66%
NASDAQ	2 288.3	-0.36%	**BUX**	22 660.1	+2.07%	**USD/PLN**	3.08	-0.47%
DAX	6 207.3	+0.21%	**PX 50**	1 189.4	+1.20%	**EUR/PLN**	4.01	-0.44%
CAC 40	3 636.2	+0.81%	**PLBonds10**	5.82	-0.34%	**EUR/USD**	1.30	+0.02%

Company & Sector Information

Power Utilities

Government drafts new renewable energy laws

The Polish Economy Ministry has prepared a draft renewable energy regulation setting the target ratios of renewable energy to total power supply at 15.4% by 2017 (an increase from the current 12.9%), and 18.7% by 2019. Moreover, the Ministry is planning to relax the stringent wood biomass co-burning regulations in 2014. **The government's initiatives will provide support to the prices of green certificates, but they will not impact electricity suppliers who, by the time the laws enter into force, will be free to set their own prices in a fully deregulated market. (K. Kliszcz)**

ZCH Police

Hold - 02/06/10
Target price: PLN 5.5

PCE restores another production line

ZCH Police has resumed production on a phosphoric acid line previously shut down because of the financial crisis. **The fertilizer market remains tight, and there have been no signs of a recovery in NPK demand lately. The reopened line could be part of PCE's preparations for the fall fertilization season. (K. Kliszcz)**

TPSA

Accumulate - 23/04/10
Target price: PLN 16.1

Mobile business lifts Q2 2010 profits

TPSA generated a revenue of PLN 3.987 billion (-4.7 y/y), an EBIT of PLN 1,472 million (-5.7% y/y), and a net profit of PLN 325 million, in the second quarter of 2010. **The reported results came slightly ahead of our estimates, which were PLN 3.815bn, PLN 1,384m, and PLN 276m respectively. The better-than-forecasted topline was owed to a smaller-than-expected (by 1.5%) decrease in the revenues of mobile subsidiary Centertel, and higher sales of goods. Revenues from data transmissions disappointed with a 3% y/y decline. TPSA lost 110,000 fixed-line subscribers in the second quarter, marking the lowest quarterly decrease since mid-2006. The overall number of Internet users remained flat at Q1 level after 18,000 defections by Neostrada users offset by additions in the "Orange" mobile Internet services. Centertel, the operator of the Orange brand, had a very successful second quarter, driven by new calling plans which attracted 255,000 new active SIM card users (the biggest increase since Q4 2007). The expanding subscriber base was accompanied by a quarter-on-quarter increase in ARPU from PLN 48.8 to PLN 53. In short, Orange's new calling plans are a huge success. The second-quarter results bode well for the second half of the year, when the growth generated by Centertel will be supported by favorable regulatory changes in the area of data transmissions. We are reiterating a positive outlook on TPSA. (M. Marczak)**

Agora

Hold - 27/05/10
Target price: PLN 24.7

Outdoor expenses edge down in Q2

According to a report by IGRZ, outdoor expenses decreased by 1% to PLN 174.8m in Q2 2010. **In our second-quarter forecasts for Agora, we assumed an 11.5% drop in outdoor revenues, but the market data suggests that the actual contraction was much less dramatic. However, we are leaving our forecasts intact in case we overestimated revenue growth in other lines, or Agora's cost-cutting effectiveness. The adjusted outdoor revenues might have raised Agora's forecasted Q2 2010 topline by some PLN 5m. (P. Grzybowski)**

Cinema City

Hold - 16/07/10
Target price: PLN 39.9

3D boosts profits

CCI's Deputy CFO Nisan Cohen expects this year's EBITDA margin to be even higher than the original 20%-plus estimate thanks to the great popularity of 3D films. Mr. Cohen revealed that the week of national mourning in April did not affect CCI's second-quarter Polish earnings. **We agree that 3D films must have given a boost to CCI's second-quarter results, and we also expect the cinema chain to post a 2010 EBITDA ahead of 20%. (P. Grzybowski)**

Famur
Hold - 28/05/10
Target price: PLN 2.03
Kopex
Hold - 28/05/10
Target price: PLN 18.46

PLN 1bn opportunities for mining machine suppliers

According to financial daily *Puls Biznesu*, Poland's leading coal producer JSW wants to spend over PLN 958m by 2014 on shaft deepening at its Budryk mine. In addition to horizontal and vertical conveyors, ventilation, methane abatement systems, and air-conditioning, Budryk is also set for a renovation of its coal-processing plant. **These plans present an opportunity for all Polish mine suppliers, including Kopex and Bumech. We think JSW can spend the reported budget provided that coking-coal prices remain high. We are reiterating our outlook for Famur and Kopex. (J. Szkopek)**

Kernel

Ukraine may cancel sunflower seed export duties

According to reports, Ukraine may cancel export duties on sunflower seeds as early as in 2011 as part of the efforts to create a free-trade zone with the EU. The resulting increase in seed prices is expected to bring about an increase in sunflower seed oil prices. **As the world's largest exporter of sunflower seed, Ukraine is the main factor shaping the prices in the region alongside the prices of other plant oils (rapeseed, soybean oil). This year, prices of sunflower seed oil are expected to increase as a result of lower-than-expected rapeseed harvest across Europe. Kernel's Management are not convinced that the export duties will disappear as soon as 2011 considering Ukraine's tight budget. (J. Szkopek)**

Budimex
Reduce - 05/07/10
Target price: PLN 78.3

PLN 31.8m contract

Budimex was selected by the town of Suwałki to build a concert and theater hall for PLN 31.8m (0.7% of forecasted 2010 revenues). **The contract is a small addition to Budimex's order backlog. (M. Stokłosa)**

Trakcja Polska
Hold - 06/05/10
Target price: PLN 4.16

TRK submits lowest bid

TRK's subsidiary PRKiI made the lowest quote (PLN 297m gross, representing 32% of TRK's expected 2010 revenues) on a contract to design and perform renovation work on a section of railroad route #91. **We suspect that TRK submitted the offer as leader of a consortium, suggesting that it will be the one to recognize the total revenues from the contract, but that its stake in the profits is between 40% and 60%. (M. Stokłosa)**

J.W. Construction
Hold - 09/07/10
Target price: PLN 16.4

JWC backs out of hotel project

J.W. Construction is not going to build a Hilton hotel in Wrocław because its prospective joint-venture partner did not want to allow JWC's building subsidiary to handle the construction work. The developer is going to spend the cash allocated toward this project on new land properties in Warsaw, Gdańsk, Wrocław, and Krakow, where it has already set its eyes on some attractive bargains. **JWC is right to spend its free cash on land zoned for residential development, its main strength. How attractive these "bargains" really are remains to be seen, though we suspect that the company can achieve very decent margins of 20-25%. (M. Stokłosa)**

More News

Azoty Tarnów
ATT is going to conduct a due diligence audit at ZAK, which has announced an issue of 30 million B shares.

BZ WBK
BZ WBK generated a net income of PLN 250.1m in Q2 2010, compared to a PLN 263m consensus.

Elzab
Elzab's VP estimates that new regulations are going to expand the market for cash registers from 150-170 to 300 thousand devices.

EMC
EMC is going to reapply to acquire the Szczawno-Jedlina spas from the State Treasury after a canceled June auction.

Power Utilities
Because of the recent heat wave and huge demand, Polish businesses pay more for electricity than firms in Germany or Sweden.

Galvo
Galvo is set for a 29th July NewConnect debut.

GeoInvest (IPO)
GeoInvest is set for a 4th August NewConnect debut.

Intstal Kraków
Instal Kraków and PKO BP signed an annex to a bank-guarantee-line agreement increasing the line amount from PLN 25m to PLN 45m.

Lentex
4.6 percent of Lentex shares were sold in a single block trade.

Millennium	Bank Millennium expects its ratio of costs of risk to net loans to stay below 100 bps in the coming quarters, and predicts that loan-loss provisions will remain at their Q1 2010 level. According to CEO Bogusław Kott, the quality of Millennium's loan portfolio is set to improve going forward.
MIT	MIT's preliminary Q2 2010 earnings results: · Revenues – at least PLN 50 million · EBIDTA – at least PLN 21 million · Net profit - at least PLN 11 million
Multimedia	Multimedia shareholders decided to increase the buyback price to PLN 9.70 a share during the 29 July-4 August tender period, and PLN 8.75 during the 5 August-14 September period. The company increased the buyback budget by PLN 28m to PLN 364m.
Naftobudowa	According to *Parkiet*, Naftobudowa will report flat year-on-year results for 2010, similar to the PLN 201.1m revenue and PLN 8.1m net profit generated in 2009.
Novainvest	Novainvest is set for a 3rd August NewConnect debut.
ORCO	Orco is going to report blackmail by the homeowners that are blocking the construction of a neighboring office building in Warsaw. The homeowners offered to back down if the developer buys them out for a total PLN 7m.
PKN Orlen	Subsidiary Solino is investing in oil and fuel storage caverns.
Oil & Gas	Poland has no intention of inflating the prices of shale-gas exploration.
Ruch	Ruch and PTK Centertel reached an agreement concerning distribution of the latter's "Orange" products by the former.
TPSA	TPSA is pleased with the outcomes of a margin-squeeze test for its retail services.
Zelmer	Subsidiary Zelmer Pro has been granted a license to operate in the Euro-Park Mielec Special Economic Zone. Zelmer's plans there are to build a new factory that will replace the existing one in Rzeszów.

Insider Trading and Fund Activity

Budimex	An entity related to a Management Board member purchased Budimex shares for over 2 million zlotys.
Ruch Chorzów	A Supervisory Board member purchased 100,000 shares.

Corporate Action Calendar

Wednesday /28.07.10/	
BZ WBK	Consolidated H1 2010 earnings announcement.
TPSA	Consolidated H1 2010 earnings announcement.
Thursday /29.07.10/	
PKN ORLEN	Preliminary Q2 2010 results.
Friday /30.07.10/	
ERBUD	Dividend payout, PLN 0.48/share.
Monday /02.08.10/	
CEZ	Dividend payout, CZK 53/share.
PGE	EGM re: merger with 'PGE Górnictwo i Energetyka' and 'PGE Energia.'
RAFAKO	Dividend record date (PLN 0.3/share).
Tuesday /03.08.10/	
AGORA	Dividend payout, PLN 0.5/share.
CERSANIT	EGM; On agenda: new equity issue.

Economic Calendar

Wednesday /28.07.10/

Time	Region	Report	Period	Forecast	Previous
14:00	Poland	Consumer confidence			
13:00	USA	Mortgage loan applications	July		7.6%
14:30	USA	Durable goods orders ex transportation	June	0.5%m/m	0.9%m/m
14:30	USA	Durable goods orders	June	0.8%m/m	-1.1%m/m
16:30	USA	Fuel inventories	Week		353.5m
20:00	USA	Beige Book			
		Quarterly earnings announcements from Aetna, Boeing, Eastman Kodak, Infineon, before US market open.			
		Quarterly earnings announcement from Visa after US market close.			

Thursday /29.07.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Business Climate Indicator	July	0.39	0.37
11:00	EU	Consumer Confidence Index	July	-14	-17
11:00	EU	Economic Confidence Index	July	99.1	98.7
11:00	EU	GDP	Q1		0%q/q; -2.2%y/y
11:00	EU	Household Spending	Q1		0%q/q
11:00	EU	Industrial Confidence Index	July	-5	-6
11:00	EU	Services Confidence Index	July	5	4
14:30	USA	Initial Jobless Claims	Week	4525,000	4487,000
14:30	USA	Initial jobless claims	July	460,000	464,000
16:30	USA	Natural gas inventories	July		2891bn
		Quarterly earnings announcements from Deutsche Lufthansa, France Telecom, Siemens, Sony, Volkswagen before US market open.			

Friday /30.07.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Unemployment	June	10%	10%
11:00	EU	HICP	July		1.4% y/y
14:30	USA	GDP Deflator	Q2	1.1%	1.1%
14:30	USA	GDP	Q2	2.5% q/q	2.7% q/q; 2.4% y/y
14:30	USA	PCE	Q2	2.4%q/q	3% q/q; 1.6% y/y
14:30	USA	PCE Core	Q2		1.4% y/y
15:45	USA	Chicago PMI	July	56.0	59.10
15:55	USA	University of Michigan confidence index - fin.	July	67.0	76.0
	EU	Foreign reserves	June		569.7bn
		Quarterly earnings announcements from Alcatel-Lucent, Total, before US market open.			

Monday /02.08.10/

Time	Region	Report	Period	Forecast	Previous
9:00	Poland	PMI Manufacturing	July		53.3
10:00	EU	PMI Manufacturing (F)	July		55.6
16:00	USA	Construction spending	June		-0.17%
16:00	USA	ISM Manufacturing	July		56.2
		Quarterly earnings announcement from Loews before US market open.			

Tuesday /03.08.10/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	PPI inflation	June		0.3%m/m; 3.1%y/y
14:30	USA	PCE core	June		0.2%m/m; 1.3%y/y
14:30	USA	PCE Deflator	June		0%m/m; 1.9%y/y
14:30	USA	Personal income	June		0.4%m/m
14:30	USA	Personal spending	June		0.2%m/m
16:00	USA	Factory goods orders	June		-1.4%m/m
16:00	USA	Pending home sales	June		-30.0%
		Quarterly earnings announcements from DR Horton, Pfizer, Procter & Gamble, Unicredito, before US market open.			

Current recommendations of BRE Bank Securities S.A.

Company	Recommendation	Target price	Current price	Date issued	Price on report date	P/E 2010
AB	Accumulate	18.80	16.99	2010-05-06	16.90	9.9
ACTION	Accumulate	18.49	18.31	2010-07-05	17.10	11.7
AGORA	Hold	24.70	24.40	2010-05-27	24.76	20.9
ASBIS	Hold	4.69	4.25	2010-05-10	4.65	9.7
ASSECO POLAND	Buy	70.60	55.80	2010-04-06	57.60	12.8
ASTARTA	Sell	45.83	60.80	2010-05-11	57.50	4.8
BUDIMEX	Reduce	78.30	90.60	2010-07-05	89.90	12.5
BZWBK	Hold	200.50	191.80	2010-04-07	216.50	14.1
CENTRUM KLIMA	Buy	14.65	13.91	2010-05-06	12.00	14.9
CERSANIT	Hold	13.43	13.70	2010-06-04	14.00	16.2
CEZ	Hold	131.87	138.80	2010-03-03	133.90	9.8
CIECH	Buy	39.20	27.27	2010-06-02	27.00	10.7
CINEMA CITY	Hold	39.90	39.10	2010-07-16	39.00	17.0
COMARCH	Hold	93.10	84.50	2010-07-05	81.00	17.1
CYFROWY POLSAT	Accumulate	16.03	14.70	2010-03-25	15.79	12.9
DOM DEVELOPMENT	Accumulate	50.10	45.90	2010-07-05	44.80	42.1
ELEKTROBUDOWA	Hold	169.20	167.00	2010-03-12	171.00	16.1
EMPERIA HOLDING	Hold	81.60	82.50	2010-03-09	77.50	16.2
ENEA	Buy	21.24	18.40	2010-06-02	18.17	12.4
ERBUD	Accumulate	54.60	50.80	2010-07-05	50.00	12.4
EUROCASH	Reduce	18.60	23.30	2010-05-06	20.61	25.0
FAMUR	Hold	2.03	2.05	2010-05-28	2.00	17.3
GETIN	Hold	10.34	10.00	2010-05-06	10.19	13.1
GTC	Hold	23.90	24.00	2010-05-28	23.80	7.0
HANDLOWY	Buy	87.10	77.00	2010-06-02	75.00	15.9
ING BSK	Hold	749.00	793.00	2010-04-07	766.00	15.2
J.W. CONSTRUCTION	Hold	16.40	17.87	2010-07-09	16.10	5.9
KĘTY	Hold	100.71	105.80	2010-07-06	103.00	13.5
KGHM	Hold	96.10	106.00	2010-05-27	93.70	6.4
KOMPUTRONIK	Hold	11.56	12.30	2009-12-08	11.39	13.4
KOPEX	Hold	18.46	19.40	2010-05-28	18.90	17.9
KREDYT BANK	Hold	15.30	15.50	2010-04-07	14.60	32.7
LOTOS	Reduce	26.50	32.50	2010-04-07	31.40	10.8
LW BOGDANKA	Buy	80.70	78.20	2010-05-19	72.45	14.3
MILLENNIUM	Accumulate	5.31	4.75	2010-04-27	4.84	19.5
MONDI	Hold	67.30	73.65	2010-06-02	67.90	18.8
MOSTOSTAL WARSZAWA	Accumulate	76.80	67.50	2010-05-06	68.30	12.6
NETIA	Hold	4.30	4.88	2009-11-06	4.36	50.7
PBG	Reduce	194.00	230.00	2010-06-02	213.40	15.3
PEKAO	Hold	172.80	166.90	2010-03-05	165.50	16.5
PGE	Buy	27.90	22.35	2010-03-30	23.00	12.3
PGNiG	Buy	4.24	3.53	2010-06-14	3.45	12.4
PKN ORLEN	Hold	40.20	39.76	2010-04-08	39.40	11.0
PKO BP	Hold	40.10	40.95	2010-03-17	39.07	16.5
POLICE	Hold	5.50	5.45	2010-06-02	5.39	
POLIMEX MOSTOSTAL	Buy	5.16	4.70	2010-06-02	4.44	13.9
POLNORD	Buy	51.60	35.45	2010-06-02	37.70	22.9
PZU	Hold	358.80	384.10	2010-05-11	312.50	14.7
RAFAKO	Buy	14.00	12.75	2010-07-05	11.95	17.3
SYGNITY	Buy	18.20	13.50	2010-03-02	12.57	
TELEKOMUNIKACJA POLSKA	Accumulate	16.10	15.26	2010-04-23	16.35	17.7
TRAKCJA POLSKA	Hold	4.16	4.18	2010-05-06	4.14	16.0
TVN	Hold	16.69	17.25	2010-05-19	18.00	20.5
ULMA CONSTRUCCION POLSKA	Accumulate	82.20	72.00	2010-07-05	73.00	15.2
UNIBEP	Accumulate	9.00	8.10	2010-05-14	7.90	14.0
ZA PUŁAWY	Hold	72.05	68.00	2010-01-06	80.90	15.7

CEE bank valuations /27.07.2010/

		P/E			ROE			P/BV			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH BANKS													
BZ WBK	191.8	15.8	14.1	11.0	16%	16%	18%	2.4	2.1	1.8	0.0%	2.1%	2.3%
Getin	10.0	25.8	13.1	10.5	7%	13%	14%	1.9	1.6	1.4	0.0%	0.0%	0.0%
Handlowy	77.0	19.9	15.9	11.6	9%	10%	13%	1.6	1.6	1.5	0.0%	4.9%	5.0%
ING BSK	793.0	17.3	15.2	11.2	13%	13%	15%	2.1	1.9	1.6	0.0%	0.0%	0.0%
Kredyt Bank	15.5	121.8	32.7	9.5	1%	5%	15%	1.6	1.5	1.3	0.0%	0.0%	0.0%
Millenium	4.8	2696.3	19.5	11.0	0%	9%	12%	1.4	1.4	1.3	0.0%	0.0%	0.0%
Pekao	166.9	18.2	16.5	13.9	14%	14%	16%	2.4	2.3	2.2	0.0%	1.7%	4.9%
PKO BP	41.0	22.2	16.5	11.9	13%	15%	18%	2.5	2.3	2.0	2.4%	2.0%	3.0%
Median		**21.1**	**16.2**	**11.1**	**11%**	**13%**	**15%**	**2.0**	**1.7**	**1.5**	**0.0%**	**0.9%**	**1.2%**
INVESTORS IN POLISH BANKS													
AIB	0.9	-	-	-	-	-	-	0.2	0.3	0.3	0.0%	0.0%	0.0%
BCP	0.7	17.6	10.2	7.6	4%	6%	8%	0.6	0.6	0.6	3.4%	4.2%	5.8%
Citigroup	4.2	-	13.5	9.5	-	6%	8%	0.8	0.8	0.7	0.2%	0.1%	0.6%
Commerzbank	6.9	-	-	13.9	-	-	6%	0.6	0.8	0.7	0.0%	0.0%	0.2%
ING	7.6	28.3	8.0	6.1	1%	10%	11%	0.8	0.7	0.7	0.1%	0.3%	2.0%
KBC	35.8	-	8.9	7.5	-	15%	15%	1.1	1.0	0.9	0.0%	2.1%	3.1%
UCI	2.2	22.1	18.5	9.2	3%	4%	7%	0.7	0.7	0.6	1.2%	2.1%	4.2%
Median		**22.1**	**10.2**	**8.4**	**3%**	**6%**	**8%**	**0.7**	**0.7**	**0.7**	**0.1%**	**0.3%**	**2.0%**
FOREIGN BANKS													
BEP	5.2	9.3	11.6	9.0	10%	7%	9%	0.9	0.8	0.8	5.3%	4.3%	5.5%
Deutsche Bank	52.4	7.7	7.7	6.6	13%	12%	12%	0.9	0.8	0.7	1.7%	1.9%	3.2%
Erste Bank	32.3	12.7	13.6	9.2	9%	8%	10%	1.1	1.0	0.9	1.5%	1.8%	2.3%
Komercni B.	3720.0	13.0	12.1	10.8	17%	17%	18%	2.2	2.0	1.9	4.4%	5.0%	5.7%
OTP	5360.0	10.0	9.4	6.8	13%	12%	15%	1.2	1.1	1.0	0.9%	2.8%	4.7%
Santander	10.4	9.8	9.6	8.2	14%	13%	15%	1.3	1.2	1.1	5.3%	5.5%	6.2%
Turkiye Garanti B.	8.0	12.1	10.1	9.0	24%	23%	21%	2.7	2.1	1.8	1.2%	1.9%	2.4%
Turkiye Halk B.	12.8	10.2	9.2	8.3	31%	28%	25%	2.9	2.3	1.9	3.2%	3.3%	3.9%
Sbierbank	2.8	102.0	13.5	8.2	2%	16%	23%	2.5	2.1	1.7	0.2%	0.8%	1.6%
VTB Bank	5.5	-	42.2	13.2	-	2.4%	12.3%	1.7	1.6	1.5	0.2%	0.4%	1.3%
Median		**10.2**	**10.9**	**8.6**	**13%**	**13%**	**15%**	**1.5**	**1.4**	**1.3**	**1.6%**	**2.4%**	**3.6%**

Insurance company valuations /27.07.2010/

		P/E			ROE			P/BV			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES													
PZU	384.1	8.8	14.7	12.3	25%	20%	21%	2.9	2.6	2.3	-	2.8%	3.1%
FOREIGN COMPANIES													
Vienna Insurance G.	37.6	13.7	12.3	10.7	9%	9%	10%	1.1	1.1	1.0	3.0%	2.8%	3.1%
Uniqa	13.7	29.8	13.0	10.5	4%	7%	9%	1.4	1.3	1.2	2.0%	2.7%	3.0%
Aegon	4.7	-	9.8	6.8	0%	8%	9%	0.7	0.6	0.6	0.1%	0.8%	3.3%
Allianz	89.2	9.0	8.2	7.5	12%	12%	12%	1.0	0.9	0.9	4.4%	5.0%	5.5%
Aviva	3.6	6.4	6.4	5.4	13%	15%	17%	0.9	1.0	0.9	6.7%	7.2%	7.7%
AXA	14.3	9.6	7.7	6.7	9%	10%	10%	0.8	0.7	0.6	3.5%	5.2%	6.1%
Baloise	82.9	8.9	8.3	7.6	12%	11%	11%	1.0	0.9	0.8	5.4%	5.6%	5.9%
Generali	92.0	16.5	13.4	12.0	8%	8%	9%	1.3	1.2	1.1	2.9%	2.9%	3.0%
Helvetia	325.0	9.4	8.0	7.4	11%	12%	12%	1.0	0.9	0.8	4.2%	4.6%	4.9%
Mapfre	2.7	8.2	8.7	8.3	17%	14%	14%	1.3	1.1	1.0	5.6%	5.6%	5.9%
RSA Insurance	1.3	10.0	9.8	9.1	12%	14%	14%	1.3	1.3	1.2	6.3%	6.7%	7.0%
Zurich Financial	245.8	10.6	8.7	8.1	13%	14%	14%	1.3	1.2	1.1	4.9%	6.3%	6.5%
Median		**9.6**	**8.7**	**7.8**	**12%**	**11%**	**12%**	**1.1**	**1.1**	**1.0**	**4.3%**	**5.1%**	**5.7%**

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fuels producer valuations /27.07.2010/

		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
OIL COMPANIES																
Lotos	32.5	13.2	13.0	8.1	0.7	0.6	0.5	4.8	10.8	7.3	5%	5%	6%	0.0%	0.0%	0.0%
PKN Orlen	39.8	8.2	7.5	6.7	0.4	0.4	0.4	13.0	11.0	11.3	5%	5%	6%	0.0%	0.0%	1.9%
MOL	20100.0	9.6	6.9	6.0	1.2	0.9	0.8	23.2	11.3	8.5	13%	13%	14%	1.6%	2.3%	3.3%
OMV	25.5	4.5	3.3	2.9	0.7	0.6	0.5	10.5	7.0	5.6	14%	17%	17%	3.4%	3.9%	4.3%
Hellenic Petroleum	6.0	7.5	7.3	6.5	0.5	0.4	0.4	9.0	9.9	7.9	7%	6%	6%	7.4%	7.4%	7.8%
Tupras	34.5	7.3	6.6	5.8	0.4	0.3	0.3	11.2	9.9	9.2	5%	5%	5%	7.3%	8.2%	8.4%
Unipetrol	205.5	13.3	8.2	6.5	0.6	0.5	0.5	-	50.9	20.7	5%	6%	7%	0.1%	3.5%	4.7%
Median		**8.2**	**7.3**	**6.5**	**0.6**	**0.5**	**0.5**	**10.9**	**10.8**	**8.5**	**5%**	**6%**	**6%**	**1.6%**	**3.5%**	**4.3%**
GAS COMAPNIES																
PGNiG	3.5	7.7	6.4	6.4	1.1	1.1	1.2	17.3	12.4	13.0	15%	18%	18%	0.7%	2.3%	3.2%
Gazprom	164.0	4.8	3.8	3.3	1.6	1.5	1.3	5.8	4.7	4.0	34%	39%	38%	1.4%	1.6%	1.9%
GDF Suez	25.5	6.7	6.4	5.9	1.1	1.1	1.1	12.7	12.7	11.3	17%	18%	19%	5.9%	6.0%	6.3%
Gas Natural SDG	13.0	8.1	7.2	6.9	1.9	1.8	1.7	9.1	8.9	8.4	24%	25%	25%	6.0%	6.5%	7.0%
Median		**7.2**	**6.4**	**6.1**	**1.4**	**1.3**	**1.2**	**10.9**	**10.6**	**9.9**	**21%**	**21%**	**22%**	**3.7%**	**4.2%**	**4.8%**

Power Utilities company valuations /27.07.2010/

		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
ENERGY COMPANIES																
CEZ	138.8	6.5	7.1	7.4	3.0	3.3	3.3	8.9	9.8	9.9	46%	46%	45%	5.8%	6.4%	5.8%
ENEA	18.4	6.3	4.3	5.0	1.0	0.8	0.9	15.8	12.4	12.4	16%	18%	18%	2.5%	3.2%	4.0%
PGE	22.4	5.9	6.1	6.2	2.2	2.1	2.2	11.5	12.3	11.7	37%	35%	36%	3.2%	3.4%	4.1%
E.ON	23.0	6.2	6.1	5.9	1.0	1.0	1.0	7.9	8.3	8.0	16%	16%	16%	6.5%	6.6%	6.8%
EDF	32.2	6.4	6.0	5.6	1.6	1.6	1.5	15.8	15.1	13.0	25%	26%	27%	3.7%	3.6%	4.0%
Endesa	19.0	5.8	5.9	5.9	1.9	1.8	1.7	7.7	8.9	9.0	32%	30%	29%	7.2%	5.9%	5.9%
ENEL SpA	3.7	6.4	6.2	6.1	1.6	1.5	1.5	7.4	8.3	8.2	25%	25%	24%	7.3%	7.1%	7.3%
Fortum	17.5	9.2	9.0	9.0	4.0	3.8	3.7	11.9	11.6	12.0	43%	42%	41%	5.3%	5.6%	5.6%
Iberdrola	5.4	8.6	8.1	7.6	2.3	2.3	2.2	10.5	10.5	9.9	27%	28%	29%	6.0%	6.0%	6.1%
RWE AG	54.5	5.0	4.4	4.3	0.9	0.8	0.8	8.6	7.8	7.8	18%	19%	19%	6.5%	6.8%	7.0%
Median		**6.3**	**6.1**	**6.0**	**1.7**	**1.7**	**1.6**	**9.7**	**10.1**	**9.9**	**26%**	**27%**	**28%**	**5.9%**	**6.0%**	**5.9%**

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fertilizer producers and chemical company valuations /27.07.2010/

	Price	EV/EBITDA 2009	EV/EBITDA 2010	EV/EBITDA 2011	EV/S 2009	EV/S 2010	EV/S 2011	P/E 2009	P/E 2010	P/E 2011	EBITDA margin 2009	EBITDA margin 2010	EBITDA margin 2011	D/Y 2009	D/Y 2010	D/Y 2011
FERTILIZER PRODUCERS																
POLICE	5.5	-	10.9	6.1	0.3	0.4	0.3	-	-	15.8	-	4%	6%	0.0%	0.0%	0.0%
ZA Puławy	68.0	8.2	6.5	3.0	0.6	0.6	0.4	19.2	15.7	5.7	7%	8%	14%	15.0%	1.3%	1.6%
Acron	26.9	7.9	5.9	5.4	1.7	1.4	1.2	9.1	7.2	7.1	22%	24%	23%	1.9%	2.9%	4.1%
Agrium	44.9	10.0	6.4	5.4	0.9	0.9	0.8	18.3	9.7	7.8	9%	14%	15%	0.3%	0.2%	0.2%
DSM	37.5	3.8	3.6	3.6	1.4	1.5	1.5	41.0	33.3	31.5	38%	40%	40%	1.8%	2.1%	2.3%
K+S	41.2	21.0	9.6	7.3	2.4	1.8	1.7	-	18.2	12.5	12%	19%	23%	0.7%	2.3%	3.4%
Silvinit	18196.0	6.9	6.7	5.0	4.7	4.1	3.2	10.5	10.3	7.3	68%	61%	64%	1.8%	1.3%	2.3%
Uralkali	3.8	14.2	9.7	7.2	7.4	5.3	4.2	23.2	6.5	4.7	53%	55%	59%	1.4%	3.1%	6.0%
Yara	217.1	15.3	7.8	7.8	1.2	1.2	1.1	26.3	12.0	10.5	8%	15%	14%	2.0%	2.4%	2.7%
Median		**9.1**	**6.7**	**5.4**	**1.4**	**1.4**	**1.2**	**19.2**	**11.1**	**7.8**	**17%**	**19%**	**23%**	**1.8%**	**2.1%**	**2.3%**
CHEMICAL COMPANIES																
Ciech	27.3	6.4	5.1	4.5	0.6	0.6	0.5	-	10.7	6.8	10%	12%	12%	0.0%	0.0%	0.0%
Akzo Nobel	45.3	7.4	6.8	6.3	0.9	0.9	0.9	17.6	14.6	12.5	13%	14%	14%	2.9%	3.3%	3.7%
BASF	46.1	7.7	5.8	5.4	1.1	1.0	0.9	22.1	12.8	11.3	14%	17%	17%	3.3%	4.2%	4.4%
Croda	12.7	13.5	10.9	10.2	2.2	2.1	2.0	25.2	17.8	16.3	17%	20%	20%	1.6%	2.0%	2.2%
Dow Chemical	27.4	10.1	7.4	6.4	1.2	1.0	1.0	53.1	16.3	10.5	12%	14%	15%	3.2%	2.9%	2.9%
Rhodia	15.8	6.4	4.1	3.8	0.7	0.6	0.6	-	9.6	7.5	11%	15%	15%	0.1%	1.8%	2.3%
Sisecam	1.9	6.0	5.0	4.3	1.1	1.0	0.9	16.2	10.5	7.1	19%	21%	22%	0.0%	1.1%	2.1%
Soda Sanayii	1.6	5.3	5.9	4.2	1.1	1.0	0.8	8.1	6.7	3.9	20%	16%	18%	-	6.0%	8.1%
Solvay	74.6	7.0	10.1	9.2	1.0	1.3	1.3	12.7	24.2	18.6	14%	13%	14%	3.5%	3.5%	3.7%
Tata Chemicals	328.0	6.2	7.2	6.8	1.0	1.4	1.3	10.6	11.6	10.3	16%	19%	19%	2.7%	2.6%	2.6%
Tessenderlo Chemie	22.6	15.7	5.7	4.5	0.5	0.4	0.4	-	26.1	11.0	3%	7%	9%	5.4%	5.5%	5.7%
Wacker Chemie	133.7	11.6	7.1	6.3	2.0	1.7	1.6	39.2	17.6	14.5	17%	24%	25%	0.9%	1.4%	1.7%
Median		**7.2**	**6.4**	**5.8**	**1.0**	**1.0**	**0.9**	**17.6**	**13.7**	**10.8**	**14%**	**16%**	**16%**	**2.7%**	**2.7%**	**2.7%**

European national operator valuations /27.07.2010/

	Price	EV/EBITDA 2009	EV/EBITDA 2010	EV/EBITDA 2011	EV/S 2009	EV/S 2010	EV/S 2011	P/E 2009	P/E 2010	P/E 2011	EBITDA margin 2009	EBITDA margin 2010	EBITDA margin 2011	D/Y 2009	D/Y 2010	D/Y 2011
POLISH COMPANIES																
Netia	4.9	6.0	5.0	4.3	1.1	1.1	0.9	21.4	50.7	24.3	19%	21%	22%	-	2.0%	4.1%
TPSA	15.3	3.9	4.5	4.5	1.5	1.6	1.7	15.9	17.7	16.9	38%	36%	37%	9.8%	9.8%	9.8%
Median		**5.0**	**4.7**	**4.4**	**1.3**	**1.3**	**1.3**	**18.7**	**34.2**	**20.6**	**28%**	**29%**	**30%**	**9.8%**	**5.9%**	**7.0%**
MID CAPS																
Belgacom	27.6	5.7	5.3	5.8	1.9	1.7	1.7	10.7	10.8	11.2	32%	32%	30%	7.6%	7.9%	7.9%
Cesky Telecom	430.0	5.1	5.5	5.4	2.2	2.3	2.3	12.3	12.7	12.2	44%	43%	43%	10.7%	9.2%	9.1%
Hellenic Telekom	6.3	3.8	4.1	4.1	1.4	1.4	1.4	6.1	7.0	6.4	36%	35%	35%	11.2%	8.7%	9.4%
Matav	687.0	4.3	4.5	4.6	1.7	1.8	1.8	8.9	9.6	9.8	39%	39%	39%	10.8%	10.8%	10.8%
Portugal Telecom	8.3	5.8	5.5	5.3	2.1	1.9	1.9	13.6	13.4	11.8	36%	35%	36%	6.9%	7.0%	7.0%
Telecom Austria	9.2	4.3	4.6	4.7	1.6	1.6	1.7	11.4	13.6	12.0	37%	35%	35%	8.2%	8.2%	8.2%
Median		**4.7**	**5.0**	**5.0**	**1.8**	**1.7**	**1.8**	**11.1**	**11.7**	**11.5**	**36%**	**35%**	**36%**	**9%**	**8%**	**9%**
BIG CAPS																
BT	1.4	4.6	4.0	3.9	1.0	1.1	1.1	10.1	9.6	8.9	22%	27%	27%	5.7%	4.9%	5.3%
DT	10.3	4.5	4.6	4.7	1.4	1.5	1.5	15.5	14.3	13.8	32%	32%	32%	7.6%	7.0%	7.0%
FT	15.1	4.5	4.9	4.9	1.5	1.7	1.7	8.9	8.6	8.4	33%	35%	35%	9.3%	9.3%	9.3%
KPN	11.1	5.6	5.4	5.4	2.1	2.2	2.2	12.2	9.9	9.3	38%	40%	40%	6.2%	7.2%	7.7%
Swisscom	393.2	6.3	6.5	6.5	2.5	2.5	2.5	10.4	10.9	10.7	40%	38%	39%	5.7%	5.9%	6.2%
TELEFONICA	16.9	5.4	5.5	5.5	2.2	2.2	2.1	9.9	9.4	9.0	40%	39%	39%	6.8%	8.3%	9.2%
TeliaSonera	53.5	8.2	7.8	7.6	2.7	2.7	2.7	12.3	11.6	10.9	33%	35%	35%	3.9%	4.7%	5.1%
TI	1.0	4.9	4.9	4.8	2.0	2.0	2.0	9.6	8.6	8.1	41%	41%	42%	5.3%	5.7%	6.4%
Median		**5.2**	**5.1**	**5.1**	**2.1**	**2.1**	**2.1**	**10.3**	**9.7**	**9.2**	**36%**	**37%**	**37%**	**6.0%**	**6.4%**	**6.7%**

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

IT company valuations /27.07.2010/

		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
AB	17.0	6.7	7.1	6.4	0.1	0.1	0.1	8.9	9.9	9.0	2%	2%	2%	0.0%	0.0%	0.0%
ACTION	18.3	6.8	8.4	7.2	0.1	0.2	0.2	10.1	11.7	9.5	2%	2%	2%	7.5%	2.0%	1.7%
ASBIS	4.3	14.6	5.4	4.3	0.1	0.1	0.1	-	9.7	6.5	0%	1%	1%	0.0%	0.0%	0.0%
ASSECO POLAND	55.8	7.4	7.4	6.8	1.6	1.5	1.3	11.6	12.8	12.1	21%	20%	20%	2.6%	2.3%	2.5%
COMARCH	84.5	10.1	9.1	6.6	0.8	0.9	0.7	20.2	17.1	13.2	8%	9%	11%	0.0%	0.0%	0.0%
KOMPUTRONIK	12.3	13.9	8.9	6.1	0.1	0.2	0.1	46.7	13.4	8.7	1%	2%	2%	0.0%	0.0%	0.0%
SYGNITY	13.5	-	9.1	4.9	0.3	0.3	0.3	-	-	-	-	3%	5%	0.0%	0.0%	0.0%
Median		**8.7**	**8.4**	**6.4**	**0.1**	**0.2**	**0.2**	**11.6**	**12.3**	**9.2**	**2%**	**2%**	**2%**	**0.0%**	**0.0%**	**0.0%**
FOREIGN COMPANIES																
Accenture	40.3	7.7	7.6	7.1	1.2	1.2	1.1	15.2	15.3	13.4	15%	15%	15%	1.2%	2.4%	2.0%
Atos Origin	33.6	5.5	5.1	4.5	0.5	0.5	0.5	15.4	12.7	10.3	9%	10%	11%	0.2%	0.5%	0.8%
CapGemini	35.0	6.4	6.7	5.5	0.5	0.5	0.5	17.8	18.9	13.7	8%	8%	10%	2.2%	2.4%	2.9%
IBM	128.6	7.9	7.4	6.9	1.9	1.8	1.7	13.0	11.4	10.4	24%	24%	25%	1.6%	1.8%	1.9%
Indra Sistemas	12.6	6.9	6.8	6.4	0.9	0.9	0.9	10.4	10.2	9.6	13%	13%	14%	5.2%	5.4%	5.8%
LogicaCMG	1.0	6.9	6.0	5.7	0.6	0.5	0.5	9.6	8.5	7.9	8%	9%	9%	2.9%	3.3%	3.6%
Microsoft	26.2	8.5	7.8	7.0	3.3	3.2	3.0	15.5	12.7	11.3	39%	42%	42%	1.9%	2.0%	1.7%
Oracle	24.6	10.8	9.2	8.1	5.2	4.5	3.5	17.3	15.2	12.9	48%	48%	43%	0.1%	0.8%	0.9%
SAP	36.3	13.5	11.6	10.5	4.1	3.9	3.6	21.3	17.9	16.0	30%	33%	34%	1.4%	1.6%	1.8%
TietoEnator	13.2	6.4	5.5	4.9	0.6	0.6	0.6	12.4	10.6	9.0	9%	11%	12%	3.2%	4.5%	5.3%
Median		**7.3**	**7.1**	**6.7**	**1.0**	**1.0**	**1.0**	**15.3**	**12.7**	**10.8**	**14%**	**14%**	**15%**	**1.8%**	**2.2%**	**1.9%**

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Media company valuations /27.07.2010/

	Price	EV/EBITDA 2009	EV/EBITDA 2010	EV/EBITDA 2011	EV/S 2009	EV/S 2010	EV/S 2011	P/E 2009	P/E 2010	P/E 2011	EBITDA margin 2009	EBITDA margin 2010	EBITDA margin 2011	D/Y 2009	D/Y 2010	D/Y 2011
POLISH COMPANIES																
AGORA	24.4	7.9	6.7	6.4	1.0	0.9	0.8	32.5	20.9	20.1	12%	14%	13%	1.5%	2.4%	2.5%
CYFROWY POLSAT	14.7	11.8	8.7	7.5	3.1	2.6	2.5	16.6	12.9	11.6	26%	30%	33%	5.1%	4.0%	5.1%
TVN	17.3	9.8	12.1	9.9	3.7	3.2	2.9	14.0	20.5	16.2	37%	27%	29%	4.5%	1.8%	1.5%
DAILY																
Arnolgo Mondadori	2.6	10.3	7.4	6.4	0.7	0.7	0.7	15.7	11.3	8.7	7%	10%	11%	2.1%	6.7%	8.1%
Axel Springer	91.2	9.4	8.1	7.0	1.3	1.2	1.2	11.2	13.2	11.1	14%	15%	16%	4.8%	5.0%	5.3%
Daily Mail	4.9	9.3	8.3	7.7	1.4	1.5	1.4	13.5	11.9	10.2	15%	18%	19%	3.0%	3.1%	3.3%
Gruppo Editorial	1.6	10.0	5.8	5.0	1.0	1.0	1.0	50.2	12.1	9.2	10%	18%	20%	0.0%	3.7%	5.5%
Mcclatchy	3.9	6.3	5.8	5.9	1.5	1.6	1.6	12.1	6.5	6.9	24%	28%	27%	2.3%	-	-
Naspers	303.5	20.5	18.6	15.1	4.9	4.5	3.9	28.7	21.7	16.4	24%	24%	26%	0.7%	0.8%	1.0%
New York Times	9.8	4.5	3.6	3.7	0.6	0.6	0.6	45.8	13.6	13.4	13%	16%	16%	0.0%	-	-
Promotora de Inform	2.2	8.0	7.7	7.0	1.5	1.5	1.5	7.2	5.6	4.2	19%	20%	22%	0.6%	0.6%	0.5%
SPIR Comm	16.4	21.0	9.7	6.6	0.4	0.4	0.4	-	-	36.0	2%	4%	6%	22.0%	-	-
Trinity Mirror	0.8	4.2	3.7	3.5	0.7	0.7	0.7	4.8	3.6	3.2	18%	19%	20%	0.0%	0.6%	2.8%
Mediana		**9.4**	**7.5**	**6.5**	**1.2**	**1.1**	**1.1**	**13.5**	**11.9**	**9.7**	**14%**	**18%**	**19%**	**1.4%**	**3.1%**	**3.3%**
TV																
Antena 3 Televis	6.1	21.6	10.3	8.4	2.2	1.9	1.8	30.0	12.6	10.1	10%	19%	22%	2.8%	5.8%	7.0%
CETV	436.0	33.7	13.2	9.3	3.2	2.7	2.4	-	-	25.9	9%	21%	26%	0.0%	0.0%	0.0%
Gestevision Telecinco	9.4	21.6	13.1	8.1	3.7	2.8	2.3	33.5	19.1	12.7	17%	21%	28%	3.0%	4.1%	6.5%
ITV PLC	0.5	13.4	8.5	6.7	1.5	1.4	1.4	41.7	15.9	10.6	11%	17%	20%	0.0%	0.2%	1.1%
M6-Metropole Tel	17.7	8.4	7.8	7.3	1.6	1.5	1.5	17.5	16.5	15.0	20%	20%	21%	5.3%	4.8%	5.0%
Mediaset SPA	5.1	6.3	5.7	5.2	2.0	1.8	1.7	20.1	14.9	12.4	32%	32%	32%	4.8%	5.6%	6.5%
RTL Group	62.1	11.7	10.1	9.1	1.8	1.7	1.7	23.5	17.0	15.2	15%	17%	19%	3.6%	4.7%	5.4%
TF1-TV Francaise	12.6	14.7	13.3	9.1	1.2	1.2	1.1	35.4	27.8	15.9	9%	9%	12%	2.1%	3.1%	4.0%
Mediana		**14.0**	**10.2**	**8.3**	**1.9**	**1.8**	**1.7**	**30.0**	**16.5**	**13.9**	**13%**	**19%**	**21%**	**2.9%**	**4.4%**	**5.2%**
PAY TV																
BSkyB PLC	7.1	13.1	12.1	10.4	2.7	2.4	2.2	27.1	23.5	18.6	20%	20%	22%	2.5%	2.7%	2.9%
Canal Plus	5.5	5.4	5.3	5.2	0.2	0.2	0.2	15.1	15.7	15.3	5%	5%	4%	4.6%	4.8%	4.9%
Cogeco	35.0	5.6	5.5	5.1	2.3	2.2	2.0	16.1	15.1	12.8	41%	39%	40%	1.3%	1.6%	1.7%
Comcast	19.3	6.0	5.8	5.6	2.3	2.2	2.2	16.4	15.6	13.7	39%	39%	39%	1.4%	1.9%	2.1%
Liberty Global	28.6	6.2	7.0	6.8	2.7	3.0	3.1	-	-	35.6	43%	43%	45%	0.0%	0.0%	0.0%
Multimedia	9.8	6.6	6.1	5.7	3.3	3.0	2.8	23.1	18.4	15.2	49%	50%	50%	0.0%	3.0%	4.1%
Shaw Communications	19.5	7.5	6.7	6.2	3.4	3.1	2.8	15.8	15.0	13.3	46%	46%	44%	4.2%	4.5%	4.6%
Mediana		**6.2**	**6.1**	**5.7**	**2.7**	**2.4**	**2.2**	**16.3**	**15.6**	**15.2**	**41%**	**39%**	**40%**	**1.4%**	**2.7%**	**2.9%**

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Construction company valuations /27.07.2010/

	Price	EV/EBITDA 2009	EV/EBITDA 2010	EV/EBITDA 2011	EV/S 2009	EV/S 2010	EV/S 2011	P/E 2009	P/E 2010	P/E 2011	EBITDA margin 2009	EBITDA margin 2010	EBITDA margin 2011	D/Y 2009	D/Y 2010	D/Y 2011
POLISH COMPANIES																
Budimex	90.6	7.2	10.0	9.9	0.5	0.5	0.5	13.3	12.5	14.3	7%	5%	5%	6.4%	7.5%	4.9%
Elektrobudowa	167.0	8.7	10.6	9.5	1.0	1.0	0.9	14.5	16.1	14.5	11%	9%	9%	1.9%	2.0%	2.3%
Erbud	50.8	7.4	8.8	8.3	0.5	0.5	0.4	15.3	12.4	12.8	7%	5%	5%	0.2%	1.0%	1.2%
Mostostal Warszaw	67.5	5.1	6.9	7.2	0.4	0.4	0.4	11.2	12.6	14.2	8%	6%	5%	0.0%	4.5%	4.0%
PBG	230.0	11.8	10.7	10.5	1.5	1.1	0.9	15.6	15.3	14.9	13%	10%	8%	0.0%	1.3%	1.3%
Polimex Mostostal	4.7	7.7	8.7	8.0	0.5	0.6	0.5	13.9	13.9	12.7	7%	7%	7%	0.2%	0.0%	0.0%
Rafako	12.8	9.6	9.4	7.4	0.7	0.6	0.4	23.5	17.3	14.7	7%	7%	5%	0.0%	0.0%	0.0%
Trakcja Polska	4.2	6.1	8.6	8.3	0.7	0.7	0.5	9.4	16.0	16.6	12%	8%	6%	2.4%	0.0%	0.0%
Ulma Construccion	72.0	8.3	4.7	4.1	3.4	2.4	2.1	-	15.2	11.5	41%	51%	51%	0.0%	0.0%	0.0%
Unibep	8.1	8.9	10.6	10.6	0.7	0.5	0.4	15.4	14.0	14.5	8%	4%	4%	1.2%	0.0%	0.7%
Median		**8.0**	**9.1**	**8.3**	**0.7**	**0.6**	**0.5**	**14.5**	**14.6**	**14.4**	**8%**	**7%**	**6%**	**0.2%**	**0.5%**	**0.9%**
FOREIGN COMPANIES																
AMEC	9.0	9.8	8.7	7.8	0.8	0.8	0.8	19.0	17.1	15.0	9%	9%	10%	1.9%	2.1%	2.3%
BILFINGER	44.9	7.7	5.4	5.3	0.3	0.3	0.3	14.1	9.5	8.7	4%	6%	6%	4.0%	5.3%	5.3%
EIFFAGE	39.8	8.7	8.7	8.1	1.2	1.2	1.2	13.0	14.6	12.1	14%	14%	15%	2.9%	2.9%	3.2%
HOCHTIEF	50.9	5.8	5.0	4.7	0.3	0.3	0.3	19.5	15.4	13.4	5%	5%	6%	2.9%	3.2%	3.6%
NCC	131.1	7.2	8.1	7.4	0.3	0.4	0.3	13.2	13.7	12.3	5%	4%	5%	3.0%	4.3%	4.6%
SKANSKA	123.9	6.8	7.6	7.5	0.3	0.4	0.3	14.7	16.5	16.2	5%	5%	5%	4.5%	4.5%	4.7%
STRABAG	17.2	3.9	3.8	3.8	0.2	0.2	0.2	12.5	11.8	11.8	5%	5%	5%	3.0%	2.8%	3.0%
Median		**7.2**	**7.6**	**7.4**	**0.3**	**0.4**	**0.3**	**14.1**	**14.6**	**12.3**	**5%**	**5%**	**6%**	**3.0%**	**3.2%**	**3.6%**

Property Developers company valuations /27.07.2010/

	Price	EV/EBITDA 2009	EV/EBITDA 2010	EV/EBITDA 2011	P/BV 2009	P/BV 2010	P/BV 2011	P/E 2009	P/E 2010	P/E 2011	EBITDA margin 2009	EBITDA margin 2010	EBITDA margin 2011	D/Y 2009	D/Y 2010	D/Y 2011
POLISH COMPANIES																
Dom Development	45.9	12.5	30.7	10.8	1.6	1.5	1.5	14.1	42.1	13.4	16%	9%	18%	1.7%	0.6%	1.9%
GTC	24.0	-	9.3	8.6	4.8	5.5	4.6	-	7.0	7.3	-	142%	166%	0.0%	0.0%	0.0%
J.W. Construction	17.9	10.1	5.8	7.9	3.0	2.3	1.7	9.6	5.9	6.8	21%	30%	47%	0.0%	0.0%	0.0%
Polnord	35.5	13.5	20.1	14.3	0.7	0.7	0.7	12.3	22.9	11.5	48%	15%	32%	0.0%	0.0%	0.0%
Median		**12.5**	**14.7**	**9.7**	**2.3**	**1.9**	**1.6**	**12.3**	**14.9**	**9.4**	**21%**	**22%**	**39%**	**0.0%**	**0.0%**	**0.0%**
FOREIGN COMPANIES																
CA IMMO INTERNATIONAL	6.5	21.4	17.7	14.3	0.5	0.6	0.6	-	-	-	66%	52%	55%	0.0%	0.0%	1.5%
CITYCON	2.7	19.0	17.1	16.0	0.7	0.8	0.8	15.1	12.3	11.6	56%	58%	59%	5.0%	5.1%	5.4%
CORIO	45.5	26.6	18.6	16.4	0.8	1.0	1.0	15.0	15.4	15.0	64%	83%	87%	5.8%	5.9%	6.1%
DEUTSCHE EUROSHOP	24.0	18.9	17.2	16.5	0.9	1.0	1.0	20.8	16.8	15.1	87%	86%	86%	4.4%	4.5%	4.9%
ECHO INVESTMENT	4.6	14.6	15.2	11.7	1.2	1.1	1.1	21.4	16.8	12.2	58%	61%	71%	0.0%	0.0%	0.0%
HAMMERSON	3.9	19.5	20.1	19.4	0.6	1.0	0.9	19.3	18.2	19.0	77%	78%	79%	3.8%	4.0%	4.2%
KLEPIERRE	25.2	21.6	17.6	16.8	0.8	1.2	1.1	16.8	17.3	16.6	71%	85%	86%	4.9%	5.0%	5.1%
SPARKASSEN IMMO	5.1	24.5	17.3	15.3	0.6	0.7	0.7	-	12.4	7.7	53%	50%	50%	0.0%	1.6%	5.2%
UNIBAIL-RODAMCO	151.3	19.0	18.9	17.7	0.9	1.1	1.1	16.1	16.2	15.6	86%	82%	81%	5.3%	5.4%	5.7%
Median		**19.5**	**17.6**	**16.4**	**0.8**	**1.0**	**1.0**	**16.8**	**16.5**	**15.0**	**66%**	**78%**	**79%**	**4.4%**	**4.5%**	**5.1%**

*Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies * polish company*

Machinery manufacturer valuations /27.07.2010/

		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
FAMUR	2.1	8.0	9.7	5.6	1.5	1.5	1.5	17.0	17.3	10.2	19%	16%	26%	0.0%	0.0%	0.0%
KOPEX	19.4	8.6	7.8	6.5	0.8	0.7	0.7	16.5	17.9	12.7	9%	9%	10%	0.0%	0.0%	0.0%
Median		**8.3**	**8.8**	**6.0**	**1.2**	**1.1**	**1.1**	**16.8**	**17.6**	**11.4**	**14%**	**13%**	**18%**	**0.0%**	**0.0%**	**0.0%**
FOREIGN COMPANIES																
Atlas Copco	121.8	14.3	12.0	10.3	2.6	2.5	2.2	23.1	18.3	15.1	18%	21%	22%	2.4%	2.7%	3.1%
Bucyrus	60.3	9.3	7.5	6.2	1.9	1.4	1.2	15.2	15.8	11.9	20%	18%	19%	0.2%	0.2%	0.2%
Emeco	0.7	3.3	3.9	3.3	1.3	1.6	1.5	7.1	9.7	6.8	38%	41%	45%	5.2%	2.9%	6.6%
Industrea	0.3	5.2	4.5	3.9	1.7	1.5	1.3	7.2	7.3	5.8	34%	34%	34%	1.7%	3.5%	4.3%
Joy Global	58.1	8.1	10.7	8.7	1.7	2.0	1.8	13.7	18.6	14.8	21%	19%	20%	1.2%	1.2%	1.2%
Sandvik	95.3	37.3	10.7	8.3	2.0	1.8	1.7	-	21.1	13.9	5%	17%	20%	1.7%	2.3%	3.4%
Median		**8.7**	**9.1**	**7.3**	**1.8**	**1.7**	**1.6**	**13.7**	**17.0**	**12.9**	**21%**	**20%**	**21%**	**1.7%**	**2.5%**	**3.2%**

Paper manufacturer valuations /27.07.2010/

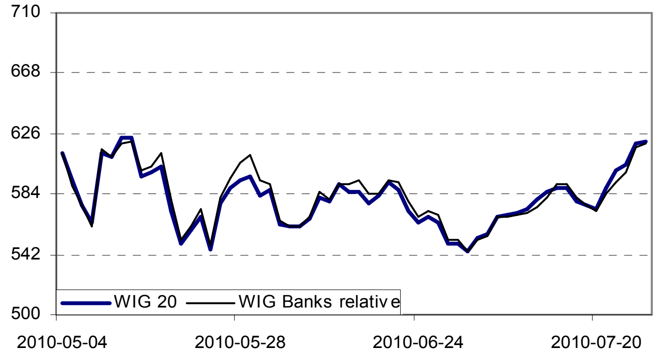
		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
MONDI	73.7	20.0	10.5	8.6	3.2	2.4	2.1	51.6	18.8	13.2	16%	23%	25%	0.0%	0.0%	6.9%
FOREIGN COMPANIES																
Billerund	47.0	7.2	4.3	4.8	0.8	0.7	0.7	30.3	8.1	9.6	11%	17%	15%	1.2%	4.1%	5.3%
Holmen	193.0	7.9	10.0	8.0	1.3	1.3	1.2	16.2	28.2	17.4	16%	13%	15%	4.7%	3.6%	3.7%
INTL Paper	25.5	6.4	6.1	5.4	0.8	0.8	0.8	29.1	14.4	10.3	13%	13%	14%	1.3%	1.4%	1.8%
M-Real	2.9	68.2	6.9	6.5	0.8	0.8	0.8	-	27.6	14.5	1%	11%	12%	0.0%	0.4%	0.6%
Norske Skog	7.6	5.3	10.6	6.5	0.6	0.7	0.6	-	-	-	11%	6%	10%	0.0%	0.0%	0.0%
Portucel EMP.	2.2	11.3	8.1	7.0	2.3	1.9	1.7	18.0	13.8	10.8	20%	23%	25%	3.5%	4.4%	5.1%
Stora Enso	6.7	11.1	8.5	7.3	1.0	0.9	0.9	41.6	16.6	13.2	9%	11%	12%	2.6%	3.0%	3.1%
Svenska	106.4	7.4	7.6	6.7	1.1	1.1	1.0	13.3	12.9	10.7	14%	14%	15%	3.5%	3.8%	4.1%
UPM-Kymmene	11.1	9.5	8.1	6.9	1.3	1.2	1.1	-	25.0	15.4	13%	14%	16%	3.5%	4.1%	4.4%
Median		**7.9**	**8.1**	**6.7**	**1.0**	**0.9**	**0.9**	**23.5**	**15.5**	**12.0**	**13%**	**13%**	**15%**	**2.6%**	**3.6%**	**3.7%**

Mining company valuations /27.07.2010/

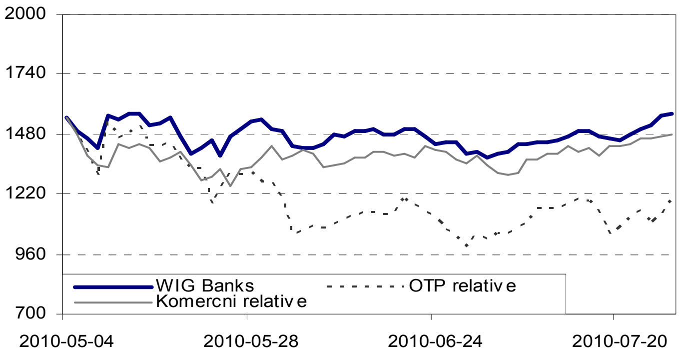
		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011	2009	2010	2011
POLISH COMPANIES																
KGHM	106.0	5.6	5.2	6.3	1.8	1.8	1.7	8.3	6.4	10.8	33%	34%	27%	11.0%	2.8%	4.7%
FOREIGN COMPANIES																
Anglo Amer.	25.3	7.0	4.0	3.3	2.0	1.6	1.4	11.7	6.1	4.6	29%	40%	43%	0.3%	1.6%	3.9%
BHP Billiton	19.7	5.3	4.6	3.1	2.3	2.2	1.7	11.1	8.1	5.2	44%	48%	55%	4.0%	4.4%	4.9%
Freeport-MCMOR	69.8	5.0	3.8	3.6	2.4	2.0	1.9	13.0	8.6	7.8	48%	52%	52%	0.1%	1.4%	2.1%
Rio Tinto	33.6	7.1	3.9	3.4	2.2	1.7	1.6	10.3	5.2	4.3	31%	44%	47%	1.6%	2.9%	3.2%
Southern Peru	31.2	14.7	8.6	6.7	7.2	5.1	4.0	29.2	14.5	10.9	49%	59%	60%	1.5%	4.9%	6.0%
Median		**7.0**	**4.0**	**3.4**	**2.3**	**2.0**	**1.7**	**11.7**	**8.1**	**5.2**	**44%**	**48%**	**52%**	**1.5%**	**2.9%**	**3.9%**

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

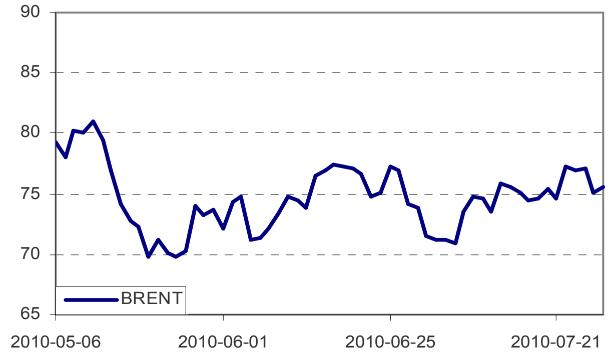
WIG Banks index vs. WIG 20 index (EUR)



OTP and Komercni's relative performance vs. WIG Banks index (EUR)



BRENT (USD/bbl)



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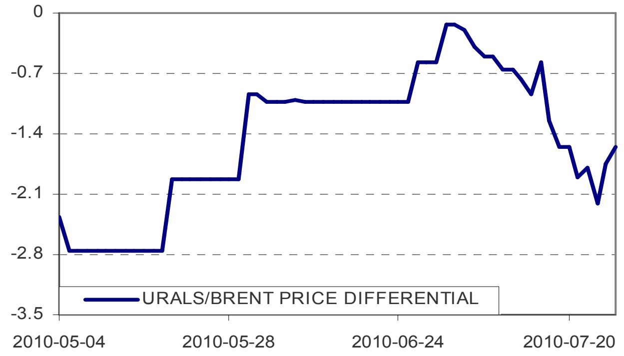

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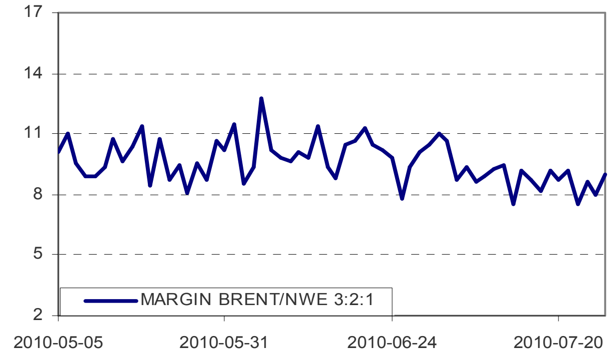
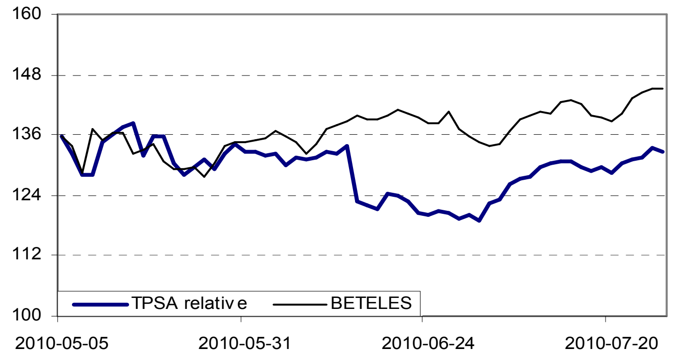
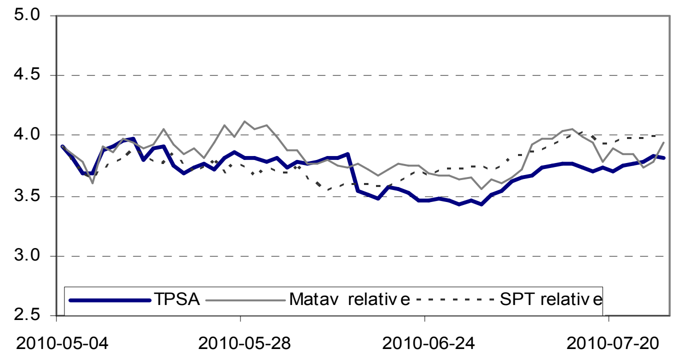


TPSA vs. BETELES - Bloomberg Europe 500 Telecom Services Index (EUR)

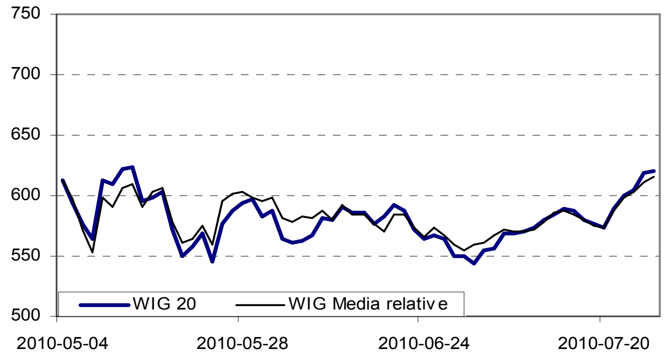


National operator quotations: TPSA, Hungarian Magyar Telecom and Czech SPT (EUR)

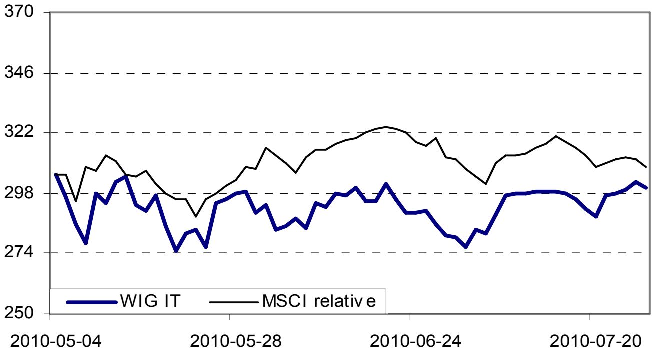


Source: Bloomberg

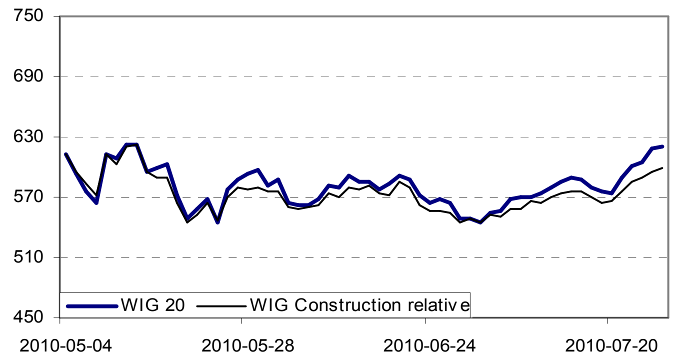
WIG Media index vs. WIG 20 index (EUR)



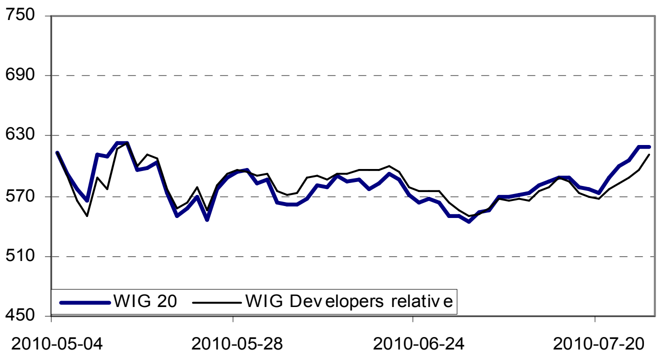
WIG IT index vs. MSCI



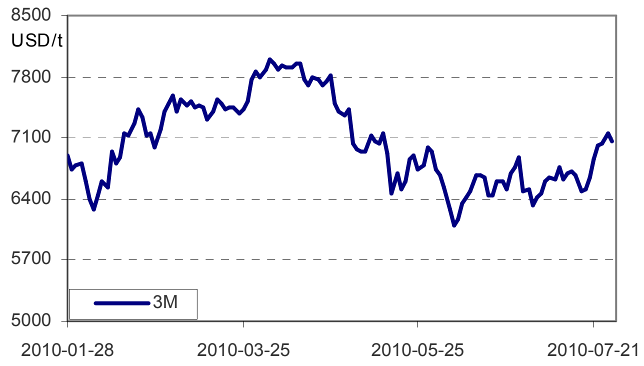
WIG Construction index vs. WIG 20 index (EUR)



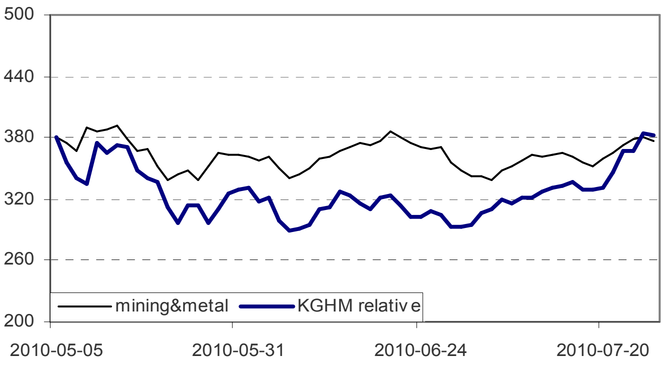
WIG Developers index vs. WIG 20 index (EUR)



Copper price on LME



KGHM vs. mining&metal sector index (USD)



Source: Bloomberg

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List of abbreviations and ratios contained in the report.
***EV** – net debt + market value (EV – economic value)*
***EBIT** – Earnings Before Interest and Taxes*
***EBITDA** – EBIT + Depreciation and Amortisation*
***PBA** – Profit on Banking Activity*
***P/CE** – price to earnings with amortisation*
***MC/S** – market capitalisation to sales*
***EBIT/EV** – operating profit to economic value*
***P/E** – (Price/Earnings) – price divided by annual net profit per share*
***ROE** – (Return on Equity) – annual net profit divided by average equity*
***P/BV** – (Price/Book Value) – price divided by book value per share*
***Net debt** – credits + debt papers + interest bearing loans – cash and cash equivalents*
***EBITDA margin** – EBITDA/Sales*

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HOLD – we expect that the rate of return from an investment will range from –5% to +5%
REDUCE – we expect that the rate of return from an investment will range from -5% to -15%
SELL – we expect that an investment will bear a loss greater than 15%
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